

# 2009 performance summary

Nestlé has developed performance indicators to provide a focus for measuring and reporting Creating Shared Value, sustainability and compliance. The summary below forms part of our communication of progress on the United Nations Global Compact Principles. Unless stated otherwise, performance indicators are for the year ending 31 December 2009.

📄 Please see [www.nestle.com/csv/kpis](http://www.nestle.com/csv/kpis)

Creating Shared Value Key Performance Indicators	GRI	2008	2009
<b>Economic</b>			
Total Group sales (CHF million)	●	109908	107618
Net profit (CHF million)	●	18039	10428
<b>Nutrition</b>			
Nestlé Nutrition business (sales volume, CHF million)		10375	9963
Products meeting or exceeding Nutritional Foundation profiling criteria (% of total sales) <sup>(a)</sup>		67	71
Renovated products for nutrition or health considerations <sup>(b)</sup>		6254	7252
Products with increase in nutritious ingredients or essential nutrients <sup>(b)</sup>		3068	3878
Products with reduction of sodium, sugars, TFAs, total fat or artificial colourings <sup>(b)</sup>		3186	3374
Products analysed and improved or confirmed via 60/40+ programme (sales volume, CHF billion)		13.6	16.8
Products containing Branded Active Benefits (sales volume, CHF million)		5072	5045
Products featuring <i>Nestlé Nutritional Compass</i> labelling (% of sales worldwide) <sup>(c)</sup>	●	98	98
Products in EU with Guideline Daily Amounts (GDA) labelling on front of pack (% of sales) <sup>(d)</sup>	●	88	91
Nestlé television advertising to children under six in compliance with policies on responsible marketing (%)	●	n/a	99.9
Nestlé contraventions of infant formula marketing requiring remediation <sup>(e)</sup>	●		6
Infant formula marketing staff in developing countries trained in the WHO Code (% of staff)		n/a	100
Popularly Positioned Product SKUs			3950
Popularly Positioned Products (sales volume, CHF million)		8300	8770
<b>Water and environmental sustainability</b>			
<b>Materials</b>			
Total raw materials used (million tonnes)	●	21.43	21.18
Waste and by-products (kg per tonne of product)	●	36.9	41.5
By-products for reuse or recovery (% of total materials used)	●	5.2	6.4
Waste for final disposal (% of total materials used)	●	1.9	1.7
<b>Energy</b>			
Direct energy consumption (Peta Joules)	●	86.9	85.2
Direct energy consumption (Giga Joules per tonne of product)	●	2.12	2.07
Indirect energy consumption (Peta Joules)	●	65.3	65.1
On-site energy generated from renewable sources (% of total)	●	12.6	12.2
<b>Greenhouse Gases (GHGs)</b>			
Direct GHG emissions (million tonnes CO <sub>2</sub> eq)	●	4.1	3.98
Direct GHG emissions (kg CO <sub>2</sub> eq per tonne of product)	●	100.0	96.6
Indirect GHG emissions (million tonnes CO <sub>2</sub> )	●	3.00	3.00
Indirect GHG emissions (kg CO <sub>2</sub> per tonne of product)	●	73.1	72.8

	GRI	2008	2009
<b>Water</b>			
Total water withdrawal (million m <sup>3</sup> )	●	147	143
Water withdrawal (m <sup>3</sup> per tonne of product)	●	3.59	3.47
Total water discharge (million m <sup>3</sup> )	●	96.1	91.3
Quality of water discharged (average mg COD/l)	●	95	91
<b>Safety, health and environment governance</b>			
ISO 14001/OHSAS 18001-certified sites (number of certificates)		455	807
<b>Packaging</b>			
Total packaging materials (million tonnes)	●	4.00	4.17
Packaging weight reduction (tonnes)		n/a	58995
Reduction of packaging weight (per l of product) – Nestlé Waters, over 5 years (%)		20.0	21.8
<b>Rural development</b>			
Farmers trained through capacity-building programmes		158837	165553
Markets covered by SAIN programmes		32	35
Direct procurement markets covered by SAIN programmes (%)		71	77
SAIN projects associated with water		3	10
<b>Suppliers</b>			
Suppliers audited for food safety, quality and processing		3417	3864
Suppliers who received Nestlé Supplier Code		165000	165497
Suppliers who acknowledged Nestlé Supplier Code		120000	165497
<b>Our people</b>			
Total workforce (number of employees)		282887	278165
Key Business Positions	●	970	1319
Employees with potential to fill Key Business Positions		3919	3922
CARE gaps identified related to Business Integrity and HR		n/a	500
Of which: minor		n/a	425
major		n/a	75
critical		n/a	0
Lost time injuries among employees and contractors (per million hours worked)		2.8	2.0
Total injury rate among employees and contractors (per million hours worked)	●	6.1	5.1
Fatalities of employees and contractors	●	13	4
Employees receiving formal classroom training in developing countries	●	83928	93146
Leadership positions held by women (%)	●	25	27
Local Management Committee members native to country in developing countries (%)	●	42	42

● KPI corresponds in full to a GRI G3 indicator.

● KPI corresponds in part to a GRI G3 indicator.

(a) 2009 assessment scope: 66% total food and beverages sales volume.

(b) Based on reports of approximately 75% of worldwide product development teams.

(c) Excludes petcare and Dreyer's.

(d) Excludes plain coffee, tea and water, products for Nestlé Professional, gifting chocolate, petcare, and Nestlé Nutrition.

(e) Based on internal and external audits.