

First Quarter Sales 2009



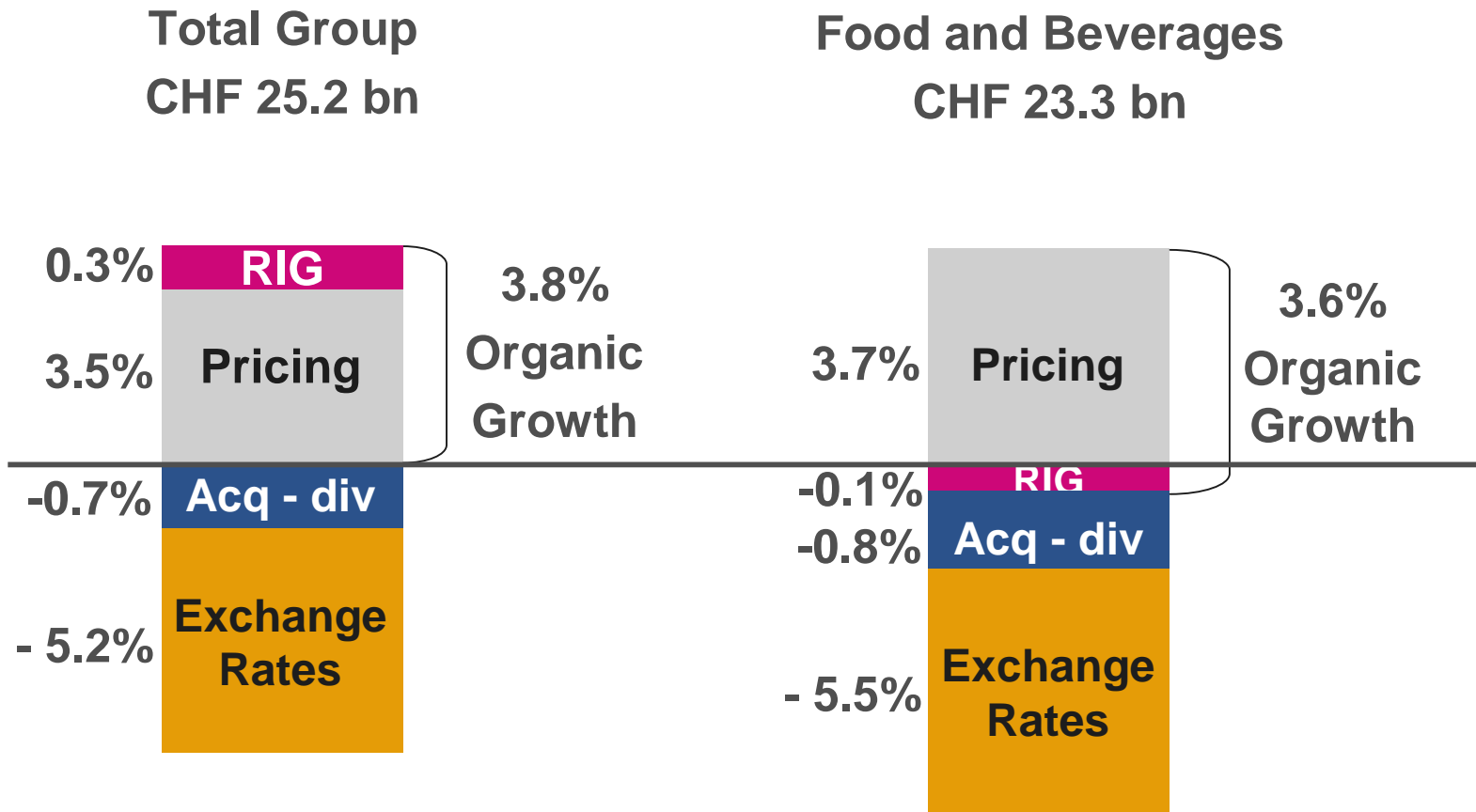
Disclaimer

This presentation contains forward looking statements which reflect Management's current views and estimates. The forward looking statements involve certain risks and uncertainties that could cause actual results to differ materially from those contained in the forward looking statements. Potential risks and uncertainties include such factors as general economic conditions, foreign exchange fluctuations, competitive product and pricing pressures and regulatory developments.



