# 2006 Financial Statements



Consolidated Financial Statements of the Nestlé Group Annual Report of Nestlé S.A.

## Consolidated Financial Statements of the Nestlé Group

| Principal exchange rates                           | 2    | 15. Intangible assets                        | 42  |
|--|------|--|-----|
| Consolidated income statement for the year         |      | 16. Trade and other payables                 |     |
| ended 31 December 2006                             | 3    | 17. Current financial liabilities            |     |
| Consolidated balance sheet as at                   |      | 18. Derivative liabilities                   |     |
| 31 December 2006                                   | 4    | 19. Non-current financial liabilities        | 48  |
| Consolidated cash flow statement for the year      |      | 20. Employee benefits                        | 52  |
| ended 31 December 2006                             | 6    | 21. Share-based Payment                      |     |
| Consolidated statement of recognised income and    | d    | 22. Deferred taxes                           | 62  |
| expense and changes in equity                      | 8    | 23. Provisions                               | 63  |
| Annex  | 12   | 24. Share capital of Nestlé S.A              | 64  |
| Accounting policies                                | 12   | 25. Treasury shares                          | 64  |
| Financial risk management and commodity price      |      | 26. Decrease/(increase) in working capital   | 64  |
| risk management                                    | 22   | 27. Acquisitions                             | 65  |
| Modification of the scope of consolidation         | 23   | 28. Disposals                                | 66  |
| Notes  | 24   | 29. Discontinued operations and Assets       |     |
| 1. Segmental information                           | 24   | held for sale and Liabilities directly       |     |
| 2. Net other income/(expenses)                     | 28   | associated with assets held for sale         | 66  |
| 3. Financial income                                | 28   | 30. Dividends                                | 68  |
| 4. Expenses by nature                              | 29   | 31. Commitments for expenditure on property, |     |
| 5. Taxes   |      | plant and equipment and financial assets     |     |
| 6. Associates                                      |      | 32. Lease commitments                        |     |
| 7. Earnings per share from continuing operations . |      | 33. Transactions with related parties        | 69  |
| 8. Liquid assets                                   |      | 34. Guarantees                               |     |
| 9. Trade and other receivables                     |      | 35. Contingent assets and liabilities        |     |
| 10. Inventories                                    |      | 36. Events after the balance sheet date      |     |
| 11. Derivative assets                              |      | 37. Group companies                          |     |
| 12. Property, plant and equipment                  |      | Report of the Group auditors                 |     |
| 13. Non-current financial assets                   |      | Financial information – five year review     |     |
| 14. Goodwill                                       | 39   | Companies of the Nestlé Group                | /4  |
| 140th Annual Report of Nestlé                      | S.A. |  |     |
| Income statement for the year                      |      | 10. Financial assets                         | 100 |
| ended 31 December 2006                             | 94   | 11. Participations in Group companies        | 100 |
| Balance sheet as at 31 December 2006               |      | 12. Loans to Group companies                 | 100 |
| Annex to the annual accounts of Nestlé S.A         | 96   | 13. Own shares                               |     |
| Accounting policies                                | 96   | 14. Intangible assets                        | 101 |
| Notes to the annual accounts                       |      | 15. Tangible fixed assets                    | 101 |
| 1. Income from Group companies                     |      | 16. Short term payables                      |     |
| 2. Financial income                                |      | 17. Long term payables                       |     |
| 3. Profit on disposal of fixed assets              |      | 18. Provisions                               |     |
| 4. Investment write downs                          |      | 19. Share capital                            |     |
| 5. Administration and other expenses               |      | 20. Changes in equity                        |     |
| 6. Financial expense                               |      | 21. Reserve for own shares                   |     |
| 7. Taxes   |      | 22. Contingencies                            |     |
| 8. Liquid assets                                   |      | Proposed appropriation of profit             |     |
| 9. Receivables                                     | 99   | Report of the statutory auditors             | 106 |

#### Principal exchange rates

| CHF per              |     | 2006    | 2005       | 2006      | 2005        |
|----------------------|-----|---------|------------|-----------|-------------|
|                      |     | Year en | ding rates | Average a | nnual rates |
| 1 US Dollar          | USD | 1.222   | 1.310      | 1.250     | 1.248       |
| 1 Euro               | EUR | 1.609   | 1.560      | 1.250     | 1.549       |
| 1 Pound Sterling     | GBP | 2.400   | 2.270      | 2.314     | 2.267       |
| 100 Brazilian Reais  | BRL | 57.220  | 56.400     | 57.820    | 51.610      |
| 100 Japanese Yen     | JPY | 1.027   | 1.120      | 1.075     | 1.129       |
| 100 Mexican Pesos    | MXN | 11.250  | 12.300     | 11.470    | 11.460      |
| 1 Canadian Dollar    | CAD | 1.052   | 1.130      | 1.104     | 1.037       |
| 1 Australian Dollar  | AUD | 0.967   | 0.963      | 0.943     | 0.950       |
| 100 Philippine Pesos | PHP | 2.492   | 2.480      | 2.444     | 2.265       |

## Consolidated income statement for the year ended 31 December 2006

| In millions of CHF  | Notes |         | 2006     |         | 2005 (a) |
|---|-------|---------|----------|---------|----------|
|   |       |         |          |         |          |
| Sales to customers  | 1     |         | 98 458   |         | 91 115   |
| Cost of goods sold  |       |         | (40 713) |         | (37 917) |
| Distribution expenses   |       |         | (8 244)  |         | (7 402)  |
| Marketing and administration expenses   |       |         | (34 465) |         | (32 421) |
| Research and development costs  |       |         | (1 734)  |         | (1 499)  |
| EBIT Earnings Before Interest, Taxes,   |       |         |          |         |          |
| restructuring and impairments (b)   | 1     |         | 13 302   |         | 11 876   |
| Net other income/(expenses)   | 2     |         | (516)    |         | (920)    |
| Profit before interest and taxes  | _     |         | 12 786   |         | 10 956   |
| Net financing cost  |       |         |          |         |          |
| Financial income  | 3     | 537     | _        | 605     |          |
| Financial expense   |       | (1 218) |          | (1 192) |          |
|   |       |         | (681)    |         | (587)    |
| Profit before taxes and associates  |       |         | 12 105   |         | 10 369   |
| Taxes   | 5     |         | (3 293)  |         | (2 647)  |
| Share of results of associates  | 6     | _       | 963      | _       | 896      |
| Profit from continuing operations   |       |         | 9 775    |         | 8 618    |
| Net profit/(loss) on discontinued operations                                  | 29    |         | 74       |         | (14)     |
| Profit for the period   |       |         | 9 849    |         | 8 604    |
| of which attributable to minority interests                                   |       |         | 652      |         | 523      |
| of which attributable to shareholders of the parent (Net profit)              |       | _       | 9 197    |         | 8 081    |
|   |       |         |          |         |          |
| As percentages of sales   |       |         |          |         |          |
| EBIT Earnings Before Interest, Taxes,   |       |         | 10 F0/   |         | 12.00/   |
| restructuring and impairments   |       |         | 13.5%    |         | 13.0%    |
| Profit for the period attributable to shareholders of the parent (Net profit) |       |         | 9.3%     |         | 8.9%     |
| or the parent fivet prenty  |       |         | 0.070    |         | 0.070    |
| Earnings per share from continuing operations (c) (in CHF)                    |       |         |          |         |          |
| Basic earnings per share  | 7     |         | 23.71    |         | 20.82    |
| Fully diluted earnings per share  | 7     |         | 23.56    |         | 20.62    |
| Tany andrea earnings per strate   | /     |         | 25.50    |         | 20.03    |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease, as well as the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition (refer to Note 29).

<sup>(</sup>b) Prior to the repeal of goodwill amortisation, named EBITA (Earnings Before Interest, Taxes and Amortisation of goodwill)

<sup>(</sup>c) Based on the profit for the period attributable to shareholders of the parent adjusted for the net profit/(loss) on discontinued operations

## Consolidated balance sheet as at 31 December 2006

before appropriations

| In millions of CHF                          | Notes |          | 2006    |          | 2005    |  |
|---|-------|----------|---------|----------|---------|--|
|   |       |          |         |          |         |  |
| Assets                                      |       |          |         |          |         |  |
|   |       |          |         |          |         |  |
| Current assets                              |       |          |         |          |         |  |
| Liquid assets                               | 8     |          |         |          |         |  |
| Cash and cash equivalents                   |       | 5 278    |         | 4 658    |         |  |
| Short term investments                      |       | 6 197    |         | 12 735   |         |  |
|   |       |          | 11 475  |          | 17 393  |  |
| Trade and other receivables                 | 9     |          | 14 577  |          | 14 291  |  |
| Assets held for sale                        | 29    |          | 74      |          | 633     |  |
| Inventories                                 | 10    |          | 8 029   |          | 8 162   |  |
| Derivative assets                           | 11    |          | 556     |          | 645     |  |
| Prepayments and accrued income              |       | _        | 594     |          | 641     |  |
| Total current assets                        |       | _        | 35 305  | _        | 41 765  |  |
|   |       |          |         |          |         |  |
|   |       |          |         |          |         |  |
| Non-current assets                          |       |          |         |          |         |  |
| Property, plant and equipment               | 12    |          |         |          |         |  |
| Gross value (a)                             |       | 47 077   |         | 45 242   |         |  |
| Accumulated depreciation and impairment (a) |       | (26 847) |         | (26 252) |         |  |
|   |       |          | 20 230  |          | 18 990  |  |
| Investments in associates                   | 6     |          | 8 430   |          | 7 073   |  |
| Deferred tax assets (a)(b)                  | 22    |          | 2 433   |          | 2 466   |  |
| Financial assets                            | 13    |          | 2 778   |          | 2 513   |  |
| Employee benefits assets (b)                | 20    |          | 343     |          | 69      |  |
| Goodwill                                    | 14    |          | 28 513  |          | 26 990  |  |
| Intangible assets                           | 15    |          | 3 773   |          | 2 852   |  |
| Total non-current assets                    |       | _        | 66 500  | _        | 60 953  |  |
|   |       |          |         |          | 00 955  |  |
| Total assets                                |       |          | 101 805 |          | 102 718 |  |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

<sup>(</sup>b) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss.

| In millions of CHF                           | Notes        |              | 2006    |         | 2005    |
|--|--------------|--------------|---------|---------|---------|
|  |              |              |         |         |         |
| Liabilities and equity                       |              |              | _       |         |         |
|  |              |              |         |         |         |
| Current liabilities                          | _            | _            | _       | _       |         |
| Trade and other payables                     | 16           |              | 12 572  |         | 11 117  |
| Liabilities directly associated              |              |              |         |         |         |
| with assets held for sale                    | 29           |              | _       |         | 38      |
| Financial liabilities (a)                    | 17           |              | 15 494  |         | 18 841  |
| Tax liabilities                              |              |              | 884     |         | 705     |
| Derivative liabilities                       | 18           |              | 470     |         | 922     |
| Accruals and deferred income                 | _            |              | 3 059   |         | 4 231   |
| Total current liabilities                    | _            |              | 32 479  |         | 35 854  |
| Non-current liabilities                      |              |              |         |         |         |
| Financial liabilities (a)                    | 19           |              | 6 952   |         | 8 277   |
| Employee benefits liabilities (b)            | 20           |              | 5 415   |         | 5 747   |
| Deferred tax liabilities (a)(b)              | 22           |              | 706     |         | 240     |
| Other payables                               |              |              | 366     |         | 185     |
| Provisions                                   | 23           |              | 3 039   |         | 3 347   |
| Total non-current liabilities                |              |              | 16 478  | _       | 17 796  |
| Total non our our industries                 |              | <del></del>  | 10 170  |         | 17700   |
| Total liabilities                            | <u>-</u>     | <del>-</del> | 48 957  |         | 53 650  |
|  |              |              |         |         |         |
| Equity                                       |              |              |         |         |         |
| Share capital (c)                            | 24           |              | 401     |         | 404     |
| Share premium and reserves                   |              |              |         |         |         |
| Share premium                                |              | 5 926        |         | 5 926   |         |
| Reserve for treasury shares                  |              | 4 550        |         | 2 616   |         |
| Translation reserve                          |              | (5 205)      |         | (4 172) |         |
| Retained earnings (a)(b)                     |              | 49 963       |         | 45 494  |         |
|  |              |              | 55 234  |         | 49 864  |
| Treasury shares (c)                          | 25           |              | (4 644) |         | (2 770) |
| Total equity attributable to shareholders of |              |              | F0.001  |         | 47.400  |
| the parent                                   |              |              | 50 991  |         | 47 498  |
| Minority interests (a)(b)                    |              |              | 1 857   |         | 1 570   |
| Total equity                                 |              | -            | 52 848  |         | 49 068  |
| Total liabilities and equity                 |              | -            | 101 805 |         | 102 718 |
|  | <del>-</del> |              |         |         |         |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.
(b) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss.
(c) At the Annual General Meeting on 6 April 2006, the shareholders approved the cancellation of 2 784 300 shares.

## Consolidated cash flow statement for the year ended 31 December 2006

| In millions of CHF                            | Notes | 2006 (a) | 2005 (a) |
|---|-------|----------|----------|
|   |       |          |          |
| Operating activities (b)                      |       |          |          |
| Profit from continuing operations (c)         |       | 9 775    | 8 618    |
| Less share of results of associates           |       | (963)    | (896)    |
| Depreciation of property, plant and equipment | 12    | 2 581    | 2 382    |
| Impairment of property, plant and equipment   | 12    | 96       | 360      |
| Impairment of goodwill                        | 14    | 38       | 218      |
| Depreciation of intangible assets             | 15    | 480      | 346      |
| Impairment of intangible assets               | 15    | _        | 30       |
| Increase/(decrease) in provisions             |       | -        | (===)    |
| and deferred taxes (c)                        |       | (338)    | (526)    |
| Decrease/(increase) in working capital        | 26    | 348      | (315)    |
| Other movements (c)                           |       | (341)    | (12)     |
| Operating cash flow (d)                       |       | 11 676   | 10 205   |
| Investing activities                          |       |          |          |
| Capital expenditure                           | 12    | (4 200)  | (3 375)  |
| Expenditure on intangible assets              | 15    | (689)    | (758)    |
| Sale of property, plant and equipment         |       | 98       | 220      |
| Acquisitions (e)                              | 27    | (6 469)  | (995)    |
| Disposals                                     | 28    | 447      | 193      |
| Movements with associates                     |       | 323      | 259      |
| Other movements                               | _     | (30)     | (202)    |
| Cash flow from investing activities           |       | (10 520) | (4 658)  |

<sup>(</sup>a) Cash flow statement information related to the discontinued operation following the announcement made in December 2005 for the Chilled dairy activities in Europe are disclosed in Note 29.

<sup>(</sup>b) 2005 comparatives have been restated as Operating activities now start with Profit from continuing operations (previously Profit of consolidated companies).

<sup>(</sup>c) For 2005 comparatives, some non-cash components of the cash flow statement have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease, as well as the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition (refer to Note 29).

<sup>(</sup>d) Taxes paid amount to CHF 2811 million (2005: CHF 2540 million). Net interest paid amounts to CHF 599 million (2005: CHF 437 million).

<sup>(</sup>e) USD 2.6 billion relating to the Dreyer's acquisition have been settled on 17 January 2006, mostly by decreasing marketable securities.

| In millions of CHF                                   | Notes |          | 2006    |       | 2005    |
|--|-------|----------|---------|-------|---------|
|  |       |          |         |       |         |
| Financing activities                                 |       |          |         |       |         |
| Dividend for the previous year                       |       |          | (3 471) |       | (3 114) |
| Purchase of treasury shares                          | _     | _        | (2 788) | _     | (1 553) |
| Sale of treasury shares and options (a)              |       |          | 906     |       | 1 295   |
| Movements with minority interests                    |       |          | (191)   |       | 5       |
| Bonds issued (b)                                     | _     | _        | 1 625   | _     | 1 617   |
| Bonds repaid (a)                                     |       |          | (2 331) |       | (2 443) |
| Increase in other non-current financial liabilities  |       |          | 134     |       | 279     |
| Decrease in other non-current financial liabilities  |       |          | (289)   |       | (207)   |
| Increase/(decrease) in current financial liabilities |       | _        | (14)    |       | (492)   |
| Decrease/(increase) in short-term investments (b)    |       |          | 6 393   |       | (1 910) |
| Other movements                                      |       |          | (4)     | _     | 2       |
| Cash flow from financing activities                  |       |          | (30)    |       | (6 521) |
|  | _     | _        |         | _     |         |
|  |       |          |         |       |         |
| Translation differences on flows                     |       |          | (360)   |       | 336     |
| Increase/(decrease) in cash and cash                 |       |          |         |       |         |
| equivalents  |       |          | 766     |       | (638)   |
|  |       |          |         |       |         |
| Cash and cash equivalents retranslated               |       |          |         |       |         |
| at beginning of year                                 |       |          |         |       |         |
| Cash and cash equivalents                            |       | 4.050    |         | 4.000 |         |
| at beginning of year                                 |       | 4 658    |         | 4 902 |         |
| Effects of exchange rate changes on opening balance  |       | (146)    |         | 394   |         |
| on opening balance                                   |       | (140)    | 4 512   | 394   | 5 296   |
|  |       |          | 4 512   |       | 5 290   |
| Cash and cash equivalents at end of period           | 8     |          | 5 278   |       | 4 658   |
|  |       | <u>-</u> | 0 2,0   | _     | 1 000   |

<sup>(</sup>a) In 2005, 1 287 940 Nestlé S.A. shares were exchanged with Stock Warrants and Applicable Note Securities (SWANS) for USD 299 million.
(b) USD 2.6 billion relating to the Dreyer's acquisition have been settled on 17 January 2006, mostly by decreasing marketable securities.

## Consolidated statement of recognised income and expense and changes in equity

Statement of recognised income and expense for the year ended 31 December 2005

| In millions of CHF  | Share<br>capital | Share<br>premium | Reserve for treasury shares | Translation<br>reserve | Retained<br>earnings | Less:<br>Treasury shares | Total equity attributable to shareholders of the parent | Minority<br>interests | Total<br>equity |
|---|------------------|------------------|-----------------------------|------------------------|----------------------|--------------------------|---|-----------------------|-----------------|
|   |                  |                  |                             |                        |                      |                          |   |                       |                 |
| Profit for the period as reported last year                                     |                  |                  |                             |                        | 7 995                |                          | 7 995   | 523                   | 8 518           |
| Restatement related to IAS 19 (a)   |                  | _                |                             |                        | 85                   | _                        | 85  | -                     | 85              |
| Restatement related to IFRIC 4 (b)  |                  |                  |                             |                        | 1                    |                          | 1   | _                     | 1               |
| Profit for the period restated recognised in the income statement               |                  |                  |                             |                        | 8 081                | _                        | 8 081   | 523                   | 8 604           |
| Currency retranslations (a)(b)  |                  |                  |                             | 3 017                  |                      |                          | 3 017   | 81                    | 3 098           |
| Taxes on equity items (a)   |                  |                  |                             | 3 0 1 7                | (57)                 |                          | (57)  | 01                    | (57)            |
| Fair value adjustments on available-<br>for-sale financial instruments          |                  |                  |                             |                        | (37)                 |                          | (37)  | _                     | (37)            |
| - Unrealised results  |                  |                  |                             |                        | 107                  |                          | 107   |                       | 107             |
| <ul> <li>Recognition of realised results<br/>in the income statement</li> </ul> |                  |                  |                             |                        | 1                    | _                        | 1   |                       | 1               |
| Fair value adjustments on cash flow hedges                                      |                  |                  |                             |                        |                      | _                        |   |                       |                 |
| <ul> <li>Recognised in hedging reserve</li> </ul>                               |                  | _                |                             |                        | 122                  | _                        | 122   |                       | 122             |
| <ul> <li>Removed from hedging reserve</li> </ul>                                |                  |                  |                             |                        | (6)                  | _                        | (6)   |                       | (6)             |
| Actuarial gains/(losses) on defined benefit schemes                             |                  |                  |                             |                        | (19)                 |                          | (19)  | (3)                   | (22)            |
| Changes in equity of associates (c)   |                  | _                |                             |                        | 1 024                | _                        | 1 024   |                       | 1 024           |
| Equity-settled share-based transactions cost                                    |                  |                  |                             |                        | 173                  |                          | 173   | 24                    | 197             |
| Income and expense recognised directly in equity                                |                  |                  | _                           | 3 017                  | 1 345                |                          | 4 362   | 102                   | 4 464           |
| Total recognised income and expense for the year ended 31 December 2005         |                  |                  |                             | 3 017                  | 9 426                |                          | 12 443  | 625                   | 13 068          |
|   |                  | _                |                             |                        |                      |                          |   |                       |                 |
| Premium on warrants issued (d)  |                  |                  | _                           |                        | (53)                 | _                        | (53)  |                       | (53)            |
| Restatement related to IAS 19 (a)   |                  |                  |                             |                        | (2 219)              |                          | (2 219)   | (14)                  | (2 233)         |
| Restatement related to IFRIC 4 (b)  |                  |                  |                             |                        | (2)                  | _                        | (2)   | -                     | (2)             |
| Effect of changes in accounting policies  |                  |                  |                             |                        | (2 274)              |                          | (2 274)   | (14)                  | (2 288)         |

<sup>(</sup>a) Restated following the first application of the option of IAS 19 Employee Benefits § 93A ss.

<sup>(</sup>b) Restated following first application of IFRIC 4 Determining whether an Arrangement contains a Lease

<sup>(</sup>c) Mainly resulting from fair value adjustment on available-for-sale financial instruments of L'Oréal

<sup>(</sup>d) At 1 January 2005, the premium on warrants issued has been reclassified to current liabilities.

#### Changes in equity for the year ended 31 December 2005

| In millions of CHF  | Share<br>capital | Share<br>premium | Reserve for treasury shares | Translation reserve | Retained<br>earnings | Less:<br>Treasury shares | Total equity attributable to shareholders of the parent | Minority<br>interests | Total<br>equity |
|---|------------------|------------------|-----------------------------|---------------------|----------------------|--------------------------|---|-----------------------|-----------------|
| Equity as at 31 December 2004   |                  |                  |                             | (= 400)             |                      |                          |   |                       |                 |
| as reported last year   | 404              | 5 926            | 2 619                       | (7 189)             | 39 911 (a)(b)        | (2 435)                  | 39 236  | 1 063                 | 40 299          |
| Restatement of L'Oréal (c)  |                  |                  |                             |                     | 1 106                | _                        | 1 106   | (4.4)                 | 1 106           |
| Effect of changes in accounting policies                                | 404              |                  |                             | (7.400)             | (2 274)              | (0.405)                  | (2 274)   | (14)                  | (2 288)         |
| Equity restated as at 1 January 2005                                    | 404              | 5 926            | 2 619                       | (7 189)             | 38 743 (b)           | (2 435)                  | 38 068  | 1 049                 | 39 117          |
|   |                  |                  |                             |                     |                      | _                        |   |                       |                 |
| Total recognised income and expense                                     |                  |                  |                             | 3 017               | 9 426                |                          | 12 443  | 625                   | 13 068          |
| Distributions to and transactions                                       |                  |                  |                             |                     |                      | _                        |   |                       |                 |
| with shareholders of the parent   |                  |                  |                             |                     | (2.114)              | _                        | (2.114)   |                       | (2.114)         |
| Dividend for the previous year  |                  |                  | (0)                         |                     | (3 114)              | 100                      | (3 114)   |                       | (3 114)         |
| Movement of treasury shares (net) (d)                                   |                  |                  | (3)                         |                     | 3                    | 103                      | 103   |                       | 103             |
| Result on options and treasury shares held for trading purposes         |                  |                  |                             |                     | 438                  | (438)                    | _   |                       | _               |
| Equity-settled share-based transactions settlement                      |                  |                  |                             |                     | (2)                  |                          | (2)   |                       | (2)             |
| Total distributions to and transactions with shareholders of the parent |                  |                  | (3)                         |                     | (2 675)              | (335)                    | (3 013)   |                       | (3 013)         |
| Movements with minority interests (net)                                 |                  |                  |                             |                     | <del>-</del>         | _                        |   | (104)                 | (104)           |
| Equity as at 31 December 2005   | 404              | 5 926            | 2 616                       | (4 172)             | 45 494 (b)           | (2 770)                  | 47 498  | 1 570                 | 49 068          |

<sup>(</sup>a) In the event of a redemption of the Turbo Zero Equity-Link bond issue, part of the USD 123 million premium received in June 2001 on warrants issued would be repaid, i.e. up to USD 47 million in 2006. At 1 January 2005, the premium has been reclassified to current liabilities.

<sup>(</sup>b) Includes a Hedging Reserve of CHF 97 million (31 December 2004: negative CHF 20 million).

<sup>(</sup>c) Restated following first time adoption of IFRS by L'Oréal in 2005

<sup>(</sup>d) 1 287 940 Nestlé S.A. shares were exchanged with Stock Warrants and Applicable Note Securities (SWANS) for USD 299 million.

