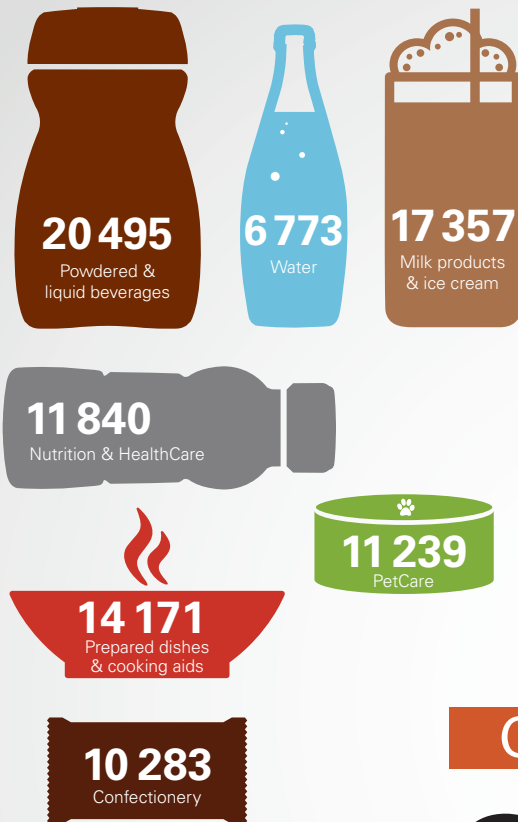


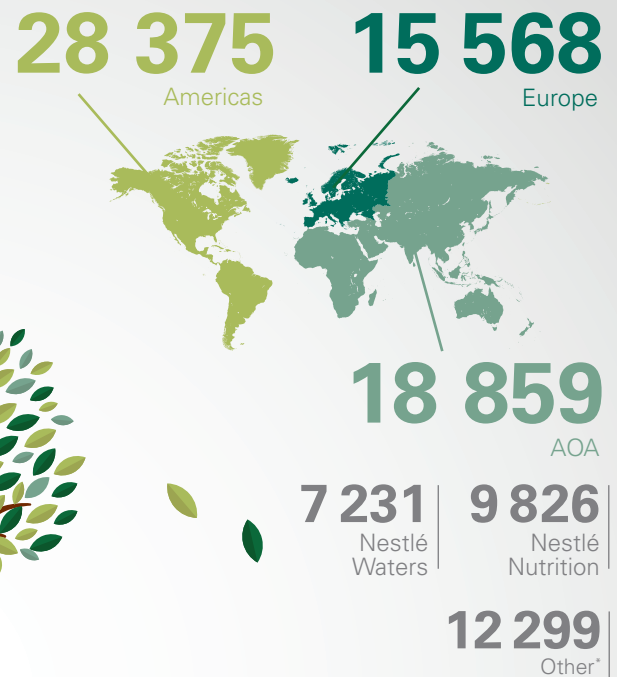
Sales by product category

(in millions of CHF)



Sales by operating segment

(in millions of CHF)



* Mainly Nestlé Nespresso, Nestlé Professional and Nestlé Health Science

Group sales

92 158

CHF millions

Facts and figures



Nestlé has sold its products in

196

countries



447

factories in

86

countries



About

333 000

employees

28.0%

in Europe

32.5%

in Americas

39.5%

in AOA

Key figures

14 047

CHF millions
Trading operating profit

15.2%

of sales

4.6%

Organic Growth

2.15 (+4.9%)

CHF millions
Proposed dividend per share