- Q1 2009 organic growth of 3.8%
- 10% Q1'08 comparison makes for tough start to '09
- Consumer demand, competitive intensity
- FY 2009 guidance "at least approaching 5%" confirmed
- Initiatives in place to address weaknesses; build on momentum

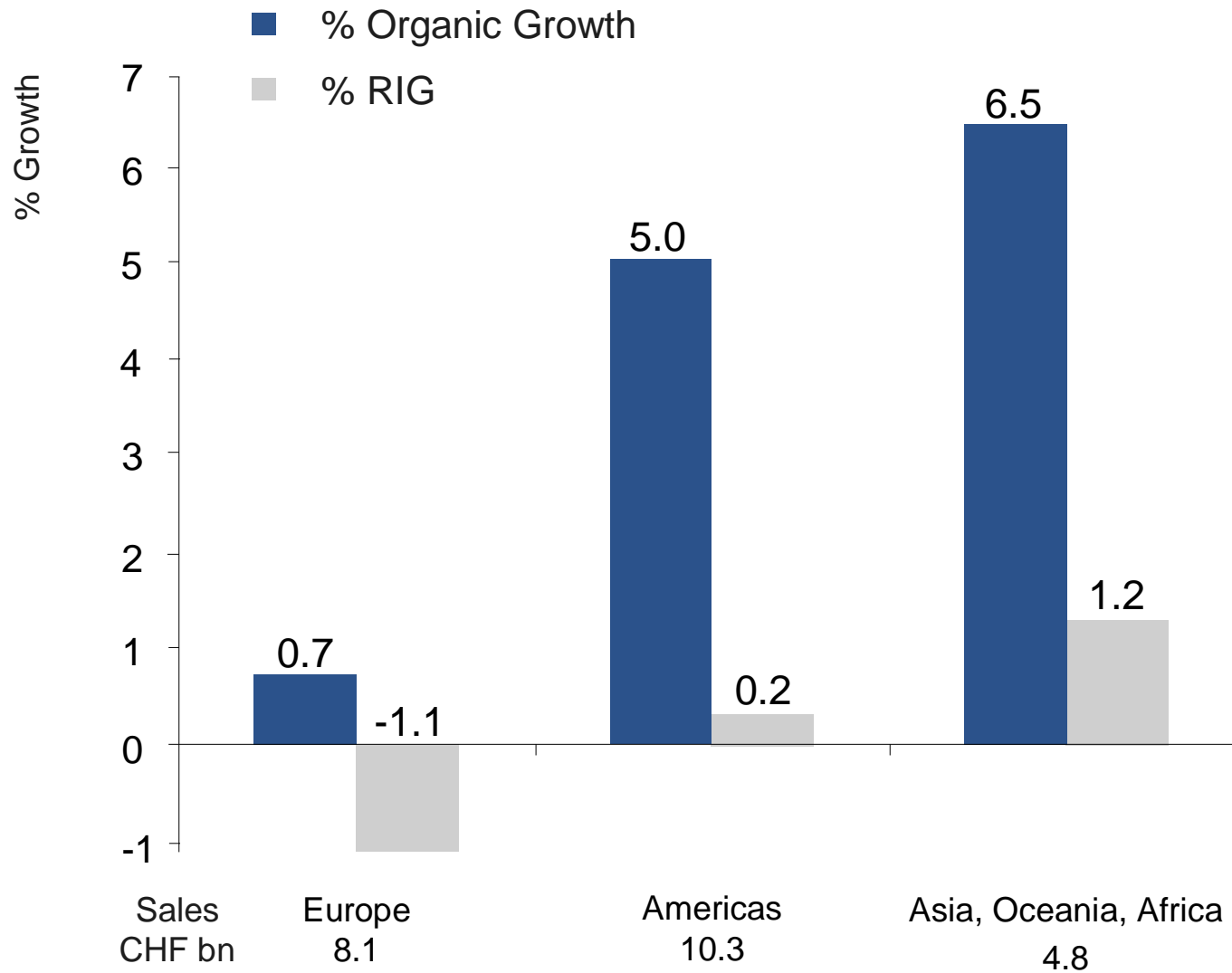