#### Statement of recognised income and expense for the year ended 31 December 2006

| In millions of CHF  | Share<br>capital | Share<br>premium | Reserve for treasury shares | Translation<br>reserve | Retained<br>earnings | Less:<br>Treasury shares | Total equity attributable to shareholders of the parent | Minority<br>interests | Total<br>equity |
|---|------------------|------------------|-----------------------------|------------------------|----------------------|--------------------------|---|-----------------------|-----------------|
|   |                  | _                | _                           |                        |                      |                          |   |                       |                 |
| Profit for the period recognised in the income statement                |                  |                  |                             |                        | 9 197                | _                        | 9 197   | 652                   | 9 849           |
| Currency retranslations   |                  |                  |                             | (1 033)                |                      |                          | (1 033)   | (39)                  | (1 072)         |
| Taxes on equity items   |                  |                  |                             | (. 555)                | (234)                |                          | (234)   | 4                     | (230)           |
| Fair value adjustments on available-<br>for-sale financial instruments  |                  |                  |                             |                        | (20.)                | _                        | (20.1)  |                       | (ESS)           |
| - Unrealised results  |                  |                  |                             |                        | 205                  |                          | 205   |                       | 205             |
| Recognition of realised results     in the income statement             |                  |                  |                             |                        | 7                    |                          | 7   |                       | 7               |
| Fair value adjustments on cash flow hedges                              |                  |                  |                             |                        |                      |                          |   |                       |                 |
| - Recognised in hedging reserve   |                  | _                |                             |                        | 15                   |                          | 15  |                       | 15              |
| - Removed from hedging reserve  |                  |                  |                             |                        | (54)                 |                          | (54)  |                       | (54)            |
| Actuarial gains/(losses) on defined benefit schemes                     |                  |                  | _                           |                        | 472                  |                          | 472   | (10)                  | 462             |
| Changes in equity of associates   |                  |                  |                             |                        | 27                   |                          | 27  |                       | 27              |
| Equity-settled share-based  |                  |                  |                             |                        |                      |                          |   |                       |                 |
| transactions cost   |                  |                  |                             |                        | 193                  |                          | 193   | 25                    | 218             |
| Income and expense recognised directly in equity                        |                  |                  |                             | (1 033)                | 631                  |                          | (402)   | (20)                  | (422)           |
| Total recognised income and expense for the year ended 31 December 2006 |                  |                  |                             | (1 033)                | 9 828                | _                        | 8 795   | 632                   | 9 427           |
| ioi ino your ended o'i December 2000                                    |                  |                  |                             | (1 000)                | 0 020                |                          | 0 703   | 002                   | 0 421           |
| Restatement related to IAS 19 (a)                                       |                  |                  |                             | (188)                  | (2 160)              |                          | (2 348)   | (18)                  | (2 366)         |
| Restatement related to IFRIC 4 (b)                                      |                  | _                |                             |                        | (1)                  |                          | (1)   | _                     | (1)             |
| Effect of changes in accounting policies                                |                  |                  |                             | (188)                  | (2 161)              |                          | (2 349)   | (18)                  | (2 367)         |

<sup>(</sup>a) Restated following the first application of the option of IAS 19 Employee Benefits § 93A ss.
(b) Restated following first application of IFRIC 4 Determining whether an Arrangement contains a Lease

#### Changes in equity for the year ended 31 December 2006

| In millions of CHF  | Share<br>capital | Share<br>premium | Reserve for treasury shares | Translation<br>reserve | Retained<br>earnings | Less:<br>Treasury shares | Total equity attributable to shareholders of the parent | Minority<br>interests | Total<br>equity |
|---|------------------|------------------|-----------------------------|------------------------|----------------------|--------------------------|---|-----------------------|-----------------|
|   |                  |                  |                             |                        |                      |                          |   |                       |                 |
| Equity as at 31 December 2005 as reported last year               | 404              | 5 926            | 2 616                       | (3 984)                | 47 655 (a)           | (2 770)                  | 49 847  | 1 588                 | 51 435          |
| Effect of changes in accounting policies                          |                  |                  |                             | (188)                  | (2 161)              |                          | (2 349)   | (18)                  | (2 367)         |
| Equity restated as at 31 December 2005                            | 404              | 5 926            | 2 616                       | (4 172)                | <b>45 494</b> (a)    | (2 770)                  | 47 498  | 1 570                 | 49 068          |
|   |                  |                  |                             |                        |                      |                          |   |                       |                 |
| Total recognised income and expense                               | _                |                  |                             | (1 033)                | 9 828                |                          | 8 795   | 632                   | 9 427           |
|   |                  |                  |                             |                        |                      | -                        |   |                       |                 |
| Distributions to and transactions with shareholders of the parent |                  |                  |                             |                        |                      |                          |   |                       |                 |
| Dividend for the previous year                                    |                  |                  |                             |                        | (3 471)              |                          | (3 471)   |                       | (3 471)         |
| Movement of treasury shares (net)                                 |                  |                  | 1 934                       |                        | (1 934)              | (1 884)                  | (1 884)   |                       | (1 884)         |
| Result on options and treasury shares held for trading purposes   |                  |                  |                             |                        | (3)                  | 3                        | _   |                       | _               |
| Equity-settled share-based transactions settlement                |                  |                  |                             |                        | (4)                  | 4                        | _   |                       | _               |
| Reduction in share capital (b)                                    | (3)              |                  |                             |                        |                      | 3                        | _   |                       | _               |
| Premium on warrants issued (c)                                    |                  |                  |                             |                        | 53                   |                          | 53  |                       | 53              |
| Total distributions to and transactions with shareholders         | (2)              |                  | 1.024                       |                        | (E 2E0)              | (1.074)                  | /E 202\   |                       | (F 202)         |
| of the parent   | (3)              | _                | 1 934                       |                        | (5 359)              | (1 874)                  | (5 302)   |                       | (5 302)         |
| Movements with minority   |                  |                  |                             |                        |                      |                          |   |                       |                 |
| interests (net)   |                  |                  |                             |                        |                      |                          |   | (345)                 | (345)           |
|   |                  |                  |                             |                        |                      |                          |   |                       |                 |
| Equity as at 31 December 2006                                     | 401              | 5 926            | 4 550                       | (5 205)                | 49 963 (a)           | (4 644)                  | 50 991  | 1 857                 | 52 848          |

<sup>(</sup>a) Includes a Hedging Reserve of CHF 56 million (31 December 2005: CHF 97 million).

<sup>(</sup>b) At the Annual General Meeting on 6 April 2006, the shareholders approved the cancellation of 2 784 300 shares.
(c) Since the investors have not exercised their option to put the notes related to the Turbo Zero Equity-Link bond issue at their accreted value, USD 47 million of premium on warrants issued are reclassified from current liabilities to retained earnings.

#### **Annex**

#### **Accounting policies**

#### Accounting convention and accounting standards

The Consolidated Financial Statements comply with International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and with the Interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC).

The accounts have been prepared on an accruals basis and under the historical cost convention, unless stated otherwise. All significant consolidated companies and associates have a 31 December accounting year-end.

The preparation of the Consolidated Financial Statements requires Group Management to exercise judgement and to make estimates and assumptions that affect the application of policies, reported amounts of revenues, expenses, assets and liabilities and disclosures. These estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods. Those areas affect mainly impairment of goodwill, employee benefits and unrecognised tax losses.

#### Scope of consolidation

The Consolidated Financial Statements comprise those of Nestlé S.A. and of its affiliated companies, including joint ventures, and associates (the Group). The list of the principal companies is provided in the section "Companies of the Nestlé Group."

#### **Consolidated companies**

Companies, in which the Group has a participation, usually a majority, and where it has the power to exercise control, are fully consolidated. This applies irrespective of the percentage of the participation in the share capital. Control refers to the power to govern the financial and operating policies of an affiliated company so as to obtain the benefits from its activities. Minority interests are shown as a component of equity in the balance sheet and the share of the profit attributable to minority interests is shown as a component of profit for the period in the income statement.

Proportionate consolidation is applied for companies over which the Group exercises joint control with partners. The individual assets, liabilities, income and expenses are consolidated in proportion to the Nestlé participation in their equity (usually 50%).

Newly acquired companies are consolidated from the effective date of acquisition, using the purchase method.

#### **Associates**

Companies where the Group has the power to exercise a significant influence but does not exercise control are accounted for by the equity method. The net assets and results are adjusted to comply with the Group's accounting policies. The carrying amount of goodwill arising from the acquisition of associates is included in the carrying amount of investments in associates.

#### Foreign currencies

The functional currency of the Group's entities is the currency of their primary economic environment.

In individual companies, transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction. Monetary assets and liabilities in foreign currencies are translated at year-end rates. Any resulting exchange differences are taken to the income statement.

On consolidation, assets and liabilities of Group entities denominated in their functional currencies are translated into Swiss Francs, the Group's presentation currency, at year-end exchange rates. Income and expense items are translated into Swiss Francs at the annual average rate of exchange or at the rate on the date of the transaction for significant items.

Exchange differences on intra group loans qualified as net investment in a foreign operation are recorded in equity. The exchange results on loans that do not satisfy the aforementioned criteria are recorded in the income statement in "Net Financing Cost."

Differences arising from the retranslation of opening net assets of Group entities, together with differences arising from the restatement of the net results for the year of Group entities, from average or actual rates to year-end rates, are recognised against equity.

The balance sheet and net results of Group entities operating in hyperinflationary economies are restated for the changes in the general purchasing power of the local currency, using official indices at the balance sheet date, before translation into Swiss Francs at year-end rates.

#### Segmental information

Segmental information is based on two segment formats:

The primary segment format – by management responsibility and geographic area – reflects the Group's management structure. The Group manages its Food and Beverages business through three geographic Zones and globally for Nestlé Waters and Nestlé Nutrition. The Group's pharmaceuticals activities are also managed on a worldwide basis and are presented separately from Food and Beverages.

The secondary segment format – by product group – is divided into six product groups (segments).

Segment results represent the contribution of the different segments to central overheads, research and development costs and the profit of the Group. Specific corporate expenses as well as specific research and development costs are allocated to the corresponding segments.

Segment assets comprise property, plant and equipment, intangible assets, goodwill, trade and other receivables, assets held for sale, inventories as well as prepayments and accrued income.

Segment liabilities comprise trade and other payables, liabilities directly associated with assets held for sale as well as accruals and deferred income.

Eliminations represent inter-company balances between the different segments.

Segment assets and liabilities by management responsibilities and geographic area represent the situation at the end of the year. Segment assets by product group represent the annual average as this provides a better indication of the level of invested capital for management purposes.

Capital additions represent the total cost incurred to acquire property, plant and equipment, intangible assets and goodwill, including those arising from business combinations. Capital expenditure represents the investment in property, plant and equipment only.

Depreciation of segment assets includes depreciation of property, plant and equipment and intangible assets. Impairment of segment assets includes impairment related to property, plant and equipment, intangible assets and goodwill.

Unallocated items represent non specific items whose allocation to a segment would be arbitrary. They mainly comprise:

- corporate expenses and assets/liabilities
- research and development costs and assets/liabilities
- some goodwill and intangible assets
- capital additions related to administration and distribution assets for the secondary segment
- assets held for sale and liabilities directly associated with assets held for sale linked to a discontinued operation.

#### Valuation methods and definitions

#### Sales to customers

Sales to customers represent the sale of products and services rendered to third parties, net of general price reductions and sales taxes. Sales are recognised in the income statement at the moment when the significant risks and rewards of ownership of the goods have been transferred to the buyer, which is mainly upon shipment.

#### Net financing cost

This item includes the financial expense on borrowings from third parties as well as the financial income earned on funds invested outside the Group. Exchange differences on loans and borrowings and results on currency and interest hedging instruments that are recognised in the income statement are also presented in net financing cost.

#### Taxes

The Group is subject to taxes in different countries all over the world. Taxes and fiscal risks recognised in the Consolidated Financial Statements reflect Group Management's best estimate of the outcome based on the facts known at the balance sheet date in each individual country. Any differences between tax estimates and final tax assessments are charged to the income statement in the period in which they are incurred, unless anticipated.

Taxes include current taxes on profit and other taxes such as taxes on capital. Also included are actual or potential withholding taxes on current and expected transfers of income from Group companies and tax adjustments relating to prior years. Income tax is recognised in the income statement, except to the extent that it relates to items directly taken to equity, in which case it is recognised against equity.

Deferred taxation is the tax attributable to the temporary differences that arise when taxation authorities recognise and measure assets and liabilities with rules that differ from those of the Consolidated Financial Statements.

Deferred taxes are calculated under the liability method at the rates of tax expected to prevail when the temporary differences reverse subject to such rates being substantially enacted at the balance sheet date. Any changes of the tax rates are recognised in the income statement unless related to items directly recognised against equity. Deferred tax liabilities are recognised on all taxable temporary differences excluding non-deductible goodwill. Deferred tax assets are recognised on all deductible temporary differences provided that it is probable that future taxable income will be available.

For share-based payments, a deferred tax asset is recognised against the income statement over the vesting period, provided that a future reduction of the tax expense is both probable and can be reliably estimated. The deferred tax asset for the future tax deductible amount exceeding the total share-based payment cost is recognised against equity.

#### Current financial assets

Current financial assets include liquid assets, loans and receivables. Receivables are measured at cost less appropriate bad debt allowances.

Liquid assets encompass cash at bank and in hand, cash equivalents, marketable securities and current investments. Cash equivalents consist of bank deposits and fixed term investments whose maturities are three months or less from the date of acquisition. Short term investments consist of bank deposits and fixed term investments whose maturities are more than three months from the date of acquisition.

Liquid assets classified as available-for-sale comprise fixed rate deposits and marketable securities such as commercial paper. They are stated at fair value with all unrealised gains and losses recognised against equity until the disposal of the investment when, at such time, gains and losses previously carried to equity are recognised in the income statement.

Liquid assets not classified as available-for-sale are marketable securities and other portfolios that are managed with the aim of delivering performance over agreed benchmarks and are therefore classified as trading. They are carried at fair value and all their gains and losses, realised and unrealised, are recognised in the income statement.

Financial assets that are acquired in market places that require the delivery within a time frame established by a convention are accounted for in accordance with the settlement date.

Fair value is determined on the basis of market prices at the balance sheet date for listed instruments and on the basis of discounted cash flow techniques based on market data for the other financial instruments.

#### **Inventories**

Raw materials and purchased finished goods are valued at purchase cost. Work in progress and manufactured finished goods are valued at production cost. Production cost includes direct production costs and an appropriate proportion of production overheads and factory depreciation.

Movements in raw material inventories and purchased finished goods are accounted for using the FIFO (first in, first out) method. The weighted average cost method is used for other inventories.

An allowance is established when the net realisable value of any inventory item is lower than the value calculated above.

#### Derivative financial instruments and hedging

Derivative financial instruments (derivatives) are mainly used to manage exposures to foreign exchange, interest rate and commodity price risks. Whilst some derivatives are also acquired with the aim of managing the return of marketable securities portfolios, these derivatives are only acquired when there are underlying financial assets.

All derivatives are carried at fair value, being the market value for listed instruments or a valuation based on a mathematical model, such as option pricing models and discounted cash flow calculations for unlisted instruments. These models take into consideration assumptions based on market data.

Derivatives consist mainly of currency forwards, options and swaps, commodity futures and options, interest rate forwards, options and swaps, as well as interest rate and currency swaps.

Hedge accounting is applied to derivatives that are effective in offsetting the changes in fair value or cash flows of the hedged items. The effectiveness of such hedges is verified at regular intervals and at least on a quarterly basis.

Fair value hedges are derivatives that hedge the currency risk and/or the interest price risk. The changes in fair value of fair value hedges are recognised in the income statement. The hedged item is also stated at fair value in respect of the risk being hedged, with any gain or loss being recognised in the income statement.

Cash flow hedges are derivatives that hedge the currency risks of anticipated future export sales, cash flow risks of anticipated future purchases of equipment, the currency and/or commodity risk of future purchases of raw materials as well as the cash flow risk from changes in interest rates. The effective part of the changes in fair value of cash flow hedges are recognised against equity, while any ineffective part is recognised immediately in the income statement. When the hedged item results in a non-financial asset or liability, the gains and losses previously recognised against equity are included in the measurement cost of the asset or of the liability. As a result of the short product business cycle of the Group, the majority of the raw material future transactions outstanding at the balance sheet date are expected to occur in the next period. Otherwise the gains and losses previously recognised against equity are removed from equity and recognised in the income statement at the same time as the hedged transaction.

Hedges of net investments in a foreign operation are currency derivatives that hedge the translation exposure on the net investments in affiliated companies. The changes in fair value of such derivatives are recognised against equity until the net investments are sold or otherwise disposed of.

Trading derivatives are comprised of two categories. The first includes derivatives for which hedge accounting is not applied because they are either not designated as hedging instruments or not effective as hedging instruments. For example, certain foreign exchange derivatives that are used to reduce the currency exposure of financial assets or liabilities are not designated as hedging instruments. The second category relates to derivatives that are acquired with the aim of delivering performance over agreed benchmarks of marketable security portfolios. In all cases, derivatives are acquired in full compliance with the risk management policies of the Group.

#### Prepayments and accrued income

Prepayments and accrued income comprise payments made in advance relating to the following year, and income relating to the current year, which will not be received until after the balance sheet date.

#### Property, plant and equipment

Property, plant and equipment are shown in the balance sheet at their historical cost. Depreciation is provided on components that have homogenous useful lives by using the straight-line method so as to depreciate the initial cost down to the residual value over the estimated useful lives. The residual values are 30% on head offices, 20% on distribution centres for products stored at ambient temperature and nil for all other asset types.

The useful lives are as follows:

Buildings 20–35 years
Machinery and equipment 10–20 years
Tools, furniture, information technology
and sundry equipment 3–8 years
Vehicles 5 years
Land is not depreciated.

Useful lives, components and residual amounts are reviewed annually. Such a review takes into consideration the nature of the assets, their intended use and the evolution of the technology.

Depreciation of property, plant and equipment is allocated to the appropriate headings of expenses by function in the income statement.

Financing costs incurred during the course of construction are expensed. Premiums capitalised for leasehold land or buildings are amortised over the length of the lease.

#### Leased assets

Assets acquired under finance leases are capitalised and depreciated in accordance with the Group's policy on property, plant and equipment unless the lease term is shorter. Land and building leases are recognised separately provided an allocation of the lease payments between these categories is reliable.

The associated obligations are included in financial liabilities.

Rentals payable under operating leases are charged to the income statement.

The costs of the agreements that do not take the legal form of a lease but convey the right to use an asset are separated into lease payments and other payments if the entity has the control of the use or of the access to the asset or takes essentially all the output of the asset. Then the entity determines whether the lease component of the agreement is a finance or an operating lease.

#### Non-current financial assets

Non-current financial assets, which have maturities over one year (except equity instruments), include notes receivable and other financial instruments such as investments in companies where the Group exercises neither management control nor a significant influence. Notes receivable bearing zero or below market interest rates are discounted to their present value using the rate at the date of inception. Most non-current financial assets are classified as available-for-sale and measured at fair value with unrealised gains and losses recognised against equity until the disposal of the financial asset when, at such time, gains and losses previously carried to equity are recognised in the income statement.

Fair value is determined on the basis of market prices at the balance sheet date for listed instruments and on the basis of discounted cash flow techniques based on market data for other financial instruments.

Notes receivable and other debt instruments, the re-sale of which is prohibited in accordance with the clauses of their agreements, are classified as held-to-maturity and recognised at amortised cost less impairment losses.

Impairment losses are recognised in the income statement where there is objective evidence of impairment. These losses are never reversed unless they refer to a debt instrument measured at fair value and classified as available-for-sale and the increase in fair value can objectively be related to an event occurring after the recognition of the impairment loss.

#### Business combinations and related goodwill

As from 1 January 1995, the excess of the cost of an acquisition over the fair value of the net identifiable assets, liabilities and contingent liabilities acquired is capitalised. Previously these amounts had been written off through equity.

Goodwill is not amortised but tested for impairment at least annually and upon the occurrence of an indication of impairment. The impairment testing process is described in the appropriate section of these policies.

Goodwill is recorded in the functional currencies of the acquired operations.

All assets, liabilities and contingent liabilities acquired in a business combination are recognised at the acquisition date and measured at their fair value.

#### Intangible assets

This heading includes intangible assets that are acquired either separately or in a business combination when they are identifiable and can be reliably measured. Intangible assets are considered to be identifiable if they arise from contractual or other rights, or if they are separable i.e. they can be disposed of either individually or together with other assets. Intangible assets comprise indefinite life intangible assets and finite life intangible assets.

Indefinite life intangible assets are those for which there is no foreseeable limit to their useful economic life as they arise from contractual or other legal rights that can be renewed without significant cost and are the subject of continuous marketing support. They are not depreciated but tested for impairment annually or more frequently if an impairment indicator is triggered. They mainly comprise certain brands, trademarks and intellectual property rights. The assessment of the classification of intangible assets as indefinite is reviewed annually.

Finite life intangible assets are those where the useful life arises from contractual rights, other rights or from expected obsolescence. They are depreciated over the shorter of their contractual or useful economic lives. They comprise mainly management information systems, patents and rights to carry on an activity (i. e. exclusive rights to sell products or to perform a supply activity). Finite life intangible assets are depreciated on a straight-line basis assuming a zero residual value: management information systems over a period ranging from three to five years; and other finite life intangible assets over five to twenty years. The depreciation period and depreciation method are reviewed annually by taking into account the risk of obsolescence.

Depreciation of intangible assets is allocated to the appropriate headings of expenses by function in the income statement.

Internally generated intangible assets are capitalised, provided they generate future economic benefits and their costs are clearly identifiable.

#### Research and development

Research and development costs are charged to the income statement in the year in which they are incurred.

Development costs relating to new products are not capitalised because the future economic benefits can only be reliably determined once the products are in the market place.

## Impairment of goodwill and indefinite life intangible assets

Goodwill and indefinite life intangible assets are tested for impairment at least annually and upon the occurrence of an indication of impairment.

The impairment tests are performed annually at the same time each year and at the cash generating unit (CGU) level. The Group defines its CGUs based on the way that it monitors and derives economic benefits from the acquired goodwill and intangibles. The impairment tests are performed by comparing the carrying value of the assets of these CGUs with their recoverable amount, based on their future projected cash flows discounted at an appropriate pre-tax rate of return. Usually, the cash flows correspond to estimates made by Group Management in financial plans and business strategies covering a period of five years. They are then projected to 50 years using a steady or declining growth rate given that the Group businesses are of a long-term nature. The Group assesses the uncertainty of these estimates by making sensitivity analyses. The discount rate reflects the current assessment of the time value of money and the risks specific to the CGUs (essentially country risk). The business risk is included in the determination of the cash flows. Both the cash flows and the discount rates exclude inflation.

## Impairment of property, plant and equipment and finite life intangible assets

Consideration is given at each balance sheet date to determine whether there is any indication of impairment of the carrying amounts of the Group's property, plant and equipment and finite life intangible assets. If any indication exists, an asset's recoverable amount is estimated. An impairment loss is recognised whenever the carrying amount of an asset exceeds its recoverable amount. The recoverable amount is the greater of the fair value less cost to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value based on the average borrowing rate of the country where the assets are located, adjusted for risks specific to the asset.

#### Assets held for sale and discontinued operations

Non-current assets held for sale (and disposal groups) are presented separately in the current section of the balance sheet. Immediately before the initial classification of the assets (and disposal groups) as held for sale, the carrying amounts of the assets (or all the assets and liabilities in the disposal groups) are measured in accordance with their applicable accounting policy. Non-current assets held for sale (and disposal groups) are subsequently measured at the lower of their carrying amount and fair value less cost to sell. Non-current assets held for sale (and disposal groups) are no longer depreciated.

Upon occurrence of discontinued operations, the net profit/(loss) on discontinued operations is presented on the face of the Consolidated income statement. Comparative information is restated accordingly. Income statement and cash flow information related to discontinued operations are disclosed separately in the notes to the accounts.

#### Current and non-current liabilities

Current and non-current liabilities are stated at amortised cost with any difference between the cost and redemption value being recognised in the income statement over the period of the borrowings on an effective interest rate basis.

Current liabilities include current or renewable liabilities due within a maximum period of one year.

#### **Provisions**

Provisions comprise liabilities of uncertain timing or amount that arise from restructuring, environmental, litigation and other risks. Provisions are recognised when there exists a legal or constructive obligation stemming from a past event and when the future cash outflows can be reliably estimated. Obligations arising from restructuring plans are recognised when detailed formal plans have been established and when there is a valid expectation that such plans will be carried out by either starting to implement them or announcing their main features. Obligations under litigations reflect Group Management's best estimate of the outcome based on the facts known at the balance sheet date.

#### **Employee** benefits

The liabilities of the Group arising from defined benefit obligations, and the related current service cost, are determined using the projected unit credit method. Valuations are carried out annually for the largest plans and on a regular basis for other plans. Actuarial advice is provided both by external consultants and by actuaries employed by the Group. The actuarial assumptions used to calculate the benefit obligations vary according to the economic conditions of the country in which the plan is located.

Such plans are either externally funded, with the assets of the schemes held separately from those of the Group in independently administered funds, or unfunded with the related liabilities carried on the balance sheet.

For the funded defined benefit plans, the deficit or excess of the fair value of plan assets over the present value of the defined benefit obligation is recognised as a liability or an asset in the balance sheet, taking into account any unrecognised past service cost. However, an excess of assets is recognised only to the extent that it represents a future economic benefit which is actually available to the Group, for example in the form of refunds from the plan or reductions in future contributions to the plan. When such an excess is not available or does not represent a future economic benefit, it is not recognised but is disclosed in the notes.

Actuarial gains and losses arise mainly from changes in actuarial assumptions and differences between actuarial assumptions and what has actually occurred. They are recognised in the period in which they occur outside the income statement directly in equity under the statement of recognised income and expense.

For defined benefit plans, the pension cost charged to the income statement consists of current service cost, interest cost, expected return on plan assets and past service cost. Recycling to the income statement of cumulated actuarial gains and losses recognised in equity is not permitted by IAS 19. The past service cost for the enhancement of pension benefits is accounted for when such benefits vest or become a constructive obligation.

Some benefits are also provided by defined contribution plans; contributions to such plans are charged to the income statement as incurred.

#### Share-based payment

The Group has equity-settled and cash-settled share-based payment transactions.

Equity-settled share-based payment transactions are recognised in the income statement with a corresponding increase in equity over the vesting period. They are fair valued at grant date and measured using the Black and Scholes model. The cost of equity-settled share-based payment transactions is adjusted annually by the expectations of vesting, for the forfeitures of the participants' rights that no longer satisfy the plan conditions, as well as for early vesting.

Liabilities arising from cash-settled share-based payment transactions are recognised in the income statement over the vesting period. They are fair valued at each reporting date and measured using the Black and Scholes model. The cost of cash-settled share-based payment transactions is adjusted for the forfeitures of the participants' rights that no longer satisfy the plan conditions, as well as for early vesting.

#### Accruals and deferred income

Accruals and deferred income comprise expenses relating to the current year, which will not be paid until after the balance sheet date and income received in advance, relating to the following year.

#### Dividends

In accordance with Swiss law and the Company's Articles of Association, dividends are treated as an appropriation of profit in the year in which they are ratified at the Annual General Meeting and subsequently paid.

#### Contingent assets and liabilities

Contingent assets and liabilities are possible rights and obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not fully within the control of the Group. They are disclosed in the notes to the accounts.

#### Events occurring after the balance sheet date

The values of assets and liabilities at the balance sheet date are adjusted if there is evidence that subsequent adjusting events warrant a modification of these values. These adjustments are made up to the date of approval of the Consolidated Financial Statements by the Board of Directors. Other non-adjusting events are disclosed in the notes to the accounts.

#### Changes in accounting policies

The Group has applied the following IFRSs and revised IASs as from 1 January 2006 onwards:

#### IAS 19 - Employee Benefits

The Group has applied for the first time in 2006 the option of IAS 19 § 93A ss. whereby actuarial gains and losses are recognised in the period in which they occur outside the income statement in equity. Previously actuarial gains and losses were recognised in the income statement, over the expected average remaining working lives of the employees, to the extent that their net cumulative amount exceeded 10% of the greater of the present value of the obligation or of the fair value of plan assets at the end of the previous year.

2005 comparatives have been restated as follows:
As at 1 January 2005, "Employee benefits assets" decreased by CHF 896 million and "Employee benefits liabilities" increased by CHF 2470 million.
The related "Deferred tax assets" increased by CHF 702 million and "Deferred tax liabilities" decreased by CHF 431 million. These amounts reduced equity attributable to shareholders of the parent by CHF 2219 million and Minority interests by CHF 14 million.

