HIGHLIGHTS 2017

Nestlé in Europe

Good Food, Good Life
Last year, Nestlé has celebrated its 150th anniversary. In those years, we have grown from a small Swiss family business to the world’s largest food and beverage company.

This year, the European Union is 60 years young, marking an equally impressive development.

The growth model of the EU and that of Nestlé are remarkably similar. Both are driven by innovation and quality. Both are guided by values, including high social and environmental standards. Both help develop thriving and resilient communities.

We continue to believe in this model as a recipe for sustainable growth in Europe.

Soon we will also celebrate the 25th anniversary of the European single market.

Without a doubt, this has been one of the main achievements of the European integration.

In a critical time, we have to stand firm and defend its value, as a driver for investment and innovation and a source of welfare across the continent.

With this brochure, we want to share how Nestlé contributes to the European welfare and how we realise our purpose: to enhance quality of life and contribute to a healthier future.

I wish you a nice reading!

Marco Settembri
Executive Vice President Nestlé S.A.
Head of Zone EMENA
(Europe, Middle East and North Africa)

Nestlé in Europe at a Glance

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Nutrition & Health

**Nestlé supports EU ambition on reformulation**

**From 2014 to 2016 we have achieved an overall reduction of**

- **11,300 tonnes of SUGARS**  
  -8.5%

- **560 tonnes of SALT**  
  -9%

- **1,500 tonnes of SFA***  
  -7.5%

**Nestlé campaigns for robust EU Nutrition Policy**

- **Product benchmarks** to guide product reformulation and innovation
- **Legal limit for industrial Trans Fatty Acids**
- **Nutrient profiles** for nutrition and health claims
- **Harmonized, colour-coded Front-of-Pack nutrition labelling scheme**
- **Evolving regulatory framework** to support personalized nutrition.
- **Nutrition innovation supported by EU research programmes**

**To change consumer preference we need all food industry and retail on board**

**Nestlé will cut 18,000 tons by 2020 in Europe**

**For individuals and families**

Nestlé will cut 18,000 tons by 2020 in Europe. As part of our global commitment to further reduce the sugars we add in our products by 5% by 2020. We are committed to reduce 18,000 tons of sugars in Europe by 2020. This is in line with our global commitment to reduce the sugars we add in our products by 5% by 2020.
Promoting Dual Learning to Increase Youth Employability

We are on track with our commitments

In 2017 we already delivered

7,000+
Young people hired*

4,000+
Apprenticeship and traineeship positions

...in Europe, Middle East and North Africa

By 2020 we commit to

+20,000
Job opportunities

+15,000
Apprenticeship and traineeship positions

...in Europe, Middle East and North Africa

Since 2014, the “Alliance for YOUth” initiated by Nestlé gathered 200+ business partners and offered 760 apprenticeship schemes in 20+ European countries

Responsible Sourcing

Our work towards traceable and responsibly sourced ingredients focuses on 12 key raw ingredients, including:

- 75% of Nespresso coffee sourced through own AAA Sustainability Program
- 140,933 tonnes (34% of total) of cocoa purchased through Nestlé Cocoa Plan
- 70% responsibly sourced, 93% traceable to mill (62% plantation)

European case study: leveraging a grassroot project with processed tomato to scale up responsible practices

Responsible tomato sourcing scheme

in partnership with

120 Farmers

across Spain, Italy, Portugal and Ukraine

STATUS 2016

78% tomatoes are responsibly sourced*

60% good practices in place

TARGETS 2020

device good practices for key vegetables and herbs

*Assessed versus our Responsible Sourcing Guidelines through 3rd party certification Company.
Environmental Sustainability

Our vision: none of our packaging to end up in landfill or the environment

1. 100% of our packaging is recyclable or reusable by 2025

2. 90% of our PET bottles & caps in Europe are collected by 2025

3. 25% recycled content is included in our PET bottles in Europe by 2025

For the planet

<table>
<thead>
<tr>
<th>PER TONNE OF PRODUCT</th>
<th>STATUS 2017</th>
<th>TARGET 2020</th>
</tr>
</thead>
<tbody>
<tr>
<td>Waste for disposal</td>
<td>-88%</td>
<td></td>
</tr>
<tr>
<td>CO₂ emissions (CO₂ eq.)</td>
<td>-35%</td>
<td></td>
</tr>
<tr>
<td>Water use (m³)</td>
<td>-50%</td>
<td>-40%</td>
</tr>
</tbody>
</table>

On track for zero environmental impact by 2030

>70% Factories without waste for disposal in February 2018

100% Renewable electricity sourced in Austria, Czech Republic, Germany, Ireland, Italy, Poland, Slovakia, Spain, Sweden, Switzerland, UK

#1 Company in the food products sector according to 2017 Dow Jones Sustainability Index

2020 Packaging Reduction Commitment:

Avoid 140,000 tonnes

Only in 2015-2017

more than 100,000 tonnes reduced