Further Progress in 2009



F&B RIG impacted by tough comps and seasonal variances

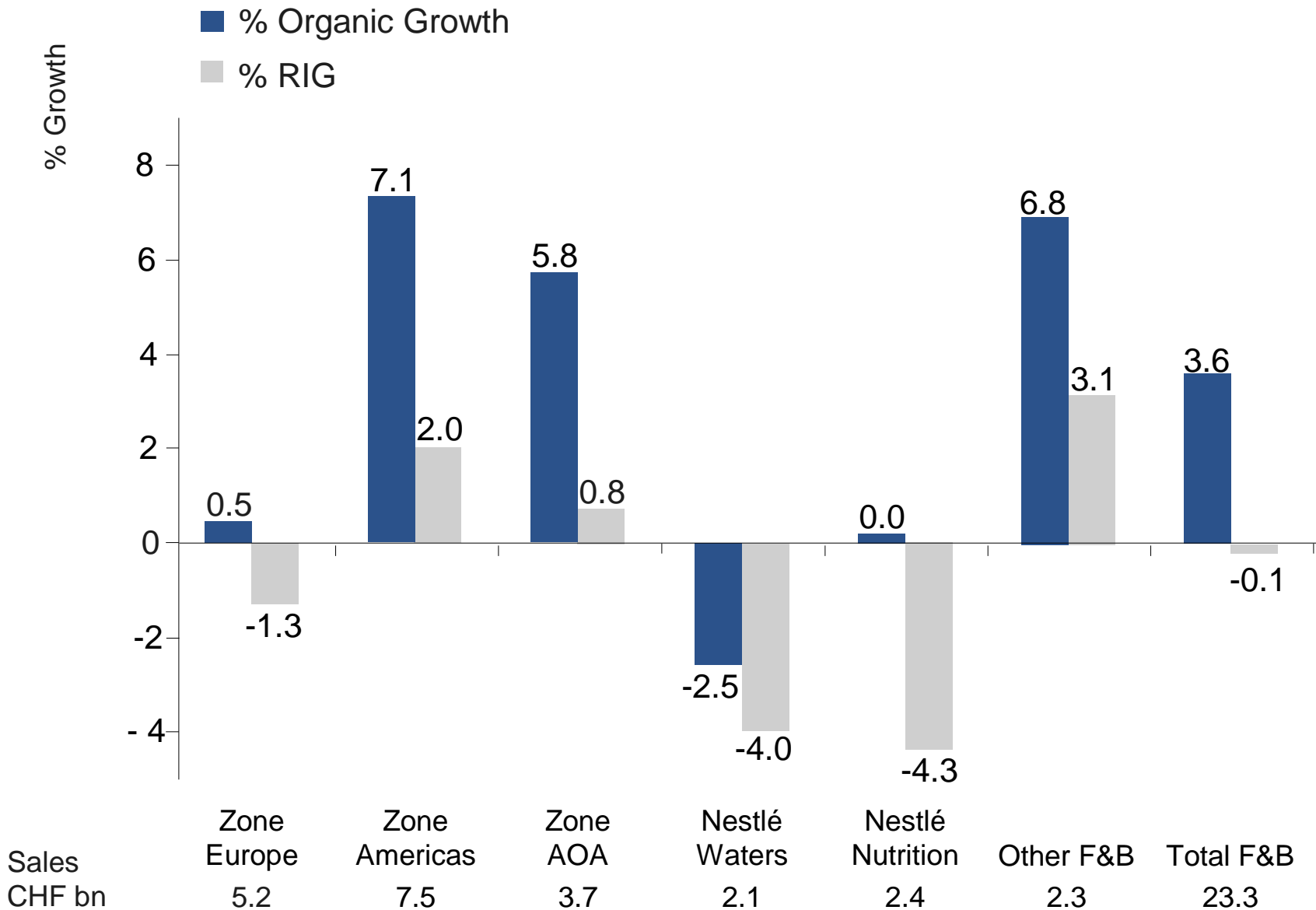
Total Food & Beverages*

All Regions Achieve Positive Organic Growth



* each region includes sales of Zones, Nestlé Waters, Nestlé Nutrition; Nestlé Professional, Nespresso and F&B JVs