EBIT was impacted by the related suspension of recognition of actuarial gains and losses, and increased by CHF 132 million. Related taxes increased by CHF 47 million.

The Group performs full pensions and retirement benefits reporting once a year, in December, at which point actuarial gains and losses for the period are determined. As all actuarial gains and losses are now recognised in equity, the balance sheet more accurately represents the funding status of the various plans.

### IFRIC 4 – Determining whether an Arrangement contains a Lease

This interpretation requires that when an entity enters into an agreement that does not take the legal form of a lease but conveys the right to use an asset, the entity shall separate the lease payments from the other payments under the agreement if the entity has the right to control the use of or access to the underlying asset, subject to the contract, or takes essentially all the output. Then the entity shall determine whether the lease component of the agreement is a financial or an operating lease in accordance with IAS 17.

The Group has entered into several outsourcing or take or pay agreements that qualify as lease arrangements under IFRIC 4.

2005 comparatives have been restated as follows:
Additional finance lease assets and finance lease
obligations have been recorded for CHF 156 million and
CHF 160 million respectively. The related "Deferred tax
assets" increased by CHF 2 million. These amounts
reduced equity attributable to shareholders of the parent
by CHF 2 million.

EBIT increased by CHF 13 million and "Net Financing Cost" by CHF 12 million.

#### Changes in presentation

2005 comparatives have been restated for the following changes in presentation:

#### Income Statement / Cash Flow Statement

As a result of the repeal of the goodwill amortisation, EBITA (Earnings Before Interest, Taxes and Amortisation of goodwill) has been renamed EBIT (Earnings Before Interest, Taxes, restructuring and impairments). The breakdown of "Net Financing Cost" is now shown on the face of the income statement (previously in a note).

"Profit of consolidated companies before discontinued operations" has been changed to "Profit from continuing operations," which includes the share of results of associates.

The subtotal "Profit of consolidated companies" has been removed. As a result, the Cash Flow Statement now starts with "Profit from continuing operations."

## Statement of recognised income and expense and changes in equity

As a result of the retrospective application of IAS 19 Employee benefits § 93A ss., the Group made certain presentational changes regarding equity movements.

#### Segmental information

Globally managed nutrition activities are now disclosed separately from the Zones, and pharmaceutical activities separately from Food and Beverages. Unallocated items are disclosed within Food and Beverages, as they mainly relate to those activities.

## Changes in IFRS that may affect the Group after 31 December 2006

The Group will apply IFRS 7 Financial Instruments: Disclosures in 2007. The application of this new standard will result in additional disclosures on financial instruments.

The IASB has published IFRS 8 on operating segments which requires to present segment information as it is reviewed by the Chief Executive Officer. The Group will apply IFRS 8 in 2009.

## Consequences from the European Union's IFRS endorsement and application of IFRS in Switzerland

As a Swiss company, the Group is not affected by the European Union (EU) decision requiring EU-listed companies to present their accounts in accordance with IFRS. However the Swiss Exchange Authority (SWX) requires listed companies on the main exchange segment to apply IFRS (or US GAAP) for periods beginning on or after 1 January 2005. Since the Group has reported under IFRS/IAS since 1989, it will continue to comply with all IFRSs/IASs.

## Financial risk management and commodity price risk management

Financial risk management is an integral part of the way the Group is managed. The Board establishes the Group's financial policies and the Chief Executive Officer (CEO) establishes objectives in line with these policies. An Asset and Liability Management Committee (ALMC), under the supervision of the Chief Financial Officer (CFO), is then responsible for setting financial strategies, which are executed by the Centre Treasury, the Regional Treasury Centres and, in specific local circumstances, by the affiliated companies. The activities of the Centre Treasury and of the various Regional Treasury Centres are supervised by an independent Middle Office which verifies the compliance of the strategies proposed and/or operations executed within the approved guidelines and limits set by the ALMC. Approved Treasury Management Guidelines define and classify risks as well as determine, by category of transaction, specific approval, limit and monitoring procedures. In the course of its business, the Group is exposed to financial market risks, credit risk, settlement risk and liquidity risk. In accordance with the aforementioned policies, the Group only enters into derivative transactions relating to assets, liabilities or anticipated future transactions.

A similar process has been established for commodity price risk management.

Financial market risk is essentially caused by exposures to foreign currencies, interest rates and commodity prices. Foreign currency transaction risk arises because affiliated companies sometimes undertake transactions in foreign currencies such as the import of raw materials, the export of finished goods and the related borrowings. Translation exposure arises from the consolidation of the Group accounts into Swiss Francs and is not hedged. Interest rate risk comprises the interest price risk that results from borrowing at fixed rates and the interest cash flow risk that results from borrowing at variable rates. Commodity price risk arises from transactions on the world commodity markets for securing the supplies of green coffee, cocoa beans and other commodities necessary for the manufacture of some of the Group's products. These risks are mitigated by the use of derivative financial instruments (see valuation methods and definitions).

Credit risk arises because a counterparty may fail to perform its obligations. The Group is exposed to credit risk on financial instruments such as liquid assets, derivative assets and trade receivable portfolios. Credit risk is managed by investing liquid assets and acquiring derivatives with high credit quality financial institutions in accordance with the Group's Treasury Management Guidelines. The Group is not exposed to concentrations of credit risk on its liquid assets as these are spread over several institutions and sectors. Trade receivables are subject to credit limits, control and approval procedures in all the affiliated companies. Due to its large geographic base and number of customers, the Group is not exposed to material concentrations of credit risk on its trade receivables.

Settlement risk results from the fact that the Group may not receive financial instruments from its counterparties at the expected time. This risk is managed by monitoring counterparty activity and settlement limits.

Liquidity risk arises when a company encounters difficulties to meet commitments associated with financial instruments. Such risk may result from inadequate market depth or disruption or refinancing problems. This risk is managed by limiting exposures in instruments that may be affected by liquidity problems and by actively matching the funding horizon of debt with incoming cash flows. As a result of its strong credit rating, the Group does not expect any refinancing issues.

The Group has several benchmarks and approval requirements for borrowing and investing as well as for using derivatives. In general, affiliated companies may borrow in their respective local currency up to six months forward while Group Management approval is required for longer terms and for any indebtedness in foreign currency as well as for interest and foreign exchange derivatives on such positions. The affiliated companies may also hedge their foreign currency exposures up to six months forward mainly through the Regional Treasury Centres but they must obtain the approval of Group Management for longer maturities. The affiliated companies must repatriate all their excess liquidities to Group finance companies or require the approval of Group Management for the rare cases where they may have a justification to invest them locally. The

ALMC reviews and decides the currency and interest rate framework of Nestlé's intragroup loans portfolio on a monthly basis.

With regard to commodity price exposures, Group Management defines the hedging policy for affiliated companies. This policy is sufficiently flexible to allow them to rapidly adjust their hedges following possible changes in their raw material needs.

#### Modification of the scope of consolidation

The scope of consolidation has been affected by the acquisitions and disposals made in 2006. The principal businesses are detailed below.

#### Fully consolidated

Newly included:

Delta Ice-Cream, Greece, Ice cream, 99.8% (June) Jenny Craig, USA, Weight management, 100% (July) Uncle Tobys\*, Australia, Nutrition bars, soups, 100% (July)

 excluding Breakfast cereals; proportionate consolidation through CPW (50%)

#### 1. Segmental information

#### By management responsibility and geographic area

|          | In millions of CHF  | Zone<br>Europe | Zone<br>Americas | Zone Asia,<br>Oceania<br>and Africa | Nestlé<br>Waters | Nestlé<br>Nutrition (a) |  |
|----------|---|----------------|------------------|-------------------------------------|------------------|-------------------------|--|
| (0       |   |                |                  |                                     |                  |                         |  |
| 2006     | Segment revenues and results  |                |                  |                                     |                  |                         |  |
| 20       | Sales to customers  | 26 698         | 31 286           | 15 439                              | 9 616            | 5 955                   |  |
|          | EBIT Earnings Before Interest, Taxes, restructuring and impairments | 3 110          | 4 946            | 2 583                               | 834              | 1 005                   |  |
|          |   |                |                  |                                     |                  |                         |  |
|          | Segment assets and liabilities                                      |                |                  |                                     |                  |                         |  |
|          | Segment assets  | 15 566         | 19 191           | 8 741                               | 8 884            | 3 774                   |  |
|          | Non segment assets  |                |                  |                                     |                  |                         |  |
|          | Total assets  |                |                  |                                     |                  |                         |  |
|          | of which goodwill and intangible assets                             | 3 416          | 8 141            | 2 102                               | 2 822            | 1 480                   |  |
|          | Segment liabilities   | 6 057          | 4 003            | 2 214                               | 2 229            | 795                     |  |
|          | Non segment liabilities   |                |                  |                                     |                  |                         |  |
|          | Total liabilities   |                |                  |                                     |                  |                         |  |
|          | Other segment information   |                |                  |                                     |                  |                         |  |
|          | Capital additions   | 1 493          | 1 604            | 1 174                               | 1 207            | 1 206                   |  |
|          | of which Capital expenditure  | 812            | 1 125            | 588                                 | 923              | 194                     |  |
|          | Depreciation of segment assets                                      | 800            | 751              | 418                                 | 465              | 88                      |  |
|          | Impairment of segment assets  | 52             | _                | 9                                   | 61               | _                       |  |
|          | Restructuring costs   | 366            | 37               | 43                                  | 42               | 6                       |  |
| (p)      | Segment revenues and results  |                |                  |                                     |                  | _                       |  |
| 2005 (d) | Sales to customers  | 25 599         | 28 956           | 14 296                              | 8 787            | 5 270                   |  |
| 20       | EBIT Earnings Before Interest, Taxes,                               |                |                  |                                     |                  |                         |  |
|          | restructuring and impairments                                       | 3 082          | 4 364            | 2 334                               | 709              | 932                     |  |
|          | Segment assets and liabilities                                      |                |                  |                                     |                  |                         |  |
|          | Segment assets  | 14 387         | 19 228           | 8 153                               | 8 468            | 2 577                   |  |
|          | Non segment assets  |                |                  |                                     |                  |                         |  |
|          | Total assets  |                |                  |                                     |                  |                         |  |
|          | of which goodwill and intangible assets                             | 2 677          | 8 313            | 1 694                               | 2 632            | 521                     |  |
|          | Segment liabilities   | 6 077          | 4 099            | 1 965                               | 2 331            | 624                     |  |
|          | Non segment liabilities   |                |                  |                                     |                  |                         |  |
|          | Total liabilities   |                |                  |                                     |                  |                         |  |
|          | Other segment information   |                |                  |                                     |                  |                         |  |
|          | Capital additions   | 1 842          | 1 130            | 699                                 | 686              | 161                     |  |
|          | of which Capital expenditure  | 797            | 908              | 546                                 | 601              | 134                     |  |
|          | Depreciation of segment assets                                      | 682            | 657              | 402                                 | 426              | 75                      |  |
|          | Impairment of segment assets  | 184            | 116              | 120                                 | 121              | 20                      |  |
|          | Restructuring costs   | 164            | 75               | 47                                  | 46               | 28                      |  |
|          | TOOLIGOTATING COSTS   | 104            | /3               | +/                                  | 40               | 20                      |  |

<sup>(</sup>a) Globally managed nutrition activities are now disclosed separately from the Zones, and pharmaceutical activities separately from Food and Beverages. 2005 comparatives have been restated, including the ones resulting from the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition (refer to Note 29). Only dedicated segment assets are allocated to Nestlé Nutrition.

The analysis of sales by geographic area is stated by customer location. Inter-segment sales are not significant.

| Other<br>Food and<br>Beverages <sup>(b)</sup> | Unallocated<br>items © | Inter-<br>segment<br>eliminations | Total<br>Food and<br>Beverages | Pharma (a) | Total             |   |
|---|------------------------|-----------------------------------|--------------------------------|------------|-------------------|---|
|   |                        |                                   |                                |            |                   |   |
|   |                        |                                   |                                |            |                   | Segment revenues and results  |
| 2 777   |                        |                                   | 91 771                         | 6 687      | 98 458            | Sales to customers  |
| 362   | (1 674)                |                                   | 11 166                         | 2 136      | 13 302            | EBIT Earnings Before Interest, Taxes, restructuring and impairments |
|   |                        |                                   |                                |            |                   | Segment assets and liabilities                                      |
| 1 473   | 13 878                 | (1 745)                           | 69 762                         | 6 028      | 75 790            | Segment assets  |
| 1 770   | 10 0/0                 | (1.7-10)                          | 00 702                         | 5 020      | 26 015            | Non segment assets  |
|   |                        |                                   |                                |            | 101 805           | Total assets  |
| 240   | 11 306                 |                                   | 29 507                         | 2 779      | 32 286            | of which goodwill and intangible assets                             |
| 622   | 408                    | (1 745)                           | 14 583                         | 1 048      | 15 631            | Segment liabilities   |
|   |                        | ()                                |                                |            | 33 326            | Non segment liabilities   |
|   |                        |                                   |                                |            | 48 957            | Total liabilities   |
|   |                        |                                   |                                |            |                   |   |
|   |                        |                                   |                                |            |                   | Other segment information   |
| 400   | 131                    |                                   | 7 215                          | 1 411      | 8 626             | Capital additions   |
| 141   | 131                    |                                   | 3 914                          | 286        | 4 200             | of which Capital expenditure  |
| 72  | 208                    |                                   | 2 802                          | 259        | 3 061             | Depreciation of segment assets                                      |
| 8   | _                      |                                   | 130                            | 4          | 134               | Impairment of segment assets  |
| 17  | 3                      |                                   | 514                            | _          | 514               | Restructuring costs   |
|   |                        |                                   |                                |            |                   |   |
|   |                        |                                   |                                |            |                   | Segment revenues and results  |
| 2 245   |                        |                                   | 85 153                         | 5 962      | 91 115            | Sales to customers  |
| 070   | (4.054)                |                                   | 40.040                         | 4 000      | 44.070            | EBIT Earnings Before Interest, Taxes,                               |
| 273   | (1 651)                |                                   | 10 043                         | 1 833      | 11 876            | restructuring and impairments                                       |
|   |                        |                                   |                                |            |                   | Command coads and liabilities                                       |
| 1 011   | 15 616                 | (1 OFO)                           | 67 501                         | 4.070      | 72 550            | Segment assets and liabilities                                      |
| 1 011   | 15 616                 | (1 859)                           | 67 581                         | 4 978      | 72 559            | Segment assets  |
|   |                        |                                   |                                |            | 30 159<br>102 718 | Non segment assets  |
| 13  | 12 017                 |                                   | 27 867                         | 1 975      | 29 842            | Total assets  |
| 13<br>541                                     | 627                    | (1 859)                           | 14 405                         | 981        | 15 386            | of which goodwill and intangible assets                             |
| - J4 I  | 027                    | (1 008)                           | 14 400                         | 901        | 38 264            | Segment liabilities   |
|   |                        |                                   |                                |            | 53 650            | Non segment liabilities  Total liabilities                          |
|   |                        |                                   |                                |            | 33 000            | TOTAL HADIILIES   |
|   |                        |                                   |                                |            |                   | Other segment information   |
| 88  | 94                     |                                   | 4 700                          | 766        | 5 466             | Capital additions   |
| 86  | 94                     |                                   | 3 166                          | 209        | 3 375             | of which Capital expenditure  |
| 61  | 184                    |                                   | 2 487                          | 241        | 2 728             | Depreciation of segment assets                                      |
| 6   | _                      |                                   | 567                            | 41         | 608               | Impairment of segment assets  |
| 2   | _                      |                                   | 362                            | 1          | 363               | Restructuring costs   |
| <br>  |                        |                                   |                                |            |                   |   |

<sup>(</sup>b) Mainly Nespresso and Food and Beverages Joint Ventures managed on a worldwide basis

<sup>(</sup>c) Refer to the Segmental information section of the Accounting policies for the definition of Unallocated items.

<sup>(</sup>d) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease.

#### By product group

| ı        | In millions of CHF  | Beverages | Milk products,<br>Nutrition and<br>Ice cream (a) | Prepared<br>dishes and<br>cooking aids | Chocolate,<br>confectionery<br>and biscuits |  |
|----------|---|-----------|--|--|---|--|
|          |   |           |  |  |   |  |
| 2006     | Segment revenues and results  |           | _  | _                                      | _   |  |
| 20       | Sales to customers  | 25 882    | 25 435   | 17 635                                 | 11 399                                      |  |
|          | EBIT Earnings Before Interest, Taxes, restructuring and impairments | 4 475     | 3 003  | 2 323                                  | 1 309                                       |  |
| -        | Segment assets  |           |  |  |   |  |
| -        | Segment assets  | 16 640    | 17 970   | 10 553                                 | 6 319                                       |  |
| -        | of which goodwill and intangible assets                             | 3 231     | 6 398  | 4 178                                  | 897   |  |
|          |   |           |  |  |   |  |
| (        | Other segment information   |           |  |  |   |  |
| (        | Capital additions   | 1 406     | 2 169  | 493                                    | 658   |  |
|          | of which Capital expenditure  | 1 105     | 702  | 272                                    | 258   |  |
| I        | Impairment of segment assets  | 60        | 28   | 1                                      | 47  |  |
|          | Restructuring costs   | 89        | 140  | 95                                     | 178   |  |
|          |   |           |  |  |   |  |
| (C)      | Segment revenues and results  |           |  | _                                      |   |  |
| 2005 (c) | Sales to customers  | 23 842    | 23 275   | 16 673                                 | 10 794                                      |  |
|          | EBIT Earnings Before Interest, Taxes, restructuring and impairments | 4 131     | 2 598  | 2 176                                  | 1 257                                       |  |
|          |   |           | _  | _                                      | _   |  |
| 5        | Segment assets  |           |  |  |   |  |
| 3        | Segment assets  | 15 105    | 15 516   | 9 386                                  | 5 745                                       |  |
| -        | of which goodwill and intangible assets                             | 2 855     | 5 221  | 3 616                                  | 540   |  |
| -        | Other segment information   |           |  |  |   |  |
| -        | Capital additions   | 795       | 746  | 989                                    | 194   |  |
| -        | of which Capital expenditure  | 752       | 689  | 261                                    | 194   |  |
| i        | Impairment of segment assets  | 183       | 226  | 40                                     | 96  |  |
| -        | Restructuring costs   | 158       | 93   | 27                                     | 60  |  |
|          |   |           |  |  |   |  |

<sup>(</sup>a) 2005 comparatives have been restated following the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition (refer to Note 29)

<sup>(</sup>b) Refer to the Segmental information section of the Accounting policies for the definition of Unallocated items.

<sup>(</sup>c) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease.

| PetCare    | Pharmaceutical products | Total<br>segments | Unallocated items <sup>(b)</sup> | Total  |   |  |
|------------|-------------------------|-------------------|----------------------------------|--------|---|--|
|            |                         |                   |                                  |        |   |  |
|            |                         |                   |                                  |        | Segment revenues and results  |  |
| 11 420     | 6 687                   | 98 458            |                                  | 98 458 | Sales to customers  |  |
| 1 730      | 2 136                   | 14 976            | (1 674)                          | 13 302 | EBIT Earnings Before Interest, Taxes, restructuring and impairments |  |
| <br>       |                         |                   |                                  |        | Segment assets  |  |
| 15 763     | 5 492                   | 72 737            |                                  |        | Segment assets  |  |
| 11 687     | 2 371                   | 28 762            |                                  |        | of which goodwill and intangible assets                             |  |
| <br>       |                         |                   |                                  |        | Other segment information   |  |
| <br>345    | 1 246                   | 6 317             | 2 309                            | 8 626  | Capital additions   |  |
| 345        | 122                     | 2 804             | 1 396                            | 4 200  | of which Capital expenditure  |  |
| (6)        | 4                       | 134               | _                                | 134    | Impairment of segment assets  |  |
| <br>9      |                         | 511               | 3                                | 514    | Restructuring costs   |  |
|            |                         |                   |                                  |        |   |  |
|            |                         |                   |                                  |        | Segment revenues and results  |  |
| 10 569     | 5 962                   | 91 115            |                                  | 91 115 | Sales to customers  |  |
| 1 532      | 1 833                   | 13 527            | (1 651)                          | 11 876 | EBIT Earnings Before Interest, Taxes, restructuring and impairments |  |
|            |                         |                   |                                  |        |   |  |
|            |                         |                   |                                  |        | Segment assets  |  |
| 15 030     | 4 538                   | 65 320            |                                  |        | Segment assets  |  |
| <br>11 215 | 1 675                   | 25 122            |                                  |        | of which goodwill and intangible assets                             |  |
|            |                         |                   |                                  |        | Other segment information   |  |
| 274        | 653                     | 3 651             | 1 815                            | 5 466  | Capital additions   |  |
| 274        | 97                      | 2 267             | 1 108                            | 3 375  | of which Capital expenditure  |  |
| 22         | 41                      | 608               | _                                | 608    | Impairment of segment assets  |  |
| 24         | 1                       | 363               | _                                | 363    | Restructuring costs   |  |
|            |                         |                   |                                  |        |   |  |

#### 2. Net other income/(expenses)

| In millions of CHF                                  | 2006    | 2005    |
|---|---------|---------|
|   |         |         |
| Other expenses                                      |         |         |
| Loss on disposal of property, plant and equipment   | (27)    | (4)     |
| Loss on disposal of activities                      | (92)    | (91)    |
| Restructuring costs                                 | (514)   | (363)   |
| Impairment of property, plant and equipment         | (96)    | (360)   |
| Impairment of goodwill                              | (38)    | (218)   |
| Impairment of intangible assets                     | _       | (30)    |
| Other (a)   | (249)   | (454)   |
|   | (1 016) | (1 520) |
| Other income  |         |         |
| Profit on disposal of property, plant and equipment | 29      | 77      |
| Profit on disposal of activities (b)                | 257     | 303     |
| Other   | 214     | 220     |
|   | 500     | 600     |
| No. 20 Test Section 19                              | (540)   | (0.00)  |
| Net other income/(expenses)                         | (516)   | (920)   |

<sup>(</sup>a) In 2005, a patent infringement lawsuit was filed against Alcon in the United States by Advanced Medical Optics, Inc. (AMO). The court ruled in favour of AMO and set damages at USD 213.9 million and also awarded pre-judgement interest and reasonable attorney fees and costs bringing the total to approximately USD 240 million. On 11 July 2006, the lawsuit was settled. This lawsuit had been provided for in 2005 and therefore this settlement did not significantly impact the 2006 income statement.

#### Impairment of property, plant and equipment

Impairment of property, plant and equipment arise mainly from the plans to optimise industrial manufacturing capacities by closing or selling inefficient production facilities.

#### 3. Financial income

Interest income includes CHF 168 million (2005: CHF 205 million) of gains arising on marketable security portfolios classified as trading, and CHF 15 million of losses (2005: CHF 28 million of gains) arising on derivatives acquired within the Group's risk management policies but for which hedge accounting is not applied.

<sup>(</sup>b) Mainly resulting from the exercise of stock options by Alcon employees and related dilution on issuance of new shares

#### 4. Expenses by nature

The following items are allocated to the appropriate headings of expenses by function in the income statement:

| In millions of CHF                            | 2006   | 2005 (a) |
|---|--------|----------|
|   |        |          |
| Depreciation of property, plant and equipment | 2 581  | 2 382    |
| Salaries and welfare expenses                 | 15 472 | 14 296   |
| Operating lease charges                       | 561    | 608      |
| Exchange differences                          | 45     | (45)     |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease.

#### 5. Taxes

| In millions of CHF  | 2006  | 2005 (a) |
|---|-------|----------|
| Components of taxes   |       |          |
| Current taxes   | 2 457 | 2 472    |
| Deferred taxes  | 647   | 166      |
| Transfers (from)/to unrecognised tax assets                   | (38)  | (179)    |
| Changes in deferred tax rates                                 | 40    | 8        |
| Prior years' taxes  | (105) | (119)    |
| Taxes reclassified to equity                                  | (230) | (57)     |
| Taxes reclassified to discontinued operations                 | 31    | 5        |
| Other taxes (b)   | 491   | 351      |
|   | 3 293 | 2 647    |
| Deferred taxes by types                                       |       |          |
| Property, plant and equipment                                 | 82    | (86)     |
| Goodwill and intangible assets                                | (43)  | 304      |
| Employee benefits   | 261   | 114      |
| Inventories, receivables, payables and provisions             | (6)   | (23)     |
| Unused tax losses and unused tax credits                      | 194   | (50)     |
| Other   | 159   | (93)     |
|   | 647   | 166      |
| Reconciliation of taxes                                       |       |          |
| Taxes at the theoretical domestic rates applicable to profits |       |          |
| of taxable entities in the countries concerned (c)            | 3 051 | 2 939    |
| Tax effect of non-deductible impairment of goodwill           | 21    | 41       |
| Tax effect of non-deductible or non-taxable items             | (173) | (391)    |
| Transfers (from)/to unrecognised tax assets                   | (38)  | (179)    |
| Difference in tax rates                                       | 46    | 5        |
| Other taxes (b)   | 386   | 232      |
|   | 3 293 | 2 647    |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4
Determining whether an Arrangement contains a Lease, as well as the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition (refer to Note 29).

<sup>(</sup>b) Includes withholding tax levied on transfers of income and taxes on capital.

<sup>(</sup>c) The applicable Group tax rate varies from one year to the other depending on the weight of each individual company in the taxable Group profit.

#### 6. Associates

Share of results of associates is analysed as follows:

| In millions of CHF            | 2006  | 2005  |
|-------------------------------|-------|-------|
| Share of results before taxes | 1 198 | 1 071 |
| Less share of taxes           | (235) | (175) |
| Share of results              | 963   | 896   |

L'Oréal is the main investment of the Group with a 29.4% (a) participation in the equity (representing 178 381 021 shares held by Nestlé) for CHF 7795 million (2005: CHF 6971 million). Its market value at 31 December 2006 amounts to CHF 21 784 million (2005: CHF 17 476 million). In 2006, Nestlé's share of results represents CHF 947 million (2005: CHF 870 million). More detailed information can be found in the 2006 Annual Report of the L'Oréal group.

#### 7. Earnings per share from continuing operations

|  | 2006        | 2005 (a)    |
|--|-------------|-------------|
|  |             |             |
| Basic earnings per share (in CHF) (b)                          | 23.71       | 20.82       |
| Net profit from continuing operations (a) (in millions of CHF) | 9 123       | 8 095       |
| Weighted average number of shares outstanding                  | 384 801 089 | 388 812 564 |
| Fully diluted earnings per share (in CHF)                      | 23.56       | 20.63       |
| Theoretical net profit from continuing operations (b)          |             |             |
| assuming the exercise of all outstanding options               |             |             |
| and sale of all treasury shares (c) (in millions of CHF)       | 9 262       | 8 248       |
| Number of shares (c)   | 393 072 500 | 399 860 700 |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease, as well as the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition (refer to Note 29).

<sup>(</sup>a) Considering own shares held by L'Oréal in relation to the employee stock option plans and the share buy-back programmes.

<sup>(</sup>b) Profit for the period attributable to the shareholders of the parent adjusted for the net profit/(loss) on discontinued operations

<sup>(</sup>c) Net of the Nestlé S.A. shares held in connection with the Share Buy-Back Programme (refer to Note 25)

#### 8. Liquid assets

| In millions of CHF        | 2006   | 2005   |
|---------------------------|--------|--------|
|                           |        |        |
| Cash and cash equivalents |        |        |
| Cash at bank and in hand  | 2 380  | 1 952  |
| Cash equivalents          | 2 898  | 2 706  |
|                           | 5 278  | 4 658  |
| Short term investments    |        |        |
| Marketable securities     | 5 856  | 12 486 |
| Current investments       | 341    | 249    |
|                           | 6 197  | 12 735 |
| Liquid assets             | 11 475 | 17 393 |

Marketable securities include mainly money market and fixed income instruments.

#### Liquid assets are denominated in the following currencies:

| In millions of CHF | 2006   | 2005   |
|--------------------|--------|--------|
| USD                | 5 691  | 8 805  |
| CHF                | 3 374  | 4 145  |
| EUR                | 733    | 2 975  |
| GBP                | 600    | 645    |
| Other              | 1 077  | 823    |
|                    | 11 475 | 17 393 |

#### Average interest rates are as follows:

|        | 2006 | 2005 |
|--------|------|------|
|        |      |      |
| on USD | 5%   | 4.2% |
| on CHF | 1.4% | 1.1% |
| on EUR | 2.7% | 3.1% |
| on GBP | 4.8% | 4.8% |

Liquid assets have maturities of less than one year or can be converted into cash at short notice.

#### Liquid assets are classified as follows:

| In millions of CHF |        | 2005   |
|--------------------|--------|--------|
|                    |        |        |
| Available-for-sale | 11 030 | 12 611 |
| Trading            | 445    | 4 782  |
|                    | 11 475 | 17 393 |

#### 9. Trade and other receivables

| In millions of CHF  | 2006   | 2005   |
|---|--------|--------|
| Trade receivables   |        | 11 461 |
| Other receivables   | 2 884  | 2 830  |
|   | 14 577 | 14 291 |
| A6. 1 1 2: 6 B  | 450    | 101    |
| After deduction of allowances for doubtful receivables of | 453    | 49     |

#### 10. Inventories

| In millions of CHF                                  | 2006  | 2005  |
|---|-------|-------|
|   |       |       |
| Raw materials, work in progress and sundry supplies | 3 102 | 3 187 |
| Finished goods                                      | 5 164 | 5 193 |
| Allowance for write-off at net realisable value     | (237) | (218) |
|   | 8 029 | 8 162 |

Inventories amounting to CHF 114 million (2005: CHF 112 million) are pledged as security for financial liabilities.

#### 11. Derivative assets

| In millions of CHF                        | 20             | 2006                                  |                | 2005                                  |  |
|---|----------------|---------------------------------------|----------------|---------------------------------------|--|
|   | Fair<br>values | Contractual<br>or notional<br>amounts | Fair<br>values | Contractual<br>or notional<br>amounts |  |
| Fair value hedges                         |                |                                       |                |                                       |  |
| Currency forwards, futures and swaps      | 8              | 261                                   | 13             | 625                                   |  |
| Interest rate forwards, futures and swaps | 34             | 2 100                                 | 70             | 2 619                                 |  |
| Interest rate and currency swaps          | 106            | 2 229                                 | 81             | 1 118                                 |  |
| Cash flow hedges                          |                |                                       |                |                                       |  |
| Currency forwards, futures and swaps      | 27             | 849                                   | 27             | 1 434                                 |  |
| Currency options                          | 9              | 138                                   | 1              | 36                                    |  |
| Interest rate forwards, futures and swaps | 67             | 3 485                                 | 57             | 3 617                                 |  |
| Commodity futures                         | 47             | 496                                   | 98             | 773                                   |  |
| Commodity options                         | 14             | 52                                    | 31             | 58                                    |  |
| Hedges of net investments                 |                |                                       |                |                                       |  |
| in foreign operations                     | 18             | 381                                   | 28             | 1 956                                 |  |
| Trading                                   |                |                                       |                |                                       |  |
| Currency derivatives                      | 13             | 590                                   | 5              | 406                                   |  |
| Interest rate derivatives                 | 205            | 4 252                                 | 231            | 4 442                                 |  |
| Commodity derivatives                     | 8              | 163                                   | 3              | 53                                    |  |
|   | 556            | 14 996                                | 645            | 17 137                                |  |

Some derivatives, while complying with the Group's financial risk management policies of managing the risks of the volatility of the financial markets, do not qualify for applying hedge accounting treatments and are therefore classified as trading.

In millions of CHF Currencies purchased forward: USD JPY CHF **EUR** Other 2005 Currencies sold forward: BRL 5 16 21 USD 2 8 10 JPY 13 14 CHF 3 1 4 **EUR** 6 2 8 Other 17 17 2005 16 10 74

#### Derivative assets related to foreign exchange risks are denominated in the following currencies:

| In millions of CHF       |     | Currencies purchased forward: |     |     |       |      |
|--------------------------|-----|-------------------------------|-----|-----|-------|------|
|                          | USD | JPY                           | CHF | EUR | Other | 2006 |
| Currencies sold forward: |     |                               |     |     |       |      |
| BRL                      | 11  | 12                            | _   | _   | _     | 23   |
| USD                      |     | _                             | 5   | 7   | 3     | 15   |
| JPY                      | 7   |                               | _   | 1   | 6     | 14   |
| CHF                      | 3   | _                             |     | 6   | _     | 9    |
| EUR                      |     | _                             | _   |     | 1     | 1    |
| Other                    | 11  | _                             | _   | _   | 2     | 13   |
| 2006                     | 32  | 12                            | 5   | 14  | 12    | 75   |

#### Other derivative assets, mainly related to interest rate or commodity price risks, are denominated in the following currencies:

| In millions of CHF | 2006 | 2005 |
|--------------------|------|------|
| USD                | 139  | 129  |
| EUR                | 131  | 149  |
| JPY                | 81   | 12   |
| GBP                | 15   | 16   |
| Other              | 115  | 265  |
|                    | 481  | 571  |

# Derivative assets related to cash flow hedges have the following maturities:

| In millions of CHF                        | 2006 | 2005 |
|---|------|------|
|   |      |      |
| Within one year                           | 96   | 158  |
| In the second to the fifth year inclusive | 63   | 52   |
| fter the fifth year                       | 5    | 4    |
|   | 164  | 214  |

The underlying hedged items have the same maturities.

# Other derivative assets have the following maturities:

| millions of CHF                          | 2006 | 2005 |
|--|------|------|
| MEAL:                                    | 407  | 70   |
| Within one year                          | 197  | 72   |
| In the second year                       | 42   | 103  |
| In the third to the fifth year inclusive | 145  | 234  |
| fter the fifth year                      | 8    | 22   |
|  | 392  | 431  |

# 12. Property, plant and equipment

| In millions of CHF | 2005 |
|--------------------|------|
|--------------------|------|

| III IIIIIIIOIIS OI CITE                      |                       |                               |   |          | 2005     |
|--|-----------------------|-------------------------------|---|----------|----------|
|  | Land and<br>buildings | Machinery<br>and<br>equipment | Tools,<br>furniture<br>and other<br>equipment | Vehicles | Total    |
| Gross value (a)                              |                       |                               |   |          |          |
| At 1 January                                 | 11 689                | 22 745                        | 6 162   | 715      | 41 311   |
| Currency retranslations                      | 923                   | 2 016                         | 520   | 73       | 3 532    |
| Capital expenditure                          | 720                   | 1 747                         | 783   | 125      | 3 375    |
| Disposals                                    | (226)                 | (1 085)                       | (333)   | (40)     | (1 684)  |
| Reclassified as held for sale                | (269)                 | (745)                         | (48)  | (2)      | (1 064)  |
| Modification of the scope of consolidation   | (81)                  | (153)                         | 3   | 3        | (228)    |
| At 31 December                               | 12 756                | 24 525                        | 7 087   | 874      | 45 242   |
| Accumulated depreciation and impairments (a) |                       |                               |   |          |          |
| At 1 January                                 | (4 787)               | (14 490)                      | (4 417)                                       | (409)    | (24 103) |
| Currency retranslations                      | (316)                 | (1 167)                       | (368)   | (41)     | (1 892)  |
| Depreciation                                 | (368)                 | (1 154)                       | (757)   | (103)    | (2 382)  |
| Impairments                                  | (78)                  | (257)                         | (24)  | (1)      | (360)    |
| Disposals                                    | 210                   | 806                           | 364   | 73       | 1 453    |
| Reclassified as held for sale                | 172                   | 587                           | 40  | 2        | 801      |
| Modification of the scope of consolidation   | 56                    | 174                           | 3   | (2)      | 231      |
| At 31 December                               | (5 111)               | (15 501)                      | (5 159)                                       | (481)    | (26 252) |
| Net at 31 December (a)                       | 7 645                 | 9 024                         | 1 928   | 393      | 18 990   |

At 31 December 2005, property, plant and equipment include CHF 492 million of assets under construction. Net property, plant and equipment held under finance leases amount to CHF 551 million (a). Net property, plant and equipment of CHF 132 million are pledged as security for financial liabilities. Fire risks, reasonably estimated, are insured in accordance with domestic requirements.

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

2006 In millions of CHF Tools, Machinery furniture Land and and other and Vehicles buildings equipment equipment Total Gross value 12 756 24 525 7 087 874 45 242 At 1 January Currency retranslations (210)(344)(87)(11)(652)2 242 1 024 Capital expenditure 774 160 4 200 Disposals (129)(997)(369)(103)(1598)Reclassified as held for sale (69)(99)(11)(179)11 Modification of the scope of consolidation 123 128 (198)64 At 31 December 13 245 25 455 7 446 931 47 077 Accumulated depreciation and impairments At 1 January (5 111) (15 501) (5 159)(481) $(26\ 252)$ Currency retranslations 63 55 5 278 155 (1 295) (109)(408)(769)(2581)Depreciation Impairments 19 (106)(9)(96)Disposals 117 910 341 82 1 450 Reclassified as held for sale 48 49 8 105 Modification of the scope of consolidation 21 56 170 2 249 At 31 December (5251)(15 732) (5 363) (501) (26847)

At 31 December 2006, property, plant and equipment include CHF 770 million of assets under construction. Net property, plant and equipment held under finance leases amount to CHF 492 million. Net property, plant and equipment of CHF 224 million are pledged as security for financial liabilities. Fire risks, reasonably estimated, are insured in accordance with domestic requirements.

7 994

9 723

2 083

430

20 230

Net at 31 December

# 13. Non-current financial assets

| In millions of CHF  | 2006  | 2005  |
|---|-------|-------|
|   |       |       |
| Available-for-sale  | 2 641 | 2 370 |
| Loans and receivables   | 137   | 143   |
|   | 2 778 | 2 513 |
| Non-current financial assets are denominated in the following currencies: |       |       |
| In millions of CHF  | 2006  | 2005  |
| USD   | 1 423 | 1 333 |
| CHF   | 986   | 812   |
| EUR   | 188   | 207   |
| Other   | 181   | 161   |
|   | 2 778 | 2 513 |
| Non-current financial assets have the following maturities:               |       |       |
| In millions of CHF  | 2006  | 2005  |
| In the second year  | 176   | 185   |
| In the third to the fifth year inclusive                                  | 185   | 196   |
| After the fifth year  | 1 311 | 1 253 |
| Equity instruments  | 1 106 | 879   |
|   | 2 778 | 2 513 |

### 14. Goodwill

| In millions of CHF                   | 2006    | 2005    |
|--------------------------------------|---------|---------|
|                                      |         |         |
| Gross value (a)                      |         |         |
| At 1 January                         | 28 478  | 25 047  |
| Currency retranslations              | (1 200) | 2 773   |
| Goodwill from acquisitions (b)       | 2 581   | 930     |
| Disposals                            | (130)   | (8)     |
| Reclassified as held for sale (c)    | 278     | (264)   |
| At 31 December                       | 30 007  | 28 478  |
| Accumulated impairments              |         |         |
| Accumulated impairments At 1 January | (1 488) | (1 193) |
| ,                                    |         | (1.10-7 |
| Currency retranslations              | 29      | (77)    |
| Impairments                          | (38)    | (218)   |
| Disposals                            | 3       | _       |
| At 31 December                       | (1 494) | (1 488) |
| Net at 31 December                   | 28 513  | 26 990  |
| Net at 51 December                   |         | 20 330  |

<sup>(</sup>a) In accordance with IFRS 3 Business Combinations, gross value includes prior years' accumulated amortisation.

Goodwill impairment reviews have been conducted for more than 200 goodwill items allocated to some 50 cash generating units (CGUs). There are no significant carrying values of goodwill that are allocated across multiple CGUs.

Detailed results of the impairment tests are presented below for the three main goodwill items, representing more than 60% of the net book value at 31 December 2006. For the purpose of the tests, they have been allocated to the following CGUs: PetCare, Hand Held Foods Group USA and Ice Cream USA.

<sup>(</sup>b) Of which CHF 1099 million (2005: CHF 473 million) resulting from Alcon's acquisition of own shares to satisfy obligations under the stock option plan of Alcon employees and for shares buy-back programme

<sup>(</sup>c) As a consequence of the final settlement of the 2005 discontinued operation, the goodwill reclassified as held for sale in 2005 has been reintegrated in goodwill in 2006.

#### PetCare

Goodwill related to the 2001 acquisition of Ralston Purina has been allocated for the impairment test to the CGU of the product category PetCare on a worldwide basis. The carrying amounts of all goodwill items allocated to this CGU are expressed in various currencies for an equivalent of CHF 11 218 million as at 31 December 2006 (2005: CHF 11 810 million).

The recoverable amount of the CGU is higher than its carrying amount. The recoverable amount has been determined based upon a value-in-use calculation. Deflated cash flow projections covering the next 50 years, discounted at 4%, were used in this calculation. The cash flows for the first five years were based upon financial plans approved by Group Management; years six to ten were based upon Group Management's best expectations, which are consistent with the Group's approved strategy for this period. Cash flows were assumed to be flat for years eleven to 50, although Group Management expects continuing growth. Cash flows have been adjusted to reflect the specific business risks.

Main assumptions, based on past experiences and current initiatives, were the following:

- Sales: growth between 4 and 7% for North America and Europe over the first ten-year period;
- EBIT margin evolution: stable for North America, with a slight increase for Europe, consistent with sales growth and portfolio rationalisation.

Assumptions used in the calculation are consistent with the expected long-term average growth rate of the PetCare business in the regions concerned.

The key sensitivity for the impairment test is the growth in sales and EBIT margin. Assuming no growth in the cash flow projections would not result in the carrying amount exceeding the recoverable amount.

An increase of 1% in the discount rate assumption would not change the conclusions of the impairment test.

## Hand Held Foods Group USA

Goodwill related to the 2002 acquisition of Chef America has been allocated for the impairment test to the Hand Held Foods Group USA CGU. The carrying amounts of all goodwill items allocated to this CGU are expressed in USD for an equivalent of CHF 2687 million as at 31 December 2006 (2005: CHF 2880 million).

The recoverable amount of the CGU is higher than its carrying amount. The recoverable amount has been determined based upon a value-in-use calculation. Deflated cash flow projections covering the next 50 years, discounted at 4%, were used in this calculation. The cash flows for the first five years were based upon financial plans approved by Group Management; years six to ten were based upon Group Management's best expectations, which are consistent with the Group's approved strategy for this period. Cash flows were assumed to be flat for years eleven to 50, although Group Management expects continuing growth. Cash flows have been adjusted to reflect the specific business risks.

Main assumptions, based on past experiences and current initiatives, were the following:

- Sales: growth between 5 and 9% over the first ten-year period;
- EBIT margin evolution: steadily improving margin over the period, representing an average increase of EBIT within the range of
   5 and 10% per year, which is consistent with strong sales growth and enhanced cost management and efficiency.

The key sensitivity for the impairment test is the growth in sales and EBIT margin. Assuming no sales growth from 2011 and no improvement in EBIT margin over the entire period would not result in the carrying amount exceeding the recoverable amount.

An increase of 1% in the discount rate assumption would not change the conclusions of the impairment test.

#### Ice Cream USA

Goodwill and intangible assets with indefinite useful life related to the Group's ice cream businesses in the USA (Nestlé Ice Cream Company and Dreyer's) has been allocated for the impairment test to the Ice Cream USA CGU. The carrying amounts of all goodwill items and intangible assets with indefinite useful life allocated to this CGU are expressed in USD for an equivalent of CHF 3581 million as at 31 December 2006 (2005: CHF 3914 million).

The recoverable amount of the CGU is higher than its carrying amount. The recoverable amount has been determined based upon a value-in-use calculation. Deflated cash flow projections covering the next 50 years, discounted at 4%, were used in this calculation. The cash flows for the first five years were based upon financial plans approved by Group Management; years six to ten were based upon Group Management's best expectations, which are consistent with the Group's approved strategy for this period. Cash flows were assumed to be flat for years eleven to 50, although Group Management expects continuing growth. Cash flows have been adjusted to reflect the specific business risks.

Main assumptions, based on past experiences and current initiatives, were the following:

- Sales: growth between 5 and 10% over the first ten-year period;
- EBIT margin evolution: steadily improving margin over the period, in a range of 50–90 basis points per year, which is consistent
  with strong sales growth and enhanced cost management and efficiency.

The key sensitivity for the impairment test is the growth in sales and the EBIT evolution. Limiting growth to only 6% until 2015 and 0% thereafter would not result in the carrying amount exceeding the recoverable amount. Reaching 80% of the expectations in terms of EBIT evolution would not result in the carrying amount exceeding the recoverable amount.

An increase of 1% in the discount rate assumption would not change the conclusions of the impairment test.

# 15. Intangible assets

| In millions of CHF                         |  |                             |   | 2005    |
|--|--|-----------------------------|---|---------|
|  | Brands and<br>intellectual<br>property<br>rights | Operating rights and others | Manage-<br>ment<br>information<br>systems | Total   |
|  |  |                             |   |         |
| Gross value                                |  |                             |   |         |
| At 1 January                               | 480  | 592                         | 2 146                                     | 3 218   |
| of which indefinite useful life            | 141  | _                           | _   | 141     |
| Currency retranslations                    | 20   | 67                          | 170                                       | 257     |
| Expenditures                               | 21   | 67                          | 670                                       | 758     |
| Disposals                                  | 2  | (12)                        | (17)                                      | (27)    |
| Reclassified as held for sale              |  | (4)                         | (39)                                      | (43)    |
| Modification of the scope of consolidation | 318  | (2)                         | 2   | 318     |
| At 31 December                             | 841  | 708                         | 2 932                                     | 4 481   |
| of which indefinite useful life            | 468  |                             | _   | 468     |
| Accumulated depreciation and impairments   |  |                             |   |         |
| At 1 January                               | (147)  | (388)                       | (655)                                     | (1 190) |
| Currency retranslations                    | (4)  | (39)                        | (48)                                      | (91)    |
| Depreciation                               | (21)   | (65)                        | (260)                                     | (346)   |
| Impairments                                | (30)   | _                           | _   | (30)    |
| Disposals                                  |  | 8                           | 13  | 21      |
| Reclassified as held for sale              |  | 4                           | 3   | 7       |
| Modification of the scope of consolidation | _  | 2                           | (2)                                       | _       |
| At 31 December                             | (202)  | (478)                       | (949)                                     | (1 629) |
| Net at 31 December                         | 639  | 230                         | 1 983                                     | 2 852   |
|  |  |                             |   |         |

| In millions of CHF                         |                         |                   |                                | 2006    |
|--|-------------------------|-------------------|--------------------------------|---------|
|  | Brands and intellectual | Operating         | Manage-<br>ment<br>information |         |
|  | property<br>rights      | rights and others | systems                        | Total   |
| Gross value                                |                         |                   | _                              |         |
| At 1 January                               | 841                     | 708               | 2 932                          | 4 481   |
| of which indefinite useful life            | 468                     | -                 | -                              | 468     |
| Currency retranslations                    | 7                       | (40)              | (23)                           | (56)    |
| Expenditures                               | 11                      | 36                | 642                            | 689     |
| Disposals                                  | _                       | (7)               | (7)                            | (14)    |
| Reclassified as held for sale              | _                       | _                 | (5)                            | (5)     |
| Modification of the scope of consolidation | 691                     | 56                | (6)                            | 741     |
| At 31 December                             | 1 550                   | 753               | 3 533                          | 5 836   |
| of which indefinite useful life            | 1 167                   | _                 | -                              | 1 167   |
| Accumulated depreciation and impairments   |                         |                   |                                |         |
| At 1 January                               | (202)                   | (478)             | (949)                          | (1 629) |
| Currency retranslations                    | (1)                     | 23                | 10                             | 32      |
| Depreciation                               | (21)                    | (73)              | (386)                          | (480)   |
| Disposals                                  | _                       | 7                 | 7                              | 14      |
| At 31 December                             | (224)                   | (521)             | (1 318)                        | (2 063) |
| Net at 31 December                         | 1 326                   | 232               | 2 215                          | 3 773   |

Internally generated intangible assets consist mainly of management information systems.

# 16. Trade and other payables

| In millions of CHF | 2006   | 2005   |
|--------------------|--------|--------|
|                    |        |        |
| Trade payables     | 8 923  | 7 841  |
| Other payables     | 3 649  | 3 276  |
|                    | 12 572 | 11 117 |

### 17. Current financial liabilities

| In millions of CHF                                       | Note | 2006   | 2005 (a) |
|--|------|--------|----------|
|  |      |        |          |
| Commercial paper   |      | 10 332 | 10 048   |
| Line of credit facilities                                |      | 834    | 1 200    |
| Other current financial liabilities                      |      | 1 392  | 1 651    |
|  |      | 12 558 | 12 899   |
| Current portion of non-current financial liabilities (b) | 19   | 2 936  | 5 942    |
|  |      | 15 494 | 18 841   |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

The fair values of current financial liabilities are not materially different from their carrying amounts.

## The above financial liabilities are denominated in the following currencies:

| In millions of CHF | 2006   | 2005 (a) |
|--------------------|--------|----------|
|                    |        |          |
| USD                | 8 157  | 11 862   |
| EUR                | 3 408  | 2 075    |
| GBP                | 720    | 1 767    |
| Other              | 3 209  | 3 137    |
|                    | 15 494 | 18 841   |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

# Average interest rates are as follows:

|        | 2006 | 2005 |
|--------|------|------|
| on USD | 5.1% | 3 2% |
| on EUR | 3%   | 2.1% |
| on GBP | 4.8% | 4.8% |

<sup>(</sup>b) 2005 comparatives include CHF 3441 million related to the Dreyer's acquisition. "Put" and "call" options were exchanged between Dreyer's Grand Ice Cream Holdings, Inc. (Dreyer's) and the remaining holders of Dreyer's "Class A Callable Puttable Common Stock." These options gave the remaining stockholders the right to sell, and gave Dreyer's the right to buy, the remaining outstanding shares at certain dates and for certain amounts. Although the first put period extended from 1 December 2005 until 13 January 2006, payments relating to these puts occurred on 17 January 2006.

# 18. Derivative liabilities

| In millions of CHF                        | 20             | 006                                   | 2005           |                                       |  |
|---|----------------|---------------------------------------|----------------|---------------------------------------|--|
|   | Fair<br>values | Contractual<br>or notional<br>amounts | Fair<br>values | Contractual<br>or notional<br>amounts |  |
| Fair value hedges                         |                |                                       |                |                                       |  |
| Currency forwards, futures and swaps      | 43             | 1 711                                 | 12             | 723                                   |  |
| Interest rate forwards, futures and swaps | 10             | 1 321                                 | 11             | 750                                   |  |
| Interest rate and currency swaps          | 24             | 570                                   | 363            | 2 047                                 |  |
| Cash flow hedges                          |                |                                       |                |                                       |  |
| Currency forwards, futures and swaps      | 25             | 1 110                                 | 9              | 634                                   |  |
| Currency options                          | _              | _                                     | 6              | 167                                   |  |
| Interest rate forwards, futures and swaps | 27             | 1 827                                 | 92             | 2 764                                 |  |
| Commodity futures                         | 33             | 143                                   | 29             | 167                                   |  |
| Commodity options                         | 12             | 97                                    | 5              | 39                                    |  |
| Hedges of net investments                 |                |                                       |                |                                       |  |
| in foreign operations                     | 141            | 1 777                                 | 147            | 2 300                                 |  |
| Trading                                   |                |                                       |                |                                       |  |
| Currency derivatives                      | 9              | 769                                   | 40             | 1 130                                 |  |
| Interest rate derivatives                 | 139            | 3 105                                 | 205            | 4 843                                 |  |
| Commodity derivatives                     | 7              | 48                                    | 3              | 45                                    |  |
|   | 470            | 12 478                                | 922            | 15 609                                |  |

Some derivatives, while complying with the Group's financial risk management policies of managing the risks of the volatility of the financial markets, do not qualify for applying hedge accounting treatments and are therefore classified as trading.

# Derivative liabilities related to foreign exchange risks are denominated in the following currencies:

| 0 0                      |     | 0                             |     |     |       |      |  |
|--------------------------|-----|-------------------------------|-----|-----|-------|------|--|
| In millions of CHF       |     | Currencies purchased forward: |     |     |       |      |  |
|                          | CHF | EUR                           | USD | JPY | Other | 2005 |  |
| Currencies sold forward: |     |                               |     |     |       |      |  |
| CHF                      |     | 30                            | _   | _   | 4     | 34   |  |
| BRL                      |     | 1                             | 87  | 23  | _     | 111  |  |
| EUR                      | _   |                               | -   | _   | 1     | 1    |  |
| USD                      | 5   | 1                             |     | _   | _     | 6    |  |
| JPY                      |     | _                             | _   |     | 1     | 1    |  |
| Other                    | 1   | 3                             | 15  | 2   | 40    | 61   |  |
| 2005                     | 6   | 35                            | 102 | 25  | 46    | 214  |  |

| Currencies purchased forward: |                       |                  |  |   |  |
|-------------------------------|-----------------------|------------------|--|---|--|
| CHF                           | EUR                   | USD              | JPY  | Other   | 2006   |
|                               |                       |                  |  |   |  |
|                               | 74                    | 1                | _  | _   | 75   |
| _                             | _                     | 18               | 36   | _   | 54   |
| 5                             |                       | 31               | _  | _   | 36   |
| _                             | 2                     |                  | 1  | 5   | 8  |
|                               | 1                     | _                |  | 2   | 3  |
| 1                             | _                     | 14               | 10   | 17  | 42   |
| 6                             | 77                    | 64               | 47   | 24  | 218  |
|                               | -<br>5<br>-<br>-<br>1 | T4 5 - 2 - 1 1 - | THE CHE USD  THE C | CHF         EUR         USD         JPY           74         1         -           -         -         18         36           5         31         -           -         2         1           -         1         -           1         -         14         10 | CHF         EUR         USD         JPY         Other           74         1         -         -           -         -         18         36         -           5         31         -         -           -         2         1         5           -         1         -         2           1         -         14         10         17 |

# Other derivative liabilities, mainly related to interest rate or commodity price risks, are denominated in the following currencies:

| In millions of CHF | 2006 | 2005 |
|--------------------|------|------|
| USD                | 63   | 389  |
| EUR                | 31   | 102  |
| GBP                | 5    | 45   |
| Other              | 153  | 172  |
|                    | 252  | 708  |

# Derivative liabilities related to cash flow hedges have the following maturities:

| In millions of CHF                        | 2006 | 2005 |
|---|------|------|
|   |      |      |
| Within one year                           | 67   | 50   |
| In the second to the fifth year inclusive | 19   | 29   |
| After the fifth year                      | 11   | 62   |
|   | 97   | 141  |

The underlying hedged items have the same maturities.