Primary Reporting

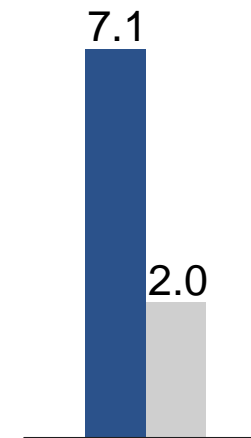


- Tough RIG & OG comps from Q1 2008
- Ice cream season late starting
- France, UK, PetCare, Chocolate going well in Western Europe
- Eastern European OG driven by price



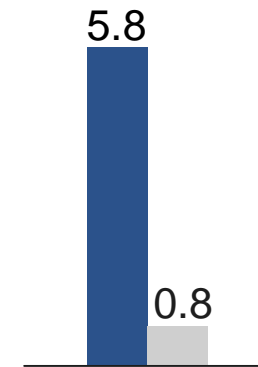
■ % Organic Growth
■ % RIG

- North America strong, broad-based performance
- PetCare, Frozen Food, Ambient Dairy contribute well
- Brazil /Chocolate impacted by late Easter
- Latin American PetCare, Soluble Coffee, Ambient culinary, RTD, Ice cream, Biscuits achieve double-digit OG



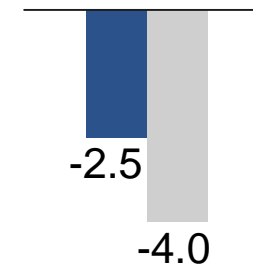
■ % Organic Growth
■ % RIG

- Emerging markets generally strong
- Mainland China double-digit, but Greater China slower
- Middle East held back by comparatives & destocking
- Japan starting slow, but Oceania strong reflecting different economic environments



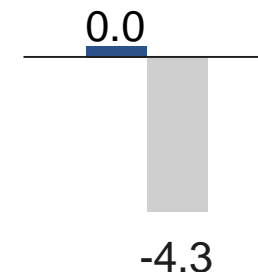
■ % Organic Growth
■ % RIG

- Sector issues remain, but economy is main driver of trends
- Western European market continues to shrink
- Some improvement in North American retail market
- Emerging markets remain double-digit
- Retail & HOD share gain in USA



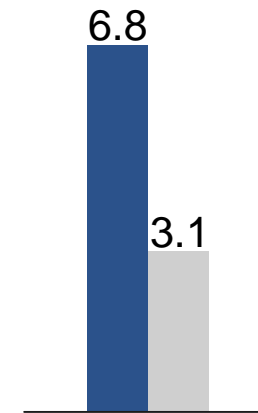
■ % Organic Growth
■ % RIG

- Q1 '08 an exceptional comparative
- Jenny Craig growth stalls as expected
- Healthcare growth impacted by reorganisation – EBIT margin focus
- Infant Nutrition (IN) loses share in Europe – response now underway
- WIC contracts distort US IN performance
- AOA IN remains double-digit
- Improvement expected by year-end