# Other derivative liabilities have the following maturities:

| 2006 | 2005 |
|------|------|
| 226  | 622  |
| _    | 49   |
| 144  | 105  |
| 3    | 5    |
| 373  | 781  |
|      | 3/3  |

### 19. Non-current financial liabilities

| In millions of CHF                                | Note | 2006    | 2005 (a) |
|---|------|---------|----------|
|   |      |         |          |
| Loans from financial institutions and other       |      | 589     | 599      |
| Liabilities in respect of unexercised options (b) |      | 107     | 3 450    |
| Bonds   |      | 8 708   | 9 658    |
| Obligations under finance leases                  |      | 484     | 512      |
|   |      | 9 888   | 14 219   |
| Current portion                                   | 17   | (2 936) | (5 942)  |
|   |      | 6 952   | 8 277    |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

The fair value of non-current financial liabilities amounts to CHF 6982 million (2005: CHF 8221 million).

The above non-current financial liabilities are repayable as follows:

| In millions of CHF                       | 2006  | 2005 (a) |
|--|-------|----------|
|  |       |          |
| In the second year                       | 3 132 | 3 176    |
| In the third to the fifth year inclusive | 2 510 | 4 207    |
| After the fifth year                     | 1 310 | 894      |
|  | 6 952 | 8 277    |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

The above financial liabilities are denominated in the following currencies:

| In millions of CHF | 2006  | 2005 (a) |
|--------------------|-------|----------|
|                    |       |          |
| USD                | 2 973 | 4 216    |
| EUR                | 1 570 | 2 290    |
| Other              | 2 409 | 1 771    |
|                    | 6 952 | 8 277    |
|                    |       |          |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

Loans from financial institutions in other currencies are individually not significant.

<sup>(</sup>b) 2005 comparatives mainly related to the Dreyer's acquisition. Refer to Note 17 - Current portion.

Average interest rates on loans from financial institutions are as follows:

|        | 2006 | 2005 |
|--------|------|------|
|        |      |      |
| on EUR | 3.4% | 3.4% |
| on JPY | 1.4% | 1.4% |

The effective interest rates of bonds are disclosed below. The effective interest rates of other non-current financial liabilities are not materially different from their nominal interest rates.

### The interest rate structure is as follows:

| In millions of CHF                      | 2006  | 2005 (a) |
|---|-------|----------|
| Financial liabilities at fixed rates    | 6 673 | 8 029    |
| Financial liabilities at variable rates | 279   | 248      |
|   | 6 952 | 8 277    |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

These figures are those from the original financial liabilities, without impact from hedges that are disclosed in the appropriate notes.

Bond issues subject to interest rate fair value hedges are carried at fair value, while those that are not subject to such hedges are carried at amortised cost.

| In millions of CHF                         |             |          |           |                |           | 2006  | 2005  |
|--|-------------|----------|-----------|----------------|-----------|-------|-------|
|  | Face value  |          | _         | Year of issue/ | Com-      |       |       |
| Issuer                                     | in millions | Interest |           | maturity       | ments     |       |       |
|  |             | Nominal  | Effective |                |           |       |       |
| Nestlé Holdings, Inc., USA                 | USD 699     | 0%       | 6.25%     | 2001–2008      | (a)       | 783   | 790   |
|  | USD 300     | 5.13%    | 5.24%     | 2001–2007      |           | 367   | 392   |
|  | USD 500     | 4.75%    | 4.98%     | 2002–2007      |           | 611   | 653   |
|  | USD 400     | 4.50%    | 4.64%     | 2002–2006      | (b)       | _     | 524   |
|  | NOK 2000    | 5.25%    | 5.16%     | 2003–2007      | (c)       | 393   | 397   |
|  | USD 250     | 3.25%    | 3.42%     | 2003–2009      | (d)       | 305   | 327   |
|  | USD 400     | 3.50%    | 3.81%     | 2005–2008      | (c)       | 477   | 513   |
|  | EUR 250     | 2.13%    | 2.97%     | 2005–2009      | (c)(e)    | 378   | 229   |
|  | USD 300     | 4.38%    | 4.49%     | 2005–2009      | (c)       | 362   | 393   |
|  | AUD 300     | 5.50%    | 5.68%     | 2005-2009      | (c)(f)    | 280   | 192   |
|  | USD 300     | 5%       | 5.19%     | 2006-2008      | (c)       | 363   | _     |
|  | AUD 200     | 6%       | 6.23%     | 2006-2010      | (c)       | 190   | _     |
|  | CHF 450     | 2.50%    | 2.57%     | 2006-2013      | (c)       | 449   | -     |
|  | GBP 100     | 5.13%    | 5.24%     | 2006-2009      | (c)       | 238   | _     |
| Nestlé Purina Petcare Company, USA         | USD 83      | 9.25%    | 5.90%     | 1989–2009      |           | 110   | 121   |
|  | USD 48      | 7.75%    | 6.25%     | 1995–2015      |           | 64    | 69    |
|  | USD 63      | 9.30%    | 6.46%     | 1991–2021      |           | 98    | 106   |
|  | USD 79      | 8.63%    | 6.46%     | 1992–2022      |           | 116   | 126   |
|  | USD 44      | 8.13%    | 6.47%     | 1993–2023      |           | 62    | 67    |
|  | USD 51      | 7.88%    | 6.45%     | 1995–2025      |           | 72    | 78    |
| Nestlé Finance-France S.A., France         | ZAR 100     | 11%      | 11.52%    | 2001–2006      | (c)       | _     | 21    |
|  | EUR 370     | 4.75%    | 3.22%     | 2002-2007      | (c)(g)    | 598   | 596   |
|  | USD 249     | 4.24%    | 4.24%     | 2002–2006      | (c)(h)(l) | _     | 329   |
|  | USD 600     | 3%       | 2.88%     | 2002–2006      | (c)(i)    | _     | 783   |
|  | EUR 147     | 3.38%    | 3.38%     | 2002–2007      | (c)(j)(l) | 235   | 231   |
|  | EUR 175     | 2.56%    | 2.60%     | 2003–2006      | (c)(l)    | _     | 273   |
|  | EUR 500     | 3.50%    | 3.51%     | 2003–2008      | (c)       | 802   | 788   |
|  | EUR 150     | 2.50%    | 2.55%     | 2003–2007      | (c)(k)    | 238   | 233   |
|  | USD 100     | 2.25%    | 2.33%     | 2003–2007      | (c)       | 119   | 127   |
|  | AUD 200     | 6%       | 6.03%     | 2004–2008      | (c)       | 192   | 197   |
|  | HUF 25000   | 7%       | 7%        | 2004–2009      | (c)       | 158   | 155   |
|  | EUR 100     | 3.50%    | 3.52%     | 2006–2009      | (c)       | 159   | _     |
| Nestlé Holdings (U.K.) PLC, United Kingdom | USD 300     | 5.25%    | 5.35%     | 2001–2006      | (c)       | _     | 395   |
| Nestlé Japan Holding Ltd, Japan            | USD 200     | 4.13%    | 4.14%     | 2005–2007      | (c)       | 241   | 259   |
| Nestlé (Thai) Ltd, Thailand                | THB 5000    | 2.16%    | 2.16%     | 2003–2008      |           | 169   | 159   |
| Other bonds                                |             |          |           |                |           | 79    | 135   |
| Total                                      | -           |          |           |                |           | 8 708 | 9 658 |
| of which due within one year               |             |          |           |                |           | 2 807 | 2 377 |
| of which due after one year                |             |          |           |                |           | 5 901 | 7 281 |

Bonds subject to fair value hedges are carried at fair value for CHF 5874 million (2005: CHF 6241 million) and the related derivatives are shown under derivative assets for CHF 134 million (2005: CHF 87 million) and under derivative liabilities for CHF 33 million (2005: CHF 366 million). The full fair value of bonds amounts to CHF 8739 million (2005: CHF 9726 million).

(a) Turbo Zero Equity-Link issue with warrants on Nestlé S.A. shares

The debt component (issue of the notes) was recognised under bonds for USD 451 million at inception, while the equity component

(premium on warrants issued) was recognised under equity for USD 123 million. The investors have the option to put the notes to

(premium on warrants issued) was recognised under equity for USD 123 million. The investors have the option to put the notes to Nestlé Holdings, Inc. and the warrants to Nestlé S.A. at their accreted value in June 2003 and in June 2006.

Exercise conditions of the warrants: 70 000 warrants to purchase Nestlé S.A. shares. Each warrant gives the right to purchase 31.9065 shares. The holders of warrants may exercise their warrants to purchase shares of Nestlé S.A. either:

- 1) during the note exercise period from July 2001 to June 2008 by tendering a note and a warrant in exchange for shares on the basis that one note is required to exercise each warrant; or
- 2) on the cash exercise date, 11 June 2008, by tendering warrants together with the exercise price in cash.

The effective initial exercise price per share is USD 261.119 (or CHF 455.–, based on a fixed exchange rate of CHF 1.7425 for each USD), growing by 2.625% per annum, prior to any anti-dilution adjustment. In June 2003, 100 units (at USD 10 000 each) of this issue were put for cash by a holder on the put date at the prescribed price as per the terms and conditions of the issue. In 2006, one unit was exercised.

- (b) Partially subject to an interest rate swap that creates a liability at floating rates
- (c) Subject to an interest rate and/or currency swap that creates a liability at floating rates in the currency of the issuer
- (d) Step-up fixed rate callable medium term note Currently a related swap synthetically creates a liability at floating rates. However the note issuer sold an option to the swap counterparty giving it the right to terminate the swap early, annually starting on 31 March 2005. Further, the note's coupon rate increases on March 31, to the following rates: 2005: 3.25%, 2007: 3.75%, 2008: 4%. The current swap takes into consideration this rate step-up, and, if not terminated by the swap issuer prior to its maturity in 2009, would continuously synthetically create a liability at floating rates.
- (e) The initial EUR 150 million bond issued in 2005 was increased by EUR 100 million in 2006.
- (f) The initial AUD 200 million bond issued in 2005 was increased by AUD 100 million in 2006.
- (g) EUR 30 million of the initial EUR 400 million bond issued in 2002 were bought back during 2004. The swap was adjusted accordingly.
- (h) USD 1 million of the initial USD 250 million bond issued in 2002 were bought back during 2004. The swap was adjusted accordingly.
- (i) The initial USD 500 million bond issued in 2002 was increased by USD 100 million in 2004.
- (j) EUR 3 million of the initial EUR 150 million bond issued in 2002 were bought back during 2004. The swap was adjusted accordingly.
- (k) The initial EUR 100 million bond issued in 2003 was increased by EUR 50 million in 2004.
- (I) Uridashi issue sold to retail investors in Japan.

## 20. Employee benefits

#### Pensions and retirement benefits

The majority of Group employees are eligible for retirement benefits under defined benefit schemes based on pensionable remuneration and length of service, consisting mainly of final salary plans.

## Post-employment medical benefits and other employee benefits

Group companies, principally in the USA and Canada, maintain medical benefits plans, which cover eligible retired employees. The obligations for other employee benefits consist mainly of end of service indemnities, which do not have the character of pensions.

#### Reconciliation of assets and liabilities recognised in the balance sheet

|   |                                     |   | 2006     | _                                   | _   | 2005 (a) |
|---|-------------------------------------|---|----------|-------------------------------------|---|----------|
| In millions of CHF  | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total    | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total    |
| Present value of funded obligations   | 23 020                              | 448   | 23 468   | 22 514                              | 349   | 22 863   |
|   |                                     |   |          |                                     |   |          |
| Fair value of plan assets   | (23 560)                            | (259)   | (23 819) | (21 623)                            | (191)   | (21 814) |
| Excess of liabilities/(assets) over funded obligations                            | (540)                               | 189   | (351)    | 891                                 | 158   | 1 049    |
| Present value of unfunded obligations   | 1 161                               | 1 466   | 2 627    | 1 185                               | 1 471   | 2 656    |
| Unrecognised past service cost of non-vested benefits                             | (3)                                 | (2)   | (5)      | 11                                  | (4)   | 7        |
| Unrecognised assets   | 1 390                               | _   | 1 390    | 886                                 | _   | 886      |
| Defined benefits net liabilities/(assets)   | 2 008                               | 1 653   | 3 661    | 2 973                               | 1 625   | 4 598    |
| Liabilities from defined contribution plans and non-current deferred compensation |                                     |   | 1 294    |                                     |   | 982      |
| Liabilities from cash-settled share-based transactions (b)                        |                                     |   | 117      |                                     |   | 98       |
| Net liabilities   |                                     | _   | 5 072    | _                                   | _   | 5 678    |
| Reflected in the balance sheet as follows:  |                                     |   |          |                                     |   |          |
| Employee benefits assets  |                                     | _   | (343)    | _                                   | _   | (69)     |
| Employee benefits liabilities   |                                     |   | 5 415    |                                     |   | 5 747    |
| Net liabilities   |                                     |   | 5 072    |                                     |   | 5 678    |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee benefits § 93A ss.

<sup>(</sup>b) The intrinsic value of liabilities from cash-settled share-based transactions that are vested amounts to CHF 39 million (2005: CHF 3 million).

# Movement in the present value of defined benefit obligations

|   | _                                   |   | 2006    |                                     |   | 2005   |
|---|-------------------------------------|---|---------|-------------------------------------|---|--------|
| In millions of CHF                            | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total   | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total  |
| At 1 January                                  | 23 699                              | 1 820   | 25 519  | 20 706                              | 1 504   | 22 210 |
| of which unfunded defined benefit             | 23 099                              | 1 620   | 25 515  | 20 700                              | 1 504   | 22 210 |
| schemes                                       | 1 185                               | 1 471   | 2 656   | 1 005                               | 1 287   | 2 292  |
|   | 05                                  | (404)   | (4.0)   | 4 000                               | 045   | 4.044  |
| Currency retranslations                       | 85                                  | (101)   | (16)    | 1 099                               | 215   | 1 314  |
| Current service cost                          | 675                                 | 70  | 745     | 654                                 | 73  | 727    |
| Interest cost                                 | 1 042                               | 106   | 1 148   | 1 001                               | 88  | 1 089  |
| Early retirements, curtailments, settlements  | (40)                                | (1)   | (41)    | (23)                                | _   | (23)   |
| Past service cost of vested benefits          | 22                                  | (4)   | 18      | 17                                  | 7   | 24     |
| Past service cost of non-vested benefits      | 11                                  | 1   | 12      | _                                   | _   | _      |
| Actuarial (gains)/losses                      | (29)                                | 73  | 44      | 1 155                               | (38)  | 1 117  |
| Benefits paid on funded defined benefit       |                                     |   |         |                                     |   |        |
| schemes                                       | (1 132)                             | (17)  | (1 149) | (980)                               | (10)  | (990)  |
| Benefits paid on unfunded defined benefit     |                                     |   |         |                                     |   |        |
| schemes                                       | (99)                                | (101)   | (200)   | (68)                                | (110)   | (178)  |
| Modification of the scope of consolidation    | 4                                   | 5   | 9       | _                                   | 13  | 13     |
| Transfer from/(to) defined contribution plans | (57)                                | 63  | 6       | 138                                 | 78  | 216    |
| At 31 December                                | 24 181                              | 1 914   | 26 095  | 23 699                              | 1 820   | 25 519 |
| of which unfunded defined benefit             |                                     |   |         |                                     |   |        |
| schemes                                       | 1 161                               | 1 466   | 2 627   | 1 185                               | 1 471   | 2 656  |

#### Movement in fair value of defined benefit plan assets

|   |                                     |   | 2006     |                                     |   | 2005     |
|---|-------------------------------------|---|----------|-------------------------------------|---|----------|
| In millions of CHF                            | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total    | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total    |
| A+ 1 January                                  | (21 623)                            | (191)   | (21 814) | (17 839)                            | (105)   | (17 944) |
| At 1 January                                  | (21 623)                            | (191)   | (21014)  | (17 639)                            | (105)   | (17 944) |
| Currency retranslations                       | (66)                                | 9   | (57)     | (889)                               | (18)  | (907)    |
| Expected return on plan assets                | (1 218)                             | (17)  | (1 235)  | (985)                               | (6)   | (991)    |
| Employees' contributions                      | (99)                                | _   | (99)     | (98)                                | _   | (98)     |
| Employer contributions                        | (678)                               | (23)  | (701)    | (1 150)                             | (20)  | (1 170)  |
| Actuarial (gains)/losses                      | (1 020)                             | (7)   | (1 027)  | (1 524)                             | 2   | (1 522)  |
| Benefits paid on funded defined benefit       |                                     |   |          |                                     |   |          |
| schemes                                       | 1 132                               | 17  | 1 149    | 980                                 | 10  | 990      |
| Modification of the scope of consolidation    | (29)                                | _   | (29)     | 8                                   | _   | 8        |
| Transfer from/(to) defined contribution plans | 41                                  | (47)  | (6)      | (126)                               | (54)  | (180)    |
| At 31 December                                | (23 560)                            | (259)   | (23 819) | (21 623)                            | (191)   | (21 814) |

The plan assets include property occupied by affiliated companies with a fair value of CHF 32 million (2005: CHF 26 million) and assets loaned to affiliated companies with a fair value of CHF 20 million (2005: CHF 16 million).

The actual return on plan assets amounts to CHF 2261 million (2005: CHF 2514 million).

The Group expects to contribute CHF 568 million to its funded defined benefit schemes in 2007.

The major categories of plan assets as a percentage of total plan assets are as follows:

| At 31 December          | 2006 | 2005 |
|-------------------------|------|------|
|                         |      | _    |
| Equities                | 48%  | 48%  |
| Bonds                   | 26%  | 26%  |
| Real estate property    | 6%   | 6%   |
| Alternative investments | 18%  | 17%  |
| Cash/Deposits           | 2%   | 3%   |

The overall investment policy and strategy for the Group's funded defined benefit schemes is guided by the objective of achieving an investment return which, together with the contributions paid, is sufficient to maintain reasonable control over the various funding risks of the plans. The investment advisors appointed by plan trustees are responsible for determining the mix of asset types and target allocations which are reviewed by the plan trustees on an ongoing basis. Actual asset allocation is determined by a variety of current economic and market conditions and in consideration of specific asset class risk.

The expected long-term rates of return on plan assets are based on long-term expected inflation, interest rates, risk premiums and targeted asset class allocations. These estimates take into consideration historical asset class returns and are determined together with the plans' investment and actuarial advisors.

## Actuarial gains/(losses) of defined benefit schemes recognised in the Statement of recognised income and expense

|   |                                     |   | 2006  |                                     |   | 2005    |
|---|-------------------------------------|---|-------|-------------------------------------|---|---------|
| In millions of CHF                                  | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total   |
| Experience adjustments on plan assets               | 1 020                               | 7   | 1 027 | 1 524                               | (2)   | 1 522   |
| Experience adjustments on plan liabilities          | (38)                                | 59  | 21    | 82                                  | (66)  | 16      |
| Change of assumptions on plan liabilities           | 67                                  | (132)   | (65)  | (1 237)                             | 104   | (1 133) |
| Transfer from/(to) unrecognised assets              | (521)                               | _   | (521) | (427)                               | _   | (427)   |
| Actuarial gains/(losses) on defined benefit schemes | 528                                 | (66)  | 462   | (58)                                | 36  | (22)    |

Transfer to unrecognised assets represents excess of return of overfunded defined benefit plans that cannot be recognised as assets as well as contributions paid to such plans in excess of their annual cost.

At 31 December, the net actuarial losses on defined benefit schemes recognised in the Statement of recognised income and expense amount to CHF 3222 million (2005: CHF 3689 million).

## Expenses recognised in the income statement

|  |                                     |   | 2006    |                                     | _   | 2005 (a) |
|--|-------------------------------------|---|---------|-------------------------------------|---|----------|
| In millions of CHF                           | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total   | Defined benefit<br>retirement plans | Post-employment<br>medical benefits<br>and other benefits | Total    |
|  |                                     |   |         |                                     |   |          |
| Current service cost                         | 675                                 | 70  | 745     | 654                                 | 73  | 727      |
| Employee contributions                       | (99)                                | _   | (99)    | (98)                                | _   | (98)     |
| Interest cost                                | 1 042                               | 106   | 1 148   | 1 001                               | 88  | 1 089    |
| Expected return on plan assets               | (1 218)                             | (17)  | (1 235) | (985)                               | (6)   | (991)    |
| Early retirements, curtailments, settlements | (40)                                | (1)   | (41)    | (23)                                | _   | (23)     |
| Past service cost of vested benefits         | 22                                  | (4)   | 18      | 17                                  | 7   | 24       |
| Past service cost of non-vested benefits     | (1)                                 | 2   | 1       | _                                   | _   | _        |
| Total defined benefit expenses               | 381                                 | 156   | 537     | 566                                 | 162   | 728      |
| Total defined contribution expenses          |                                     |   | 408     |                                     |   | 322      |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee benefits § 93A ss.

The expenses for defined benefit and defined contribution plans are allocated to the appropriate headings of expenses by function.

## Principal actuarial assumptions

| At 31 December   | 2006 | 2005 (a) |
|--|------|----------|
| Discount rates   |      |          |
| Europe   | 4.2% | 3.9%     |
| Americas   | 6%   | 5.9%     |
| Asia, Oceania and Africa                               | 5.3% | 5%       |
| Expected long term rates of return on plan assets      |      |          |
| Europe   | 6.5% | 6.4%     |
| Americas   | 8.5% | 8.3%     |
| Asia, Oceania and Africa                               | 6.9% | 6.8%     |
| Expected rates of salary increases                     |      |          |
| Europe   | 3.3% | 3.1%     |
| Americas   | 3.2% | 3.2%     |
| Asia, Oceania and Africa                               | 3.8% | 2.8%     |
| Expected rates of pension adjustments                  |      |          |
| Europe   | 2%   | 1.8%     |
| Americas   | 0.3% | 0.3%     |
| Asia, Oceania and Africa                               | 2.2% | 1.8%     |
| Medical cost trend rates                               |      |          |
| Americas   | 6.3% | 5.7%     |
| Average remaining working life of employees (in years) |      |          |
| Europe   | 20   | 19       |
| Americas   | 15   | 15       |
| Asia, Oceania and Africa                               | 15   | 14       |

<sup>(</sup>a) From 2006 onwards, the weighted average of principal actuarial assumptions is disclosed. 2005 comparatives have been restated to be on a comparable basis.

## Sensitivity analysis on medical cost trend rates

A one percentage point increase in assumed medical cost trend rates would increase the defined benefit obligation by CHF 59 million and increase the aggregate of current service cost and interest cost by CHF 5 million.

A one percentage point decrease in assumed medical cost trend rates would decrease the defined benefit obligation by CHF 48 million and decrease the aggregate of current service cost and interest cost by CHF 5 million.

## 21. Share-based Payment

The following share-based payment costs are allocated to the appropriate headings of expenses by function in the income statement:

| In millions of CHF                       | 2006 | 2005 |
|--|------|------|
|  |      |      |
| Equity-settled share-based payment costs | 218  | 197  |
| Cash-settled share-based payment costs   | 67   | 75   |
| Total share-based payment costs          | 285  | 272  |

The following share-based payment schemes are currently available to members of the Executive Board and Senior Management:

## Management Stock Option Plan (MSOP)

Members of the Group's management are entitled to participate each year in a share option plan without payment.

The benefits consist of the right to buy Nestlé S.A. shares (accounted for as equity-settled share-based payment transactions) at a predetermined fixed price. From 2005 onwards, the grant has been limited to members of the Executive Board.

This plan has a rolling seven-year duration. Vesting is subject to three years service conditions.

### Movement of options

| 2006        | 2005  |
|-------------|---|
| Number      | Number  |
| of options  | of options  |
| 5 870 831   | 6 645 641   |
| 2 601 100   | 1 839 449   |
| 104 475     | 66 500  |
| (1 810 278) | (764 967)   |
| (11 000)    | (76 343)  |
| (800)       | _   |
| 4 153 228   | 5 870 831   |
| 2 277 526   | 2 601 100   |
| 1 704 727   |   |
|             | Number of options  5 870 831 2 601 100 104 475 (1 810 278) (11 000) (800) 4 153 228 2 277 526 |

<sup>(</sup>a) Average exercise price: CHF 318.00 (2005: CHF 315.11); average share price at exercise date: CHF 411.67 (2005: CHF 374.04)

The rights are exercised throughout the year in accordance with the rules of the plan.

### **Options features**

|            |             |                             |                     |                            |                   |                                  | 2006                                | 2005                                |
|------------|-------------|-----------------------------|---------------------|----------------------------|-------------------|----------------------------------|-------------------------------------|-------------------------------------|
| Grant date | Expiring on | Exercise<br>price<br>in CHF | Expected volatility | Risk-free<br>interest rate | Dividend<br>yield | Fair value<br>at grant<br>in CHF | Number<br>of options<br>outstanding | Number<br>of options<br>outstanding |
| 01.01.2000 | 31.12.2006  | 281.90                      |                     |                            |                   |                                  |                                     | 244 770                             |
| 01.03.2001 | 29.02.2008  | 343.20                      |                     |                            |                   |                                  | 549 504                             | 978 472                             |
| 01.03.2002 | 28.02.2009  | 367.35                      |                     |                            |                   |                                  | 814 254                             | 1 278 717                           |
| 01.02.2003 | 31.01.2010  | 278.55                      | 27.16%              | 1.78%                      | 2.25%             | 57.44                            | 818 427                             | 1 459 384                           |
| 01.10.2003 | 30.09.2010  | 308.55                      | 20.58%              | 2.11%                      | 2.30%             | 49.26                            | 27 428                              | 33 228                              |
| 01.02.2004 | 31.01.2011  | 329.10                      | 19.41%              | 2.05%                      | 2.11%             | 50.50                            | 1 747 015                           | 1 784 135                           |
| 01.10.2004 | 30.09.2011  | 289.40                      | 20.83%              | 2.09%                      | 2.50%             | 45.19                            | 25 625                              | 25 625                              |
| 01.02.2005 | 31.01.2012  | 309.20                      | 20.13%              | 1.84%                      | 2.29%             | 43.88                            | 66 500                              | 66 500                              |
| 01.02.2006 | 31.01.2013  | 379.50                      | 19%                 | 2.20%                      | 2.11%             | 52.90                            | 104 475                             | _                                   |
|            |             |                             |                     |                            |                   |                                  | 4 153 228                           | 5 870 831                           |

The exercise price corresponds to the average price of the last 10 trading days preceding the grant date.

Group Management has assumed that, on average, the participants exercise their options after 5 years. The expected volatility is based on the historical volatility, adjusted for any expected changes to future volatility due to publicly available information.

### Restricted Stock Unit Plan (RSUP)

As from 1 March 2005, members of the Group Management are also awarded Restricted Stock Units (RSU) that each gives the right to one Nestlé S.A. share. Vesting is subject to three years service conditions. Upon vesting, the Group either delivers Nestlé S.A. shares (accounted for as equity-settled share-based payment transactions) or pays the equivalent amount in cash (accounted for as cash-settled share-based payment transactions).

#### Movement of Restricted Stock Units

|                                  | 2006             | 2005             |
|----------------------------------|------------------|------------------|
|                                  | Number<br>of RSU | Number<br>of RSU |
| Outstanding at 1 January         | 429 853          | _                |
| New RSU                          | 376 995          | 438 810          |
| RSU settled (a)                  | (35 587)         | (6 179)          |
| RSU forfeited                    | (6 375)          | (2 778)          |
| Outstanding at 31 December       | 764 886          | 429 853          |
| of which vested at 31 December   | 5 200            | _                |
| of which considered cash-settled | 110 663          | 41 039           |

<sup>(</sup>a) Average price at vesting date: CHF 399.93 (2005: CHF 334.84)

### **Restricted Stock Units features**

|              |                  |                            |                   |                                  | 2006                            | 2005                            |
|--------------|------------------|----------------------------|-------------------|----------------------------------|---------------------------------|---------------------------------|
| Grant date   | Restricted until | Risk-free<br>interest rate | Dividend<br>yield | Fair value<br>at grant<br>in CHF | Number<br>of RSU<br>outstanding | Number<br>of RSU<br>outstanding |
| 01.03.2005   | 29.02.2008       | 1.59%                      | 2.45%             | 318.00                           | 390 669                         | 423 546                         |
| 01.10.2005   | 30.09.2008       | 1.50%                      | 2.15%             | 371.60                           | 6 187                           | 6 307                           |
| 01.02.2006   | 31.01.2009       | 2.10%                      | 2.13%             | 374.70                           | 363 390                         | _                               |
| 01.10.2006 3 | 30.09.2009       | 2.40%                      | 2.15%             | 439.25                           | 4 640                           | _                               |
|              |                  |                            |                   |                                  | 764 886                         | 429 853                         |

The fair value corresponds to the market price at grant, adjusted for the restricted period of three years.

### **US** plans

The US affiliates sponsor Share Appreciation Rights (SAR) plans. Those plans give right, upon exercise, to the payment in cash of the difference between the market price of a Nestlé S.A. share and the exercise price. They are accounted for as cash-settled share-based payment transactions.

From 2006 onwards, the US affiliates sponsor a separate Restricted Stock Unit Plan, that will be settled in cash.

#### Alcon Incentive Plan

Under the 2002 Alcon Incentive Plan, the Board of Directors of Alcon may award to officers, directors and key employees share-based compensation, including stock options, share-settled stock appreciation rights (SSARs), restricted shares, restricted share units (RSU) and certain cash-settled liability awards.

The total number of Alcon shares that may be issued with respect to such awards shall not exceed 30 million Alcon shares. Alcon intends to satisfy all equity awards granted prior to 31 December 2003 with the issuance of new shares from conditional capital authorized for the 2002 Alcon Incentive Plan. Shares are issued at the grant price of stock options upon exercise.

The Board of Directors of Alcon has authorised the acquisition on the open market of Alcon shares to, among other things, satisfy the exercise of stock options and SSARs granted under the 2002 Alcon Incentive Plan.

#### Movement of Alcon stock options and SSARs

|  | 2006              | 2005              | 2006            |
|--|-------------------|-------------------|-----------------|
|  | Number of options | Number of options | Number of SSARs |
| Outstanding at 1 January                       | 15 095 417        | 16 278 653        | _               |
| of which vested and exercisable                | 3 326 147         | 879 689           | _               |
| New rights                                     | 176 455           | 3 478 611         | 1 345 604       |
| Rights exercised (a)                           | (2 986 379)       | (4 555 104)       | _               |
| Rights forfeited                               | (130 357)         | (106 323)         | (18 659)        |
| Rights expired                                 | (800)             | (420)             | _               |
| Outstanding at 31 December                     | 12 154 336        | 15 095 417        | 1 326 945       |
| of which vested and exercisable at 31 December | 5 433 353         | 3 326 147         | 407             |
| additional options scheduled to vest in 2007   | 3 375 680         |                   | _               |

<sup>(</sup>a) Weighted average options exercise price: USD 36.78 (2005: USD 33.61); weighted average share price at options exercise date: USD 109.68 (2005: USD 98.71)

The rights are exercised throughout the year in accordance with the rules of the plan.

## Alcon stock option features

|              |              |                             |                              |                     |                         |                   |                                  | 2006                          | 2005                          |
|--------------|--------------|-----------------------------|------------------------------|---------------------|-------------------------|-------------------|----------------------------------|-------------------------------|-------------------------------|
| Grant date   | Expiring on  | Exercise<br>price<br>in USD | Expected<br>life<br>in years | Expected volatility | Risk-free interest rate | Dividend<br>yield | Fair value<br>at grant<br>in USD | Number of options outstanding | Number of options outstanding |
|              |              |                             |                              |                     |                         |                   |                                  |                               |                               |
| 21.03.2002   | 21.03.2012   | 33.00                       | 5.22                         | 33%                 | 4.75%                   | 1%                | 10.03                            | 1 437 655                     | 2 082 664                     |
| 01.07.2002   | 01.07.2012   | 32.85                       | _                            | 33%                 | 4.75%                   | 1%                | 9.98                             | _                             | 35 000                        |
| 18.02.2003   | 18.02.2013   | 36.39                       | 6.14                         | 33%                 | 2.92%                   | 1%                | 10.06                            | 3 211 531                     | 5 413 051                     |
| Various 2003 | Various 2013 | 49.63                       | 6.62                         | 33%                 | 3.01%                   | 1%                | 13.79                            | 49 500                        | 55 750                        |
| 11.02.2004   | 11.02.2014   | 63.32                       | 7.12                         | 33%                 | 2.99%                   | 1%                | 19.59                            | 3 878 185                     | 3 994 825                     |
| Various 2004 | Various 2014 | 77.07                       | 7.67                         | 33%                 | 3.23%                   | 1%                | 22.84                            | 62 000                        | 62 000                        |
| 09.02.2005   | 09.02.2015   | 79.00                       | 8.11                         | 33%                 | 3.60%                   | 1%                | 25.48                            | 3 299 481                     | 3 406 127                     |
| Various 2005 | Various 2015 | 90.84                       | 8.23                         | 33%                 | 3.80%                   | 1%                | 30.26                            | 46 000                        | 46 000                        |
| 08.02.2006   | 08.02.2016   | 122.90                      | 9.11                         | 33%                 | 4.56%                   | 1%                | 42.54                            | 169 984                       | _                             |
|              |              |                             |                              |                     |                         |                   |                                  | 12 154 336                    | 15 095 417                    |

Stock option grant prices are determined by the Board of Directors of Alcon and shall not be lower than the prevailing stock exchange price on the date of grant.

### Alcon SSARs features

|              |              |                             |                              |                     |                            |                   |                                  | 2006                              |
|--------------|--------------|-----------------------------|------------------------------|---------------------|----------------------------|-------------------|----------------------------------|-----------------------------------|
| Grant date   | Expiring on  | Exercise<br>price<br>in USD | Expected<br>life<br>in years | Expected volatility | Risk-free<br>interest rate | Dividend<br>yield | Fair value<br>at grant<br>in USD | Number<br>of SSARs<br>outstanding |
| 08.02.2006   | 08.02.2016   | 122.90                      | 9.11                         | 33%                 | 4.56%                      | 1%                | 41.51                            | 1 311 895                         |
| Various 2006 | Various 2016 | 100.42                      | 9.40                         | 33%                 | 5.03%                      | 1%                | 32.67                            | 15 050                            |
|              |              |                             |                              |                     |                            |                   |                                  | 1 326 945                         |

Expected volatility rates are estimated based on daily historical trading data of its common shares from March 2002 through the grant dates and, due to Alcon's short history as a public company, other factors, such as the volatility of the common share prices of other pharmaceutical and surgical companies.

## Movement of Alcon Restricted shares and Restricted Share Units (RSU)

Restricted shares and RSU are recognised at the closing market price on the day of grant over the required service period. The participants will receive dividend equivalents over the scheduled three-year vesting period.

|                            | 2006                              | 2006             |
|----------------------------|-----------------------------------|------------------|
|                            | Number<br>of Restricted<br>shares | Number<br>of RSU |
|                            | Situres                           | 011130           |
| Outstanding at 1 January   | 530 872                           | _                |
| New granted (a)            | 191 113                           | 29 658           |
| Settled (b)                | (532 309)                         | (1 239)          |
| Forfeited                  | (3 737)                           | (714)            |
| Outstanding at 31 December | 185 939                           | 27 705           |

<sup>(</sup>a) Weighted average fair value of Restricted shares at grant date: USD 122.59; weighted average fair value of RSU at grant date: USD 121.90 (b) Weighted average price of RSU at vesting date: USD 106.94

The Restricted shares outstanding at 1 January 2006 related to the 2002 conversion of 1994 Alcon Phantom Stock interests by certain Alcon employees, and vested on 1 January 2006. No such instruments were granted between 20 March 2002 and February 2006.

# 22. Deferred taxes

| In millions of CHF  | 2006        | 2005 (a) |
|---|-------------|----------|
| To a section of Assessment States                                     |             |          |
| Tax assets by types of temporary difference                           | 017         | 011      |
| Property, plant and equipment   | 317         | 311      |
| Goodwill and intangible assets  | 297         | 148      |
| Employee benefits   | 1 905       | 2 171    |
| Inventories, receivables, payables and provisions                     | 997         | 1 018    |
| Unused tax losses and unused tax credits                              | 288         | 536      |
| Other   | 565         | 564      |
|   | 4 369       | 4 748    |
| Tax liabilities by types of temporary difference                      | <del></del> |          |
| Property, plant and equipment   | 1 239       | 1 150    |
| Goodwill and intangible assets  | 952         | 905      |
| Employee benefits   | 52          | 33       |
| Inventories, receivables, payables and provisions                     | 99          | 110      |
| Other   | 300         | 324      |
|   | 2 642       | 2 522    |
| Net assets  | 1 727       | 2 226    |
| Reflected in the balance sheet as follows:                            |             |          |
| Deferred tax assets   | 2 433       | 2 466    |
| Deferred tax liabilities  | (706)       | (240)    |
| Net assets  | 1 727       | 2 226    |
| Temporary differences for which no deferred tax is recognised:        |             |          |
| on investments in affiliated companies (taxable temporary difference) | 19 436      | 15 441   |
| on unused tax losses, tax credits and other items (b)                 | 2 175       | 2 026    |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease.

<sup>(</sup>b) Of which more than half expire in more than five years

### 23. Provisions

| In millions of CHF                         |               |               |            |       | 2005  |
|--|---------------|---------------|------------|-------|-------|
|  | Restructuring | Environmental | Litigation | Other | Total |
|  |               |               |            |       |       |
| At 1 January                               | 923           | 34            | 1 759      | 288   | 3 004 |
| Currency retranslations                    | 47            | 5             | 145        | 20    | 217   |
| Provisions made in the period              | 324           | 7             | 449        | 107   | 887   |
| Amounts used                               | (314)         | (3)           | (117)      | (157) | (591) |
| Unused amounts reversed                    | (30)          | (2)           | (167)      | (32)  | (231) |
| Modification of the scope of consolidation | -             | _             | 1          | 60    | 61    |
| At 31 December                             | 950           | 41            | 2 070      | 286   | 3 347 |

|               |                                       |  |   | 2006  |
|---------------|---------------------------------------|--|---|---|
| Restructuring | Environmental                         | Litigation                               | Other   | Total   |
| 950           | 41                                    | 2 070                                    | 286   | 3 347   |
| 6             | (2)                                   | (59)                                     | (6)   | (61)  |
| 437           | 2                                     | 327                                      | 73  | 839   |
| (326)         | (3)                                   | (591)                                    | (87)  | (1 007)   |
| (34)          | _                                     | (100)                                    | (80)  | (214)   |
| 1             | _                                     | 103                                      | 31  | 135   |
| 1 034         | 38                                    | 1 750                                    | 217   | 3 039   |
|               | 950<br>6<br>437<br>(326)<br>(34)<br>1 | 950 41  6 (2) 437 2 (326) (3) (34) - 1 - | 950 41 2 070  6 (2) (59) 437 2 327 (326) (3) (591) (34) - (100) 1 - 103 | 950 41 2 070 286  6 (2) (59) (6) 437 2 327 73 (326) (3) (591) (87) (34) - (100) (80) 1 - 103 31 |

## Restructuring

Restructuring provisions arise from a number of projects across the Group. These include plans to optimise industrial manufacturing capacities by closing inefficient production facilities and reorganising others, mainly in Europe. Restructuring provisions are expected to result in future cash outflows when implementing the plans (usually over the following two to three years) and are consequently not discounted.

#### Litigation

Litigation provisions have been set up to cover legal and administrative proceedings that arise in the ordinary course of business. These provisions concern numerous cases that are not of public knowledge and whose detailed disclosure could seriously prejudice the interests of the Group. Reversal of such provisions refer to cases resolved in favour of the Group. The timing of cash outflows of litigation provisions is uncertain as it depends upon the outcome of the proceedings. These provisions are therefore not discounted because their present value would not represent meaningful information. Group Management does not believe it is possible to make assumptions on the evolution of the cases beyond the balance sheet date.

## Other

Other provisions are mainly constituted by onerous contracts for CHF 91 million (2005: CHF 149 million) resulting from unfavourable leases or supply agreements above world market prices in which the unavoidable costs of meeting the obligations under the contract exceed the economic benefits expected to be received or for which no benefits are received. These agreements have been entered into as a result of selling and closing inefficient facilities. The duration of those contracts is an average of three years.

# 24. Share capital of Nestlé S.A.

|   | 2006        | 2005        |
|---|-------------|-------------|
|   |             |             |
| Number of registered shares of nominal value CHF 1 each | 400 735 700 | 403 520 000 |
| In millions of CHF                                      | 401         | 404         |

At the Annual General Meeting on 6 April 2006, the shareholders approved the cancellation of 2 784 300 shares. The share capital includes the nominal value of treasury shares (see Note 25).

# 25. Treasury shares

This item represents the treasury shares held in Nestlé S.A.:

| Number of shares   | Note | 2006       | 2005       |
|--|------|------------|------------|
|  |      |            |            |
| Purpose of holding   |      |            |            |
| Freely available shares                                    |      | 1 601 764  | 1 724 069  |
| Management option rights (a)                               |      | 4 153 228  | 5 870 831  |
| Restricted stock units (a)                                 |      | 764 886    | 429 853    |
| Warrants on Turbo bond issues of Nestlé Holdings Inc., USA | 19   | 2 230 269  | 2 230 300  |
| Share Buy-Back Programme                                   | -    | 7 663 200  | 3 659 300  |
| Trading  |      | 600 279    | 1 372 101  |
| Total at 31 December                                       |      | 17 013 626 | 15 286 454 |

<sup>(</sup>a) The Group buys or transfers from existing treasury shares portfolios the number of shares necessary to satisfy all potential outstanding obligations under the Management Stock Option Plan (MSOP) and the Restricted Stock Unit Plan (RSUP) when the benefit is awarded and holds them until the maturity of the plan or the exercise of the rights/delivery of RSU.

| In millions of CHF          | 2006  | 2005  |
|-----------------------------|-------|-------|
|                             |       |       |
| Book value at 31 December   | 4 644 | 2 770 |
| Market value at 31 December | 7 367 | 6 008 |

# 26. Decrease/(increase) in working capital

Disregarding currency retranslations and effect of acquisitions and disposals.

| In millions of CHF        | 2006  | 2005  |
|---------------------------|-------|-------|
| Inventories               | (43)  | (455) |
| Trade receivables         | (673) | (998) |
| Trade payables            | 1 183 | 761   |
| Other current assets      | (297) | (212) |
| Other current liabilities | 178   | 589   |
|                           | 348   | (315) |

## 27. Acquisitions

| In millions of CHF  | 2006  | 2005  |
|---|-------|-------|
|   |       |       |
| Fair value of net assets acquired                             |       |       |
| Property, plant and equipment                                 | 407   | 85    |
| Intangible assets   | 749   | 318   |
| Other assets  | 287   | 106   |
| Minority interests  | (20)  | (68)  |
| Purchase of minority interests in existing participations     | 19    | 45    |
| Financial liabilities   | (275) | (32)  |
| Employee benefits, deferred taxes and provisions              | (299) | (141) |
| Other liabilities   | (179) | (63)  |
|   | 689   | 250   |
| Goodwill (a)  | 2 581 | 930   |
| Total acquisition cost  | 3 270 | 1 180 |
| Cash and cash equivalents acquired                            | (18)  | (29)  |
| Consideration payable   | (151) | (168) |
| Payment of consideration payable on prior years' acquisitions | 3 368 | 12    |
| Cash outflow on acquisitions                                  | 6 469 | 995   |

<sup>(</sup>a) Of which CHF 1099 million (2005: CHF 473 million) resulting from Alcon's acquisition of own shares to satisfy obligations under the stock option plan of Alcon employees and for shares buy-back programme

Since the valuation of the assets and liabilities of businesses recently acquired is still in process, the above values are determined provisionally.

The carrying amounts of assets and liabilities determined in accordance with IFRSs immediately before the combination do not differ significantly from those disclosed above except from internally generated intangible assets and goodwill which were not recognised.

The sales and the profit for the period are not significantly impacted by acquisitions.

## **Novartis Medical Nutrition**

On 14 December 2006, the Group publicly announced that it has agreed to acquire Novartis Medical Nutrition for a total amount of USD 2.5 billion. Novartis Medical Nutrition achieved sales of about USD 950 million in 2006 and its business is complementary to Nestlé's healthcare nutrition division. The transaction, which is expected to be completed during the second half of 2007, is subject to regulatory approval.

## 28. Disposals

| In millions of CHF  | 2006  | 2005  |
|---|-------|-------|
| Net assets disposed of  |       |       |
| Property, plant and equipment                                 | 94    | 82    |
| Goodwill and intangible assets                                | 135   | 8     |
| Other assets  | 128   | 29    |
| Minority interests (a)  | (155) | (107) |
| Financial liabilities   | (59)  | (6)   |
| Employee benefits, deferred taxes and provisions              | 14    | 57    |
| Other liabilities   | (147) | (167) |
|   | 10    | (104) |
| Profit/(loss) on current year disposals (a)                   | 165   | 212   |
| Total disposal consideration                                  | 175   | 108   |
| Cash and cash equivalents disposed of                         | (16)  | (3)   |
| Consideration receivable                                      | (33)  | (1)   |
| Receipt of consideration receivable on prior years' disposals | 321   | 89    |
| Cash inflow on disposals                                      | 447   | 193   |

<sup>(</sup>a) Mainly resulting from the exercise of stock options by Alcon employees and related dilution on issuance of new shares

### 29. Discontinued operations and Assets held for sale and Liabilities directly associated with assets held for sale

#### Discontinued operations: Chilled dairy business in Europe

As announced on 15 December 2005, the Group has established with the French-based group Lactalis a new venture called Lactalis Nestlé Produits Frais (LNPF). Operating in the chilled dairy sector in Europe, LNPF started its activity as from 1 November 2006. The new organisation is managed by a board composed of senior executives from both groups, with Lactalis in a majority.

The European Commission approved the venture on 19 September 2006. As a result of discussions with the latter, the fresh cheese activities in Italy, under the MIO brand, have not been transferred to LNPF, but have been classified within the Nutrition segment.

As at 31 December 2005, the assets and liabilities of the Group's European Chilled dairy business were classified as a disposal group in Assets held for sale and Liabilities directly associated with assets held for sale. As at 1 November 2006, they were transferred to LNPF. The Group's interest in LNPF (40%) qualifies as an investment in associates. This investment has initially been recognised at a cost of CHF 434 million. The difference between this amount and the carrying amount of the net assets transferred is recognised as a profit to the extent the transaction was realised with Lactalis.

As the assets and liabilities related to the Group's European Chilled dairy business are exchanged with shares in our associate LNPF, the transfer does not generate any cash movement.

## The result and the cash flow of the discontinued operations until 31 October 2006 are as follows:

| In millions of CHF   | 2006    | 2005 (a) |
|--|---------|----------|
|  |         |          |
| Sales to customers   | 1 678   | 1 924    |
| Expenses   | (1 642) | (1 919)  |
| EBIT Earnings Before Interest, Taxes, restructuring and impairments                              | 36      | 5        |
| Net other income/(expenses)  | (12)    | (28)     |
| Profit/(loss) from activities before taxes   | 24      | (23)     |
| Taxes  | (8)     | 9        |
| Net profit/(loss) from activities  | 16      | (14)     |
| Profit/(loss) on disposal of assets and liabilities before taxes                                 | 19      | _        |
| Taxes  | 39      | _        |
| Net profit/(loss) on disposal of assets and liabilities constituting the discontinued operations | 58      | _        |
| Net profit/(loss) on discontinued operations   | 74      | (14)     |
| Earnings per share from discontinued operations (in CHF)   |         |          |
| Basic earnings per share   | 0.19    | (0.04)   |
| Fully diluted earnings per share   | 0.19    | (0.04)   |
| Cash flow statement from discontinued operations   |         |          |
| Operating cash flow  | 10      | 28       |
| Cash flow from investing activities  | (15)    | (31)     |

<sup>(</sup>a) 2005 comparatives have been restated following the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition.

# Assets held for sale and Liabilities directly associated with assets held for sale

| In millions of CHF                               | 2006 | 2005 |
|--|------|------|
|  |      |      |
| Property, plant and equipment                    | 57   | 275  |
| Goodwill   | _    | 264  |
| Intangible assets                                |      | 39   |
| Net working capital                              | 17   | 49   |
| Employee benefits, deferred taxes and provisions |      | (32) |
| Net assets held for sale                         | 74   | 595  |
| Reflected in the balance sheet as follows:       |      |      |
| Assets held for sale                             | 74   | 633  |

The assets held for sale and liabilities directly associated with assets held for sale in the year ending 31 December 2005 were mainly related to the discontinued operation of the Chilled dairy business in Europe.

Liabilities directly associated with assets held for sale

Net assets held for sale

(38)

595

74

### 30. Dividends

Dividends payable are not accounted for until they have been ratified at the Annual General Meeting. At the meeting on 19 April 2007, the following dividend in respect of 2006 will be proposed:

Dividend per share CHF 10.40 resulting in a total dividend of (a) CHF 4 043 833 539.—

The Financial Statements for the year ended 31 December 2006 do not reflect this proposed distribution, which will be treated as an appropriation of profit in the year ending 31 December 2007.

# 31. Commitments for expenditure on property, plant and equipment and financial assets

At 31 December 2006, the Group was committed to expenditure amounting to CHF 482 million (2005: CHF 419 million).

## 32. Lease commitments

### **Operating leases**

| In millions of CHF                       | 2006        | 2005 (a)                               |  |
|--|-------------|--|--|
|  | Minimum lea | Minimum lease payments<br>Future value |  |
|  | Futu        |  |  |
| Within one year                          | 480         | 568                                    |  |
| In the second year                       | 389         | 415                                    |  |
| In the third to the fifth year inclusive | 702         | 708                                    |  |
| After the fifth year                     | 555         | 562                                    |  |
|  | 2 126       | 2 253                                  |  |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

### Finance leases

| In millions of CHF                       | 20                     | 006             | 200           | )5 (a)          |
|--|------------------------|-----------------|---------------|-----------------|
|  | Minimum lease payments |                 |               |                 |
|  | Present<br>value       | Future<br>value | Present value | Future<br>value |
| Within one year                          | 78                     | 87              | 93            | 101             |
| In the second year                       | 81                     | 97              | 87            | 102             |
| In the third to the fifth year inclusive | 166                    | 229             | 177           | 243             |
| After the fifth year                     | 159                    | 331             | 155           | 250             |
|  | 484                    | 744             | 512           | 696             |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of IFRIC 4 Determining whether an Arrangement contains a Lease.

The difference between the future value of the minimum lease payments and their present value represents the discount on the lease obligations.

<sup>(</sup>a) Number of shares with right to dividend: see Annual Report of Nestlé S.A.

### 33. Transactions with related parties

#### Remuneration of the Board of Directors and the Executive Board

#### **Board of Directors**

Members of the Board of Directors received an annual remuneration that varied with the Board and the Committee responsibilities as follows: Board members CHF 280 000; members of the Chairman's and Corporate Governance Committee an additional CHF 200 000; members of the Compensation and Nomination Committee an additional CHF 50 000 (Chair CHF 150 000); members of the Audit Committee an additional CHF 100 000 (Chair CHF 150 000).

Half of compensation was paid through the granting of Nestlé S.A. shares at the ex-dividend closing price at the day of payment of the dividend. These shares are subject to a two-year blocking period.

Members of the Board of Directors also received an expense allowance of CHF 15 000 each. This allowance covers travel and hotel accommodation in Switzerland, as well as sundry out-of-pocket expenses. For Board members from outside Europe, the Company reimburses additionally the airline tickets. When the Board meets outside Switzerland, all expenses are borne and paid directly by the Company.

The Chairman/CEO was in addition entitled to a salary, a bonus, share options and restricted stock units.

#### **Executive Board**

The total annual remuneration of the members of the Executive Board comprised a salary, sundry allowances, a bonus (based on the individual's performance and the achievement of the Group's objectives), share options and restricted stock units.