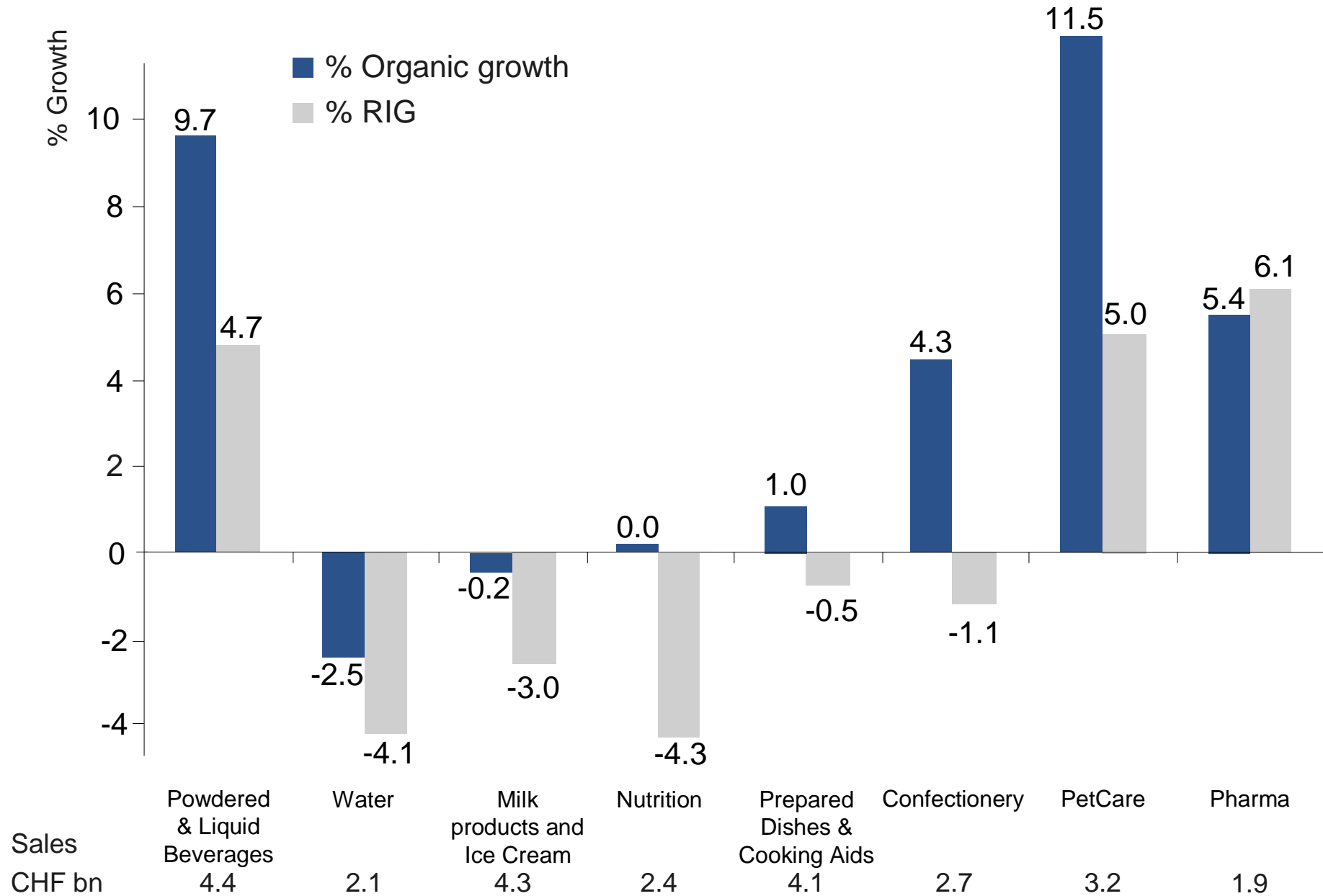
■ % Organic Growth
■ % RIG

- Nestlé Professional included – as now globally managed
- Professional reports flat OG
- Nespresso strong growth continues
- CPW performing well



■ % Organic Growth
■ % RIG

Secondary Reporting



- The business has responded to today's challenges through a commitment to "accelerate", e.g.
 - innovation & renovation; product launches
 - tailored projects such as affordability & PPP
 - operational efficiencies, SKU rationalisation
- Q1 2009 performance & the business' response to current environment enables confirmation of 2009 outlook
- FY '09: Organic growth at least approaching 5%, together with an improvement in the EBIT margin constant currency

Appendix



Weighted Average Exchange Rates



CHF per	Jan-Dec 2008	Jan-Mar 2008	Jan-Mar 2009	Variation (%)
U.S. dollar (1)	1.08	1.07	1.15	+ 7.8
Euro (1)	1.59	1.60	1.50	- 6.3
£ sterling (1)	1.99	2.11	1.65	- 21.8
Real (100)	59.52	61.51	49.80	- 19.0
Mex. Peso (100)	9.75	9.87	8.00	- 19.0
Yen (100)	1.07	1.01	1.23	+ 20.8