Members of the Executive Board can choose to receive part or all of their bonus in Nestlé S.A. shares at the average price of the last ten trading days of January of the year of allocation. These shares are subject to a three-year blocking period.

|   | 2006    |              | 2005   |              |
|---|---------|--------------|--------|--------------|
|   | Number  | CHF millions | Number | CHF millions |
| Non-Executive members of the Board of Directors |         |              |        |              |
| Remuneration                                    |         | 3            |        | 3            |
| Shares  | 6 831   | 3            | 7 044  | 2            |
| Executive Board (a)                             |         |              |        |              |
| Remuneration                                    |         | 14           |        | 13           |
| Bonus   |         | 6            |        | 6            |
| Shares  | 23 892  | 10           | 19 957 | 7            |
| Options (b)                                     | 104 475 | _            | 66 500 |              |
| Restricted stock units (b)                      | 25 020  |              | 36 450 |              |
| Pension contributions                           |         | 4            | _      | 1            |

<sup>(</sup>a) Includes the Executive member of the Board of Directors.

#### Other transactions with related parties

The Group has not entered into any material transactions with related parties. Furthermore, throughout 2006, no director had a personal interest in any transaction of significance for the business of the Group.

<sup>(</sup>b) Both options and restricted stock units are equity-settled share-based payment transactions whose cost is recognised over the vesting period.

### 34. Guarantees

The Group has no significant guarantees given to third parties.

## 35. Contingent assets and liabilities

The Group is exposed to contingent liabilities amounting to CHF 957 million (2005: CHF 870 million) representing various potential litigations for CHF 905 million (2005: CHF 784 million) and other items for CHF 52 million (2005: CHF 86 million).

Contingent assets for litigation claims in favour of the Group amount to CHF 267 million (2005: CHF 258 million).

#### 36. Events after the balance sheet date

At 21 February 2007, date of approval of the Financial Statements by the Board of Directors, the Group had no subsequent adjusting events that warrant a modification of the value of the assets and liabilities.

## 37. Group companies

The list of companies appears in the section "Companies of the Nestlé Group."

# Report of the Group auditors

to the General Meeting of Nestlé S.A.

As Group auditors we have audited the Consolidated Financial Statements (balance sheet, income statement, cash flow statement, statement of recognised income and expense and changes of equity and annex) of the Nestlé Group for the year ended 31 December 2006.

These Consolidated Financial Statements are the responsibility of the Board of Directors. Our responsibility is to express an opinion on these Consolidated Financial Statements based on our audit. We confirm that we meet the legal requirements concerning professional qualification and independence.

Our audit was conducted in accordance with Swiss Auditing Standards, and with International Standards on Auditing, which require that an audit be planned and performed to obtain reasonable assurance about whether the Consolidated Financial Statements are free from material misstatement. We have examined on a test basis evidence supporting the amounts and disclosures in the Consolidated Financial Statements. We have also assessed the accounting principles used, significant estimates made and the overall Consolidated Financial Statements presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the Consolidated Financial Statements give a true and fair view of the financial position, the net profit and cash flows in accordance with International Financial Reporting Standards (IFRS) and comply with Swiss law.

We recommend that the Consolidated Financial Statements submitted to you be approved.

KPMG Klynveld Peat Marwick Goerdeler SA

Mark Baillache Auditor in charge Stéphane Gard

London and Zurich, 21 February 2007

# Financial information - five year review

| In millions of CHF (except for per share data and personnel)                  | 2006        |     | 2005 (a)    |   |
|---|-------------|-----|-------------|---|
| Doculto   |             |     |             |   |
| Results   | 00.450      |     | 01 115      |   |
| Sales   | 98 458      |     | 91 115      |   |
| EBIT Earnings Before Interest, Taxes, restructuring and impairments           | 13 302      |     | 11 876      |   |
| as % of sales   | 13.5%       |     | 13%         |   |
| Taxes   | 3 293       |     | 2 647       |   |
| Profit for the period attributable to shareholders of the parent (Net profit) | 9 197       |     | 8 081       |   |
| as % of sales   | 9.3%        |     | 8.9%        |   |
| as % of average equity attributable to shareholders of the parent             | 18.7%       |     | 18.6%       |   |
| Total amount of dividend  | 4 044       | (c) | 3 471       |   |
| Depreciation of property, plant and equipment                                 | 2 581       |     | 2 382       |   |
| as % of sales   | 2.6%        |     | 2.6%        |   |
| Amortisation of goodwill (d)  |             |     |             |   |
|   |             |     |             |   |
| Balance sheet and Cash flow statement   |             |     |             |   |
| Current assets  | 35 305      |     | 41 765      |   |
| of which liquid assets  | 11 475      |     | 17 393      |   |
| Non-current assets  | 66 500      |     | 60 953      |   |
| Total assets  | 101 805     |     | 102 718     |   |
| Current liabilities   | 32 479      |     | 35 854      | _ |
| Non-current liabilities   | 16 478      |     | 17 796      |   |
| Equity attributable to shareholders of the parent                             | 50 991      |     | 47 498      | _ |
| Minority interests  | 1 857       |     | 1 570       |   |
| Operating cash flow   | 11 676      |     | 10 205      |   |
| Free cash flow (e)  | 7 018       |     | 6 557       |   |
| Capital expenditure   | 4 200       | _   | 3 375       |   |
| as % of sales   | 4.3%        |     | 3.7%        | _ |
|   |             |     |             |   |
| Data per share  |             |     | _           |   |
| Weighted average number of shares outstanding                                 | 384 801 089 |     | 388 812 564 |   |
| Basic earnings per share from continuing operations                           | 23.71       |     | 20.82       |   |
| Basic earnings per share from discontinued operations                         | 0.19        |     | (0.04)      |   |
| Equity attributable to shareholders of the parent                             | 132.51      |     | 122.16      |   |
| Dividend  | 10.40       | (f) | 9.00        | _ |
| Pay-out ratio based on Total basic earnings per share                         | 43.5%       | (f) | 43.3%       | _ |
| Stock prices (high)   | 448.30      |     | 404.30      | _ |
| Stock prices (low)  | 355.00      |     | 298.30      | _ |
| Yield (g)   | 2.3/2.9     | (f) | 2.2/3.0     |   |
| Market capitalisation   | 166 152     |     | 152 576     |   |
| market capitalisation   | 100 152     |     | 192 970     |   |
| Number of personnel (in thousands)  | 265         |     | 250         |   |
|   |             |     |             |   |

<sup>(</sup>a) 2005 comparatives have been restated following the first application of the option of IAS 19 Employee Benefits § 93A ss. and IFRIC 4 Determining whether an Arrangement contains a Lease, as well as the decision to transfer the fresh cheese activities in Italy to Nestlé Nutrition (refer to Note 29).

<sup>(</sup>b) 2004 restated following first application of IFRS 2 Share-based Payment and for the discontinued operation following the announcement made in December 2005 for the Chilled dairy activities in Europe.

<sup>(</sup>c) As proposed by the Board of Directors of Nestlé S.A. This amount includes dividends payable in respect of shares with right to dividend at the balance sheet date (CHF 3991 million) as well as those potentially payable on the shares covering options and shares held for trading purposes (CHF 53 million).

| 2004 (b)    | 2003        | 2002        |   |
|-------------|-------------|-------------|---|
|             |             |             | Results   |
| 84 690      | 87 979      | 89 160      | Sales   |
| 10 760      | 11 006      | 10 940      | EBIT Earnings Before Interest, Taxes, restructuring and impairments           |
| 12.7%       | 12.5%       | 12.3%       | as % of sales   |
| 2 404       | 2 307       | 2 295       | Taxes   |
| 6 621       | 6 213       | 7 564       | Profit for the period attributable to shareholders of the parent (Net profit) |
| 7.8%        | 7.1%        | 8.5%        | as % of sales   |
| 17.4%       | 17.3%       | 22.1%       | as % of average equity attributable to shareholders of the parent             |
| 3 114       | 2 800       | 2 705       | Total amount of dividend  |
| 2 454       | 2 408       | 2 542       | Depreciation of property, plant and equipment                                 |
| 2.9%        | 2.7%        | 2.9%        | as % of sales   |
| 1 583       | 1 571       | 1 438       | Amortisation of goodwill (d)  |
|             |             |             |   |
|             |             |             |   |
|             |             |             | Balance sheet and Cash flow statement   |
| 35 285      | 36 233      | 35 342      | Current assets  |
| 15 282      | 15 128      | 14 291      | of which liquid assets  |
| 51 832      | 53 328      | 52 010      | Non-current assets  |
| 87 117      | 89 561      | 87 352      | Total assets  |
| 29 075      | 30 365      | 33 737      | Current liabilities   |
| 17 743      | 21 373      | 17 983      | Non-current liabilities   |
| 39 236      | 36 880      | 34 819      | Equity attributable to shareholders of the parent                             |
| 1 063       | 943         | 813         | Minority interests  |
| 10 412      | 10 125      | 10 248      | Operating cash flow   |
| 6 640       | 6 361       | 6 278       | Free cash flow (e)  |
| 3 260       | 3 337       | 3 577       | Capital expenditure   |
| 3.8%        | 3.8%        | 4%          | as % of sales   |
|             |             |             |   |
|             |             |             | Data per share  |
| 388 449 957 | 387 018 429 | 387 641 752 | Weighted average number of shares outstanding                                 |
| 16.97       | 16.05       | 19.51       | Basic earnings per share from continuing operations                           |
| 0.07        | _           | _           | Basic earnings per share from discontinued operations                         |
| 101.01      | 95.29       | 89.82       | Equity attributable to shareholders of the parent                             |
| 8.00        | 7.20        | 7.00        | Dividend  |
| 46.9%       | 44.8%       | 35.9%       | Pay-out ratio based on Total basic earnings per share                         |
| 346.00      | 314.50      | 397.00      | Stock prices (high)   |
| 276.00      | 233.30      | 271.00      | Stock prices (low)  |
| 2.3/2.9     | 2.3/3.1     | 1.8/2.6     | Yield (g)   |
|             |             | -           |   |
| 115 237     | 119 876     | 113 368     | Market capitalisation   |
| <br>110 207 | 1.0070      | 110 000     | эмричномион   |
| 244         | 253         | 254         | Number of personnel (in thousands)  |
|             |             |             |   |

<sup>(</sup>d) From 2005 onwards, goodwill is no longer amortised but tested for impairment annually.
(e) Operating cash flow less capital expenditure, disposal of tangible assets, purchase and disposal of intangible assets, movements with associates as well as with minority interests.

<sup>(</sup>f) As proposed by the Board of Directors of Nestlé S.A.

<sup>(9)</sup> Calculated on the basis of the dividend for the year concerned but which is paid in the following year.

# Companies of the Nestlé Group

#### Operating companies

Principal affiliated (a) and associated companies which operate in the Food and Beverages sectors, with the exception of those marked with an asterisk (\*) which are engaged in the pharmaceutical sector and with an (°) which are engaged in the health and beauty sectors.

- (a) In the context of the SWX Swiss Exchange Directive on Information relating to Corporate Governance, the disclosure criteria are as follows:
- Operating companies are disclosed if their sales exceed CHF 10 million or equivalent;
- Financial companies are disclosed if either their equity exceed CHF 10 million or equivalent and/or the total balance sheet is higher than CHF 50 million or equivalent.

Countries within the continents are listed according to the alphabetical order of the country names.

% capital shareholding corresponds to voting powers unless stated otherwise.

All companies listed below are fully consolidated unless stated otherwise.

- 1) Affiliated companies for which the method of proportionate consolidation is used.
- 2) Principal associated companies for which the equity method is used.
- Δ Companies listed on the stock exchange
- ◊ Sub-holding, financial and property companies

| Companies   |           | City      | % capital shareholdings | Currency | Capital          |
|---|-----------|-----------|-------------------------|----------|------------------|
|   |           |           |                         |          |                  |
| Europe  |           |           |                         |          |                  |
| Austria   |           |           |                         |          |                  |
| Alcon Ophthalmika GmbH*   |           | Wien      | 76.5%                   | EUR      | 36 336.42        |
| C.P.A. Cereal Partners Handelsgesellschaft<br>M.B.H. & Co. OHG          | 1)        | Wien      | 50%                     | EUR      | 145 345.64       |
| Nespresso Österreich GmbH & Co. OHG                                     |           | Wien      | 100%                    | EUR      | 35 000.00        |
| Nestlé Austria Holding GmbH   | <b>\Q</b> | Wien      | 100%                    | EUR      | 7 270 000.00     |
| Nestlé Österreich GmbH  |           | Wien      | 100%                    | EUR      | 3 000 000.00     |
| Schöller Lebensmittel GmbH  |           | Wien      | 100%                    | EUR      | 7 231 000.00     |
| Belgium   |           |           |                         |          |                  |
| Centre de Coordination Nestlé S.A.                                      | <b>\Q</b> | Bruxelles | 100%                    | EUR      | 7 596 391 600.00 |
| Davigel Belgilux S.A.   |           | Bruxelles | 100%                    | EUR      | 1 487 361.15     |
| N.V. Alcon Coordination Center*   | <b>\Q</b> | Puurs     | 76.5%                   | EUR      | 415 000 000.00   |
| Nespresso Belgique S.A.   |           | Bruxelles | 100%                    | EUR      | 550 000.00       |
| Nestlé Belgilux S.A.  |           | Bruxelles | 100%                    | EUR      | 8 924 200.00     |
| Nestlé Catering Services N.V.   |           | Bruxelles | 100%                    | EUR      | 10 535 500.00    |
| Nestlé European Information Technology<br>Operations (ITOC) Center S.A. |           | Bruxelles | 100%                    | EUR      | 62 000.00        |
| Nestlé Purina PetCare Belgilux SPRL                                     |           | Bruxelles | 100%                    | EUR      | 2 961 854.76     |
| Nestlé Waters Benelux S.A.  |           | Etalle    | 100%                    | EUR      | 19 924 000.00    |
| S.A. Alcon-Couvreur N.V.*   |           | Puurs     | 76.5%                   | EUR      | 4 491 830.67     |
| Bosnia and Herzegovina  |           |           |                         |          |                  |
| Delta B d.o.o.  |           | Bijeljina | 98.9%                   | BAM      | 2 432 357.00     |
| Bulgaria  |           |           |                         |          |                  |
| Alcon Bulgaria EOOD*  |           | Sofia     | 76.5%                   | BGN      | 850 000.00       |
| Delta Bulgaria S.A.   |           | Sofia     | 75.7%                   | BGN      | 37 524 118.00    |
| Nestlé Bulgaria A.D.  |           | Sofia     | 100%                    | BGN      | 8 786 941.00     |

|  |              |                     | /o Capitai    |          |                  |
|--|--------------|---------------------|---------------|----------|------------------|
| Companies  |              | City                | shareholdings | Currency | Capital          |
| Croatia  |              |                     |               |          |                  |
| Nestlé Adriatic doo                                |              | Zagreb              | 100%          | HRK      | 14 685 500.00    |
|  |              | _                   |               | _        |                  |
| Czech Republic                                     | 1)           | Durk                | F00/          | 071/     | 22 100 000 00    |
| Cereal Partners Czech Republic                     |              | Praha               | 50%           | CZK      | 23 100 000.00    |
| Family Frost spol. s.r.o.                          |              | Praha               | 100%          | CZK      | 17 000 000.00    |
| Nestlé Cesko s.r.o.                                |              | Praha               | 100%          | CZK      | 1 154 000 000.00 |
| Nestlé Zmrzlina CR, spol. s.r.o.                   |              | Praha               | 100%          | CZK      | 35 209 000.00    |
| Denmark  |              | _                   |               | _        |                  |
| Alcon Danmark A/S*                                 |              | Rodovre             | 76.5%         | DKK      | 500 000.00       |
| Food Specialities A/S                              |              | Esbjerg             | 100%          | DKK      | 15 000 000.00    |
| Hjem-IS Europa A/S                                 | <b>♦</b>     | Esbjerg             | 100%          | EUR      | 17 235 000.00    |
| Nestlé Danmark A/S                                 |              | Copenhagen          | 100%          | DKK      | 42 000 000.00    |
| Nestlé Danmark Holding A/S                         | <u> </u>     | Copenhagen          | 100%          | DKK      | 203 015 000.00   |
| Finland  | <del>-</del> |                     |               |          |                  |
| Alcon Finland Oy*                                  |              | Vantaa              | 76.5%         | EUR      | 84 093.96        |
| Kotijäätelö Oy                                     |              | Helsinki            | 100%          | EUR      | 500 000.00       |
| Suomen Nestlé Oy                                   |              | Helsinki            | 100%          | EUR      | 3 363 758.53     |
| F  |              | _                   |               |          |                  |
| France Cereal Partners France                      | 1)           | Noisiel             | 50%           | EUR      | 3 000 000.00     |
|  |              |                     | 100%          | EUR      |                  |
| Davigel S.A.S.  Eau Minérale Naturelle de Plancoët |              | Dieppe              | 100%          | EUR      | 7 681 250.00     |
| "Source Sassay" S.A.S.                             |              | Plancoët            | 100%          | EUR      | 430 028.00       |
| Galderma International SAS°                        | 1)           | Courbevoie          | 50%           | EUR      | 931 905.00       |
| Herta S.A.S.                                       |              | Noisiel             | 100%          | EUR      | 12 908 610.00    |
| Houdebine S.A.S.                                   |              | Pontivy             | 50%           | EUR      | 726 000.00       |
| L'Oréal S.A.°                                      | 2) ∧         | Paris               | 29.4%         | EUR      | 127 923 282.00   |
| Listed on the Paris stock exchange, market ca      |              |                     |               |          | 127 020 202.00   |
| Laboratoires Alcon S.A.*                           | арпанзан     | Rueil-Malmaison     | 76.5%         | EUR      | 12 579 102.00    |
| Laboratoires Innéov SNC°                           |              | Asnières            | 50%           | EUR      | 350 000.00       |
| Lactalis Nestlé Produits Frais SAS                 |              | Laval               | 40%           | EUR      | 69 208 831.78    |
| Mistral Constructeur S.A.S.                        |              | Ris Orangis         | 100%          | EUR      | 724 133.00       |
| Nespresso France S.A.S.                            |              | Paris               | 100%          | EUR      | 1 360 000.00     |
| Nestlé Clinical Nutrition France S.A.S.            |              | Noisiel             | 100%          | EUR      | 57 943 072.00    |
| Nestlé Entreprises SAS                             | <b>○</b>     | Noisiel             | 100%          | EUR      | 739 559 392.00   |
| Nestlé Finance France S.A.                         |              | Noisiel             | 100%          | EUR      | 440 000.00       |
| Nestlé France S.A.S.                               |              | Noisiel             | 100%          | EUR      | 129 130 560.00   |
| Nestlé Grand Froid S.A.                            |              | Noisiel             | 100%          | EUR      | 6 674 000.00     |
| Nestlé HomeCare S.A.S.                             |              | Noisiel             | 100%          | EUR      | 2 080 600.00     |
| Nestlé Purina PetCare France S.A.S.                |              | Rueil-Malmaison     | 100%          | EUR      | 21 091 872.00    |
| Nestlé Waters Direct France S.A.S.                 | <b>○</b>     | Rungis              | 100%          | EUR      | 8 864 000.00     |
| Nestlé Waters France S.A.S.                        |              | Issy-les-Moulineaux | 100%          | EUR      | 42 824 105.00    |
| Nestlé Waters Marketing & Distribution             |              | Paris               | 100%          | EUR      | 25 722 000.00    |
| Nestlé Waters SAS                                  |              | Paris               | 100%          | EUR      | 154 893 080.00   |
| Nestlé Waters Supply Centre                        | V            | Paris               | 100%          | EUR      | 2 577 000.00     |
| ivestie vvaters supply Certife                     |              | 1 0115              | 10070         | EUN      | 2 377 000.00     |

% capital

| Companies City sh  | % capital hareholdings | Currency |                |
|--|------------------------|----------|----------------|
| ,  |                        | Currency | Capital        |
|  |                        | ,        |                |
| nce (continued)  |                        |          |                |
| Nestlé Waters Supply Est Paris   | 100%                   | EUR      | 17 539 660.00  |
| Nestlé Waters Supply Sud Paris   | 100%                   | EUR      | 8 130 105.17   |
| S.A. des Eaux Minérales de Ribeauvillé Ribeauvillé                                   | 100%                   | EUR      | 846 595.13     |
| Schöller Glaces et Desserts S.A.S. Vitry-sur-Seine                                   | 100%                   | EUR      | 1 232 598.00   |
| Société de Bouchages Emballages Conditionnement Moderne  2 Lavardac                  | 50%                    | EUR      | 10 200 000.00  |
| Société Financière Menier  | 100%                   | EUR      | 53 964 945.00  |
| Société Française des Eaux Régionales Paris  | 100%                   | EUR      | 1 490 098.00   |
| Société Immobilière de Noisiel   Noisiel   | 100%                   | EUR      | 22 753 550.00  |
| Société Industrielle de Transformation de<br>Produits Agricoles "SITPA" S.A.S. Dijon | 100%                   | EUR      | 9 718 000.00   |
| rmany  |                        |          |                |
| Alcon Pharma GmbH* Freiburg/Breisgau   | 76.5%                  | EUR      | 511 291.88     |
| Alois Dallmayr Kaffee OHG 2) München   | 25%                    | EUR      | 10 250 000.00  |
| C.P.D. Cereal Partners Deutschland GmbH &  |                        |          |                |
| Co. OHG <sup>1)</sup> Frankfurt am Main  | 50%                    | EUR      | 511 291.88     |
| Distributa Gesellschaft für Lebensmittel-  | 700/                   | EUD      | E44 004 00     |
| Logistik mbH Wildau  | 70%                    | EUR      | 511 291.88     |
| Erlenbacher Backwaren GmbH Gross-Gerau   | 100%                   | EUR      | 2 582 024.00   |
| Family Frost International Tiefkühl- heimdienst GmbH Mettmann                        | 100%                   | EUR      | 4 116 000.00   |
| Family Frost Tiefkühlheimdienst GmbH Wildau  | 100%                   | EUR      | 2 056 000.00   |
| FUCATUS Vermietungsgesellschaft mbH & Co.  | 10070                  | LOIT     | 2 000 000.00   |
| Objekt Mainz OHG Düsseldorf  | 100%                   | EUR      | 71 785.39      |
| Galderma Laboratorium GmbH° 1) Düsseldorf  | 50%                    | EUR      | 800 000.00     |
| Geti Wilba GmbH & Co. KG Bremervörde   | 100%                   | EUR      | 6 135 502.57   |
| Gut Adlersreuth Wildspezialitäten GmbH & Co. KG Oberreute                            | 100%                   | EUR      | 511 291.88     |
| Nespresso Deutschland GmbH Düsseldorf  | 100%                   | EUR      | 25 000.00      |
| Nestlé Deutschland AG Frankfurt am Main  | 100%                   | EUR      | 214 266 628.49 |
| Nestlé Schöller GmbH & Co. KG Nürnberg   | 100%                   | EUR      | 60 000 000.00  |
| Nestlé Schöller Produktions GmbH Nürnberg  | 100%                   | EUR      | 30 000.00      |
| Nestlé Unternehmungen Deutschland GmbH 🔷 Frankfurt am Main                           | 100%                   | EUR      | 1 000 000.00   |
| Nestlé Versorgungskasse GmbH \qquad Frankfurt am Main                                | 100%                   | EUR      | 60 000.00      |
| Nestlé Waters Deutschland AG Mainz   | 100%                   | EUR      | 10 566 000.00  |
| Nestlé Waters Direct Deutschland GmbH Neuss  | 100%                   | EUR      | 31 000.00      |
| PowerBar Europe GmbH München   | 100%                   | EUR      | 25 000.00      |
| Schöller Holding GmbH & Co KG  | 100%                   | EUR      | 167 669 861.39 |
| TIVAU Tiefkühlvertrieb GmbH Nürnberg   | 100%                   | EUR      | 500 000.00     |
| Trinks GmbH 2) Goslar  | 49%                    | EUR      | 2 360 000.00   |
| Trinks Süd GmbH 2) München   | 49%                    | EUR      | 260 000.00     |
| Wagner Tiefkühlprodukte GmbH Nonnweiler  | 49%                    | EUR      | 511 291.88     |
| Nestlé acquired control, further financial investments subject to regulatory review. |                        |          |                |
| WCO Kinderkost GmbH Conow Conow  | 100%                   | EUR      | 26 000.00      |

|      | % capital     |          |
|------|---------------|----------|
| City | shareholdings | Currency |
|      |               |          |

|  |           |                  | /o Capitai    |          |                  |
|--|-----------|------------------|---------------|----------|------------------|
| Companies                                  |           | City             | shareholdings | Currency | Capital          |
| Greece                                     |           |                  |               |          |                  |
| Alcon Laboratories Hellas Commercial       |           |                  |               |          |                  |
| and Industrial S.A.*                       |           | Maroussi         | 76.5%         | EUR      | 1 657 189.05     |
| C.P. Hellas E.E.I.G.                       | 1)        | Maroussi         | 50%           | EUR      | 146 735.14       |
| Nestlé Hellas Ice Cream S.A.               |           | Tavros-Attica    | 99.8%         | EUR      | 12 655 458.00    |
| Nestlé Hellas S.A.                         |           | Maroussi         | 100%          | EUR      | 18 437 936.00    |
| Hungary                                    |           |                  |               |          |                  |
| Alcon Hungary Pharmaceuticals Trading LLC* |           | Budapest         | 76.5%         | HUF      | 75 000 000.00    |
| Cereal Partners Hungária Kft.              | 1)        | Budapest         | 50%           | HUF      | 22 000 000.00    |
| Family Frost Kft.                          | _         | Budaõrs          | 100%          | HUF      | 220 000 000.00   |
| Kékkúti Ásvànyvíz Rt.                      |           | Budapest         | 100%          | HUF      | 238 326 000.00   |
| Nestlé Hungária Kft.                       |           | Budapest         | 100%          | HUF      | 6 000 000 000.00 |
| Nestlé Ice Cream Hungária Kft.             |           | Törökbàlint      | 100%          | HUF      | 3 762 470 000.00 |
| Italy                                      |           |                  |               |          |                  |
| Acqua Claudia S.r.I.                       |           | Milano           | 100%          | EUR      | 7 910 000.00     |
| Alcon Italia S.p.A.*                       |           | Milano           | 76.5%         | EUR      | 1 300 000.00     |
| Faslog S.p.A.                              |           | Milano           | 100%          | EUR      | 154 935.00       |
| Galderma Italia S.p.A.°                    | 1)        | Milano           | 50%           | EUR      | 112 000.00       |
| Koiné S.p.A.                               |           | Madone (Bergamo) | 51%           | EUR      | 258 230.00       |
| Nespresso Italiana S.p.A.                  |           | Milano           | 100%          | EUR      | 250 000.00       |
| Nestlé Finanziaria Italia S.p.A.           | <b>\Q</b> | Milano           | 100%          | EUR      | 5 000 000.00     |
| Nestlé Italiana S.p.A.                     | _         | Milano           | 100%          | EUR      | 25 582 492.00    |
| Nestlé Purina PetCare Italia S.p.A.        | _         | Milano           | 100%          | EUR      | 10 000 000.00    |
| Sanpellegrino S.p.A.                       |           | Milano           | 99.6%         | EUR      | 58 742 145.00    |
| Lithuania                                  |           |                  |               | _        |                  |
| UAB "Nestlé Baltics"                       |           | Vilnius          | 100%          | LTL      | 110 000.00       |
| Luxemburg                                  |           |                  |               |          |                  |
| Balkan Ice Cream Holding S.A.              | <b>\Q</b> | Luxemburg        | 99.8%         | EUR      | 52 425 000.00    |
| Compagnie Financière du Haut-Rhin          | <b>\Q</b> | Luxemburg        | 100%          | EUR      | 105 200 000.00   |
| Nestlé Waters Powwow European              | _         | -                |               |          |                  |
| Investments Sàrl                           | \ \       | Luxemburg        | 100%          | EUR      | 12 525.00        |
| NTC-Europe S.A.                            | <b>\</b>  | Luxemburg        | 100%          | EUR      | 3 565 000.00     |
| Macedonia                                  |           |                  |               |          |                  |
| AD Delta 6                                 |           | Skopje           | 99.8%         | MKD      | 100 301 200.00   |
| Malta                                      |           |                  |               |          |                  |
| Nestlé Malta Ltd                           |           | Valletta         | 100%          | MTL      | 50 000.00        |
|  |           |                  |               |          |                  |

|  |            |                  | % capital     |          |               |
|--|------------|------------------|---------------|----------|---------------|
| Companies  |            | City             | shareholdings | Currency | Capital       |
|  |            | •                |               |          | ·             |
| Netherlands  |            |                  |               |          |               |
| Alcon Nederland B.V.*  |            | Gorinchem        | 76.5%         | EUR      | 18 151.21     |
| East Springs International N.V.                                  | $\Diamond$ | Amsterdam        | 100%          | EUR      | 25 370 000.00 |
| Maître Paul B.V.   |            | Tilburg          | 100%          | EUR      | 4 991 582.38  |
| Nespresso Nederland B.V.   |            | Amsterdam        | 100%          | EUR      | 680 670.32    |
| Nestlé Nederland B.V.  |            | Amsterdam        | 100%          | EUR      | 68 067 032.41 |
| Nestlé Purina PetCare Nederland B.V.                             |            | Zwijndrecht      | 100%          | EUR      | 18 152.00     |
| Nestlé Waters Direct Netherlands B.V.                            |            | Zoetermeer       | 100%          | EUR      | 1 606 430.00  |
| Norway   |            |                  |               |          |               |
| Alcon Norge AS*  |            | Sandvika         | 76.5%         | NOK      | 100 000.00    |
| A/S Nestlé Norge   |            | Sandvika         | 100%          | NOK      | 81 250 000.00 |
| Hjem-IS A/S  |            | Oslo             | 100%          | NOK      | 2 250 000.00  |
| Poland   | _          |                  |               |          |               |
| Alcon Polska Sp. z o.o.*   |            | Warszawa         | 76.5%         | PLN      | 750 000.00    |
| Cereal Partners Poland Torun-Pacific Sp. z o.o.                  | 1          | Torun            | 50%           | PLN      | 14 572 838.00 |
| Family Frost Polska Sp. z o.o.                                   |            | Tychy            | 100%          | PLN      | 8 203 815.75  |
| Nestlé Ice Cream Polska Sp z o.o.                                |            | Warszawa         | 100%          | PLN      | 34 995 500.00 |
| Nestlé Polska S.A.   |            | Warszawa         | 100%          | PLN      | 50 000 000.00 |
| Nestlé Waters Polska S.A.  |            | Warszawa         | 100%          | PLN      | 46 100 000.00 |
| Portugal   |            |                  |               |          |               |
| Alcon Portugal-Produtos e Equipamentos<br>Oftalmologicos, Ltda.* |            | Paco d'Arcos     | 76.5%         | EUR      | 4 500 000.00  |
| Cereal Associados Portugal A.E.I.E.                              | 1          | Oeiras           | 50%           | EUR      | 99 759.58     |
| Family Frost – Gelados e Congelados Ltda.                        |            | Lisboa           | 100%          | EUR      | 254 000.00    |
| Nestlé Portugal S.A.   |            | Linda-a-Velha    | 100%          | EUR      | 30 000 000.00 |
| Nestlé Waters Direct Portugal – Comérico e                       |            | LITIUa-a-veiria  | 100 /0        | EUN      | 30 000 000.00 |
| Distribuição de Produtos Alimentares S.A.                        |            | S. João da Talha | 100%          | EUR      | 1 000 000.00  |
| Nestlé Waters Portugal S.A.                                      |            | Porto Salvo      | 100%          | EUR      | 3 500 000.00  |
| Prolacto-Lacticinios de Sao Miguel S.A.                          |            | Ponta Delgada    | 100%          | EUR      | 700 000.00    |
| Republic of Ireland  | _          |                  |               |          |               |
| Nestlé (Ireland) Ltd   |            | Dublin           | 100%          | EUR      | 3 530 600.00  |
| Romania  |            |                  |               |          |               |
| Delta Romania S.A.   |            | Judet Ilfov      | 99.8%         | RON      | 49 547 943.00 |
| Nestlé Romania SRL   |            | Bucharest        | 100%          | RON      | 30 783 700.00 |

|                                       |                           | % capital     |          |                  |
|---------------------------------------|---------------------------|---------------|----------|------------------|
| Companies                             | City                      | shareholdings | Currency | Capital          |
|                                       |                           |               |          |                  |
| Russia                                |                           |               |          |                  |
| Alcon Farmacevtika LLC*               | Moscow                    | 76.5%         | RUB      | 44 055 000.00    |
| Cereal Partners Trading, LLC          | 1) Moscow                 | 50%           | RUB      | 5 000 000.00     |
| Nestlé Food LLC                       | Moscow                    | 100%          | RUB      | 1 538 507 372.00 |
| Nestlé Kuban, LLC                     | Timashevsk                | 100%          | RUB      | 48 675.00        |
| Nestlé Vologda Baby Food LLC          | Vologda                   | 100%          | RUB      | 17 499 000.00    |
| Nestlé Watercoolers Service CIS       | Moscow                    | 100%          | RUB      | 17 363 425.50    |
| Nestlé Waters LLC                     | Moscow                    | 100%          | RUB      | 211 575 000.00   |
| Nestlé Zhukovsky LLC                  | Zhukovsky                 | 100%          | RUB      | 184 379 441.00   |
| OJSC "Confectionery Factory Kamskaya" | Perm                      | 99.9%         | RUB      | 92 488.00        |
| OJSC "Confectionery Union Rossiya"    | Samara                    | 100%          | RUB      | 49 350 000.00    |
| OJSC Confectionery Firm "Altai"       | Barnaul                   | 100%          | RUB      | 167 000.00       |
| Schöller Eiscrem GmbH                 | Moscow                    | 100%          | RUB      | 750 217.00       |
| Serbia                                |                           |               |          |                  |
| Delyug A.D. Belgrade                  | Belgrade                  | 98.9%         | RSD      | 2 097 324 193.00 |
| Nestlé Adriatic Foods doo             | Belgrade                  | 100%          | RSD      | 52 022 596.00    |
| Slovakia                              |                           |               |          |                  |
| Nestlé Slovensko s.r.o.               | Bratislava                | 100%          | SKK      | 400 000 000.00   |
| Spain                                 |                           |               |          |                  |
| Alcon Cusi S.A.*                      | El Masnou (Barcelona)     | 76.5%         | EUR      | 11 599 783.00    |
| Aquarel Iberica S.A.                  | Barcelona                 | 100%          | EUR      | 300 506.05       |
| Cereal Partners España A.E.I.E.       | 1) Esplugues de Llobregat |               |          |                  |
| ·                                     | (Barcelona)               | 50%           | EUR      | 120 212.42       |
| Davigel España S.A.                   | Sant Just Desvern         |               |          |                  |
|                                       | (Barcelona)               | 100%          | EUR      | 984 000.00       |
| Family Frost S.L.                     | Sevilla                   | 100%          | EUR      | 420 708.47       |
| Helados y Postres S.A.                | Vitoria                   | 100%          | EUR      | 140 563 200.00   |
| Innéov España S.A.°                   | 1) Madrid                 | 50%           | EUR      | 120 000.00       |
| Laboratorios Galderma S.A.°           | 1) Madrid                 | 50%           | EUR      | 432 480.00       |
| Nestlé España S.A.                    | Esplugues de Llobregat    | 4000/         | FLID     | 100 000 000 00   |
| N 4/ D 10 5 7 0 4                     | (Barcelona)               | 100%          | EUR      | 100 000 000.00   |
| Nestlé PetCare España S.A.            | Castellbisbal (Barcelona) | 100%          | EUR      | 12 000 000.00    |
| Nestlé Waters España S.A.             | Barcelona                 | 100%          | EUR      | 8 400 000.00     |
| Productos del Café S.A.               | Reus                      | 100%          | EUR      | 6 600 000.00     |
| Sweden                                |                           |               |          |                  |
| Alcon Sverige AB*                     | Bromma                    | 76.5%         | SEK      | 100 000.00       |
| Galderma Nordic AB°                   | 1) Bromma                 | 50%           | SEK      | 67 700 000.00    |
| Hemglass AB                           | Strängnäs                 | 100%          | SEK      | 14 000 000.00    |
| Jede AB                               | Mariestad                 | 100%          | SEK      | 7 000 000.00     |
| Nestlé Sverige AB                     | Helsingborg               | 100%          | SEK      | 20 000 000.00    |
| Svenska Glasskiosken AB               | Kristiansstad             | 100%          | SEK      | 3 000 000.00     |

| 0/  |     |      |
|-----|-----|------|
| U/0 | cap | utal |
|     |     |      |

|   |           |                        | 70 Capitai    |          |               |
|---|-----------|------------------------|---------------|----------|---------------|
| Companies                                     |           | City                   | shareholdings | Currency | Capital       |
| Switzerland                                   |           |                        |               |          |               |
| Alcon Credit Corporation*                     | <b>\Q</b> | Hünenberg              | 76.5%         | CHF      | 1 000 000.00  |
| Alcon Inc.*                                   |           | Hünenberg              | 76.5%         | CHF      | 63 468 796.40 |
| Listed on the New York stock exchange, market |           |                        |               |          |               |
| Alcon Pharmaceuticals Ltd*                    | зі сарна  | Hünenberg              | 76.5%         | CHF      | 100 000.00    |
| Belté Schweiz AG                              | 1)        | Urdorf                 | 50%           | CHF      | 3 100 000.00  |
| Beverage Partners Worldwide (Europe) AG       |           | Urdorf                 | 50%           | CHF      | 2 000 000.00  |
| Beverage Partners Worldwide S.A.              |           | Urdorf                 | 50%           | CHF      | 14 000 000.00 |
| CP Suisse                                     |           | Vevey                  | 50%           | CHF      | 0.00          |
| CPW Operations Sàrl                           |           | Prilly                 | 50%           | CHF      | 20 000.00     |
| Entreprises Maggi S.A.                        | <b>○</b>  | Cham                   | 100%          | CHF      | 100 000.00    |
| Galderma Pharma S.A.°                         |           | Lausanne               | 50%           | CHF      | 48 900 000.00 |
| Galderma S.A.°                                |           | Cham                   | 50%           | CHF      | 100 000.00    |
| Life Ventures S.A.                            |           | La Tour-de-Peilz       | 100%          | CHF      | 30 000 000.00 |
| Nestlé Business Services S.A.                 | <b>○</b>  | Bussigny-près-Lausanne | 100%          | CHF      | 100 000.00    |
| Nestlé Finance S.A.                           | <b>○</b>  | Cham                   | 100%          | CHF      | 30 000 000.00 |
| Nestlé International Travel Retail S.A.       |           | Châtel-St-Denis        | 100%          | CHF      | 3 514 000.00  |
| Nestlé Nespresso S.A.                         |           | Paudex                 | 100%          | CHF      | 2 000 000.00  |
| Nestlé Suisse S.A.                            |           | Vevey                  | 100%          | CHF      | 250 000.00    |
| Nestlé Waters (Suisse) S.A.                   |           | Gland                  | 100%          | CHF      | 1 200 000.00  |
| Nestrade - Nestlé World Trade Corporation     |           | La Tour-de-Peilz       | 100%          | CHF      | 6 500 000.00  |
| NTC-Latin America S.A.                        |           | Cham                   | 100%          | CHF      | 500 000.00    |
| Nutrition-Wellness Venture AG                 |           | Zürich                 | 100%          | CHF      | 100 000.00    |
| Rive-Reine S.A.                               | <b>○</b>  | La Tour-de-Peilz       | 100%          | CHF      | 2 000 000.00  |
| S.I. En Bergère Vevey S.A.                    |           | Vevey                  | 100%          | CHF      | 19 500 000.00 |
| Société des Produits Nestlé S.A.              |           | Vevey                  | 100%          | CHF      | 54 750 000.00 |
| Sofinol S.A.                                  |           | Manno                  | 80%           | CHF      | 3 000 000.00  |
| Turkey  |           |                        |               |          |               |
| Alcon Laboratuvarlari Ticaret A.S.*           |           | Istanbul               | 76.5%         | TRY      | 17 724 114.60 |
| Cereal Partners Gida Ticaret Limited Sirketi  | 1)        | Istanbul               | 50%           | TRY      | 20 000.0      |
| Erikli Su Ve Mesrubat Sanayi Ticaret A.S.     |           | Bursa                  | 60%           | TRY      | 12 700 000.00 |
| Nestlé Turkiye Gida Sanayi A.S.               |           | Istanbul               | 99.9%         | TRY      | 35 000 000.0  |
| Nestlé Waters Gida Ve Mesrubat Sanayi         |           |                        |               |          |               |
| Ticaret A.S.                                  |           | Istanbul               | 95%           | TRY      | 8 000 000.00  |
| Ukraine                                       |           | _                      |               |          |               |
| JSC "Lviv Confectionery Firm Svitoch"         |           | Lviv                   | 96.9%         | UAH      | 88 111 060.00 |
| LLC Nestlé Ukraine                            |           | Kyiv                   | 100%          | USD      | 150 000.00    |
| OJSC Volynholding                             |           | Torchyn                | 100%          | UAH      | 100 000.00    |
|   |           |                        |               |          |               |

| 0 / |     |      |
|-----|-----|------|
| 0/0 | cap | ıtal |
|     |     |      |

| Companies                                       |                    | City                       | shareholdings         | Currency     | Capital          |
|---|--------------------|----------------------------|-----------------------|--------------|------------------|
| United Kingdom                                  |                    |                            |                       |              |                  |
| Alcon Laboratories (UK) Ltd*                    |                    | Hemel Hempstead            | 76.5%                 | GBP          | 3 100 000.00     |
| Buxton Mineral Water Ltd                        |                    | Rickmansworth              | 100%                  | GBP          | 14 000 000.00    |
| Cereal Partners U.K.                            | 1)                 | Welwyn Garden              | 50%                   | GBP          | 0.00             |
| Galderma (U.K.) Ltd°                            | 1)                 | Watford                    | 50%                   | GBP          | 1 500 000.00     |
| Nespresso UK Ltd                                |                    | Croydon                    | 100%                  | GBP          | 275 000.00       |
| Nestec York Ltd                                 |                    | York                       | 100%                  | GBP          | 500 000.00       |
| Nestlé Holdings (U.K.) PLC                      | <b>\rangle</b>     | Croydon                    | 100%                  | GBP          | 77 940 000.00    |
| Nestlé Purina Investments (U.K.) Ltd            | <b>\Q</b>          | New Malden                 | 100%                  | GBP          | 2.00             |
| Nestlé Purina PetCare (UK) Ltd                  |                    | New Malden                 | 100%                  | GBP          | 24 000 000.00    |
| Nestlé UK Ltd                                   |                    | Croydon                    | 100%                  | GBP          | 130 000 000.00   |
| Nestlé Watercoolers UK Ltd                      |                    | Rickmansworth              | 100%                  | GBP          | 3 000 000.00     |
| Nestlé Waters Powwow (U.K.) Holdings Ltd        | <b>\rightarrow</b> | Croydon                    | 100%                  | GBP          | 6 500 002.00     |
| Nestlé Waters Powwow Ltd                        |                    | Croydon                    | 100%                  | GBP          | 640.00           |
| Nestlé Waters UK Ltd                            |                    | Rickmansworth              | 100%                  | GBP          | 14 000 000.00    |
| Raw Products Ltd                                |                    | Croydon                    | 100%                  | GBP          | 200 000.00       |
| Schöller Ice-Cream Ltd                          |                    | Guildford                  | 100%                  | GBP          | 1 584 626.00     |
| Uzbekistan                                      |                    |                            |                       |              |                  |
| Nestlé Uzbekistan MChJ                          |                    | Namangan                   | 97.9%                 | USD          | 31 400 000.00    |
| Africa  |                    |                            |                       |              |                  |
| Angola  |                    |                            |                       |              |                  |
| Nestlé Angola Lda                               |                    | Luanda                     | 100%                  | USD          | 300 000.00       |
| Cameroon  |                    |                            |                       |              |                  |
| Nestlé Cameroun                                 |                    | Douala                     | 99.8%                 | XAF          | 1 300 000 000.00 |
| Egypt   |                    |                            |                       |              |                  |
| Nestlé Egypt S.A.E.                             |                    | Cairo                      | 100%                  | EGP          | 73 000 000.00    |
| Nestlé Waters Egypt S.A.E.                      |                    | Cairo                      | 99.2%                 | EGP          | 36 500 000.00    |
| Gabon   |                    |                            |                       |              |                  |
| Nestlé Gabon                                    |                    | Libreville                 | 90%                   | XAF          | 344 000 000.00   |
| Ghana   |                    |                            |                       |              |                  |
| Nestlé Central & West Africa Ltd                |                    | Accra                      | 100%                  | USD          | 50 000.00        |
| Nestlé Ghana Ltd                                |                    | Accra                      | 70%                   | GHC          | 1 000 000 000.00 |
| Guinea  |                    |                            |                       |              |                  |
| Nestlé Guinée S.A.                              |                    | Conakry                    | 99%                   | GNF          | 3 424 000 000.00 |
| Côte d'Ivoire                                   |                    |                            |                       |              |                  |
| Nestlé Côte d'Ivoire                            | Δ                  | Abidjan                    | 86.3%                 | XOF          | 5 517 600 000.00 |
| Listed on the Abidjan stock Exchange, market ca | pitalis            | sation XOF 44.663 billion, | quotation code (ISIN) | C10009240728 |                  |
| Nestlé Sahel                                    |                    | Abidjan                    | 100%                  | XOF          | 4 217 000 000.00 |
|   |                    |                            |                       |              |                  |

|  |                 | % capital     |          |                  |
|--|-----------------|---------------|----------|------------------|
| Companies  | City            | shareholdings | Currency | Capital          |
|  |                 |               |          |                  |
| Kenya  |                 |               |          |                  |
| Nestlé Foods Kenya Ltd                           | Nairobi         | 100%          | KES      | 37 145 000.00    |
| Manufaktura                                      |                 |               |          |                  |
| Mauritius  Nestlé's Products (Mauritius) Ltd     | Port Louis      | 100%          | BSD      | 71 500.00        |
| Nestlé South East Africa Trading Ltd             | Port Louis      | 100%          | USD      | 100.00           |
| Nestie 30utii Last Affica frauling Ltu           | TOIT LOUIS      | 10070         | 030      | 100.00           |
| Morocco  |                 |               |          |                  |
| Nestlé Maroc S.A.                                | El Jadida       | 94.5%         | MAD      | 156 933 000.00   |
| Mozambique                                       |                 |               |          |                  |
| Nestlé Mozambique Limitada                       | Maputo          | 100%          | MZM      | 4 000 000.00     |
| Trootie Wozambique Emitada                       | Triapato        | 10070         | 1412141  | 1 000 000.00     |
| Niger  |                 |               |          |                  |
| Nestlé Niger                                     | Niamey          | 75%           | XOF      | 10 000 000.00    |
| Nimorio  |                 |               |          |                  |
| Nigeria Nestlé Nigeria PLC                       | Δ Ilupeju-Lagos | 62.3%         | NGN      | 264 093 750.00   |
| Listed on the Lagos stock exchange, market capit |                 |               |          |                  |
|  |                 |               |          |                  |
| Senegal  | Dalam           | 1000/         | VOE      | 1 600 000 000 00 |
| Nestlé Sénégal                                   | Dakar           | 100%          | XOF      | 1 620 000 000.00 |
| South Africa                                     |                 |               |          |                  |
| Alcon Laboratories (South Africa) (Pty) Ltd*     | Randburg        | 76.5%         | ZAR      | 201 820.00       |
| Nestlé (South Africa) (Pty) Ltd                  | Randburg        | 100%          | ZAR      | 51 200 000.00    |
| Nestlé Purina Petcare (South Africa) (Pty) Ltd   | Randburg        | 100%          | ZAR      | 1 000.00         |
| Nestlé Waters (South Africa) (Pty) Ltd           | Randburg        | 100%          | ZAR      | 1 000.00         |
| Tunisia  |                 |               |          |                  |
| Nestlé Tunisie                                   | Tunis           | 59.2%         | TND      | 8 438 280.00     |
| - I tookid taliinoid                             |                 |               |          | 0 .00 200.00     |
| Zimbabwe   |                 |               |          |                  |
| Nestlé Zimbabwe (Pvt) Ltd                        | Harare          | 100%          | ZWD      | 7 000 000.00     |
| Americas   |                 |               |          |                  |
| Argentina  |                 |               |          |                  |
| Alcon Laboratorios Argentina S.A.*               | Buenos Aires    | 76.5%         | ARS      | 7 176 282.00     |
| Dairy Partners Americas Argentina S.A.           | Buenos Aires    | 50%           | ARS      | 12 000.00        |
| Dairy Partners Americas Manufacturing            |                 |               |          |                  |
| Argentina S.A.                                   | 1) Buenos Aires | 50%           | ARS      | 12 000.00        |
| Eco de Los Andes S.A.                            | Buenos Aires    | 50.9%         | ARS      | 45 400 285.00    |
| Nestlé Argentina S.A.                            | Buenos Aires    | 100%          | ARS      | 572 000.00       |
| Union Sancor C.U.L./DPAA Union Transitoria       | 2) Buenos Aires | 25%           | ARS      | 1 000 000.00     |
| de Empresas                                      | - Duenos Alles  | 20-/0         | Ano      | 1 000 000.00     |

|   |           |                       | % capital     |          |                   |
|---|-----------|-----------------------|---------------|----------|-------------------|
| Companies   |           | City                  | shareholdings | Currency | Capital           |
| Barbados  |           |                       |               |          |                   |
| Lacven Corporation                                    | 1) 众      | Barbados              | 50%           | USD      | 65 179 195.00     |
| Bermuda   |           |                       |               |          |                   |
| Centram Holdings Ltd                                  | <b>\Q</b> | Hamilton              | 100%          | USD      | 12 000.00         |
| DPA Manufacturing Holding Ltda                        | 1) 众      | Hamilton              | 50%           | USD      | 23 639 630.00     |
| Trinity River Insurance Co. Ltd *                     | <b>\Q</b> | Hamilton              | 76.5%         | USD      | 120 000.00        |
| Trinity River International Investments               |           |                       |               |          |                   |
| (Bermuda) Ltd *                                       | <u></u> ◊ | Hamilton              | 76.5%         | USD      | 12 000.00         |
| Bolivia   |           |                       |               |          |                   |
| Nestlé Bolivia S.A.                                   |           | La Paz                | 100%          | ВОВ      | 190 000.00        |
| Brazil  |           |                       |               | _        |                   |
| Alcon Laboratorios do Brasil Ltda.*                   |           | São Paulo             | 76.5%         | BRL      | 7 729 167.00      |
| Chocolates Garoto S.A.                                |           | Vila Velha-ES         | 100%          | BRL      | 160 620 000.00    |
| CPW Brasil Ltda.                                      | 1)        | Cacapava/São Paulo    | 50%           | BRL      | 7 885 520.00      |
| Dairy Partners Americas Brazil Ltda.                  | 1)        | São Paulo             | 50%           | BRL      | 27 606 368.00     |
| Dairy Partners Americas Manufacturing<br>Brazil Ltda. | 1)        | São Paulo             | 50%           | BRL      | 39 468 974.00     |
| Galderma Brasil Limitada°                             | 1)        | São Paulo             | 50%           | BRL      | 19 741 602.00     |
| Nestlé Brasil Ltda.                                   |           | São Paulo             | 100%          | BRL      | 468 208 970.00    |
| Nestlé Waters Brasil – Bebidas e<br>Alimentos Ltda.   |           | Rio de Janeiro        | 100%          | BRL      | 87 248 341.00     |
| Ralston Purina do Brasil Ltda.                        |           | Ribeirão Preto        | 77%           | BRL      | 79 473 771.00     |
| Canada  |           |                       |               |          |                   |
| Alcon Canada, Inc.*                                   |           | Mississauga (Ontario) | 76.5%         | CAD      | 5 002 500.00      |
| Galderma Canada Inc.°                                 | 1)        | Thornhill (Ontario)   | 50%           | CAD      | 100.00            |
| Galderma Production Canada Inc.°                      |           | Baie D'Urfé (Québec)  | 50%           | CAD      | 100.00            |
| Nestlé Canada, Inc.                                   |           | Toronto (Ontario)     | 100%          | CAD      | 29 478 000.00     |
| Nestlé Capital Canada Ltd                             | <b>\Q</b> | Toronto (Ontario)     | 100%          | CAD      | 1 010.00          |
| Nestlé Globe, Inc.                                    | <b>◊</b>  | Toronto (Ontario)     | 100%          | CAD      | 106 000 100.00    |
| Chile   |           |                       |               |          |                   |
| Alcon Laboratorios Chile Ltda.*                       |           | Santiago de Chile     | 76.5%         | CLP      | 9 750 000.00      |
| Cereales CPW Chile Ltda                               | 1)        | Santiago de Chile     | 50%           | CLP      | 3 026 156 114.00  |
| Nestlé Chile S.A.                                     |           | Santiago de Chile     | 99.5%         | CLP      | 11 832 926 051.00 |
| Colombia  |           |                       |               |          |                   |
| Comestibles La Rosa S.A.                              |           | Bogotá                | 100%          | COP      | 126 397 400.00    |
| Dairy Partners Americas Manufacturing                 |           |                       |               |          |                   |
| Colombia Ltda.  | 1)        | Bogotá                | 50%           | COP      | 200 000 000.00    |
| Distribuciones Lunes S.A.                             |           | Bogotá                | 100%          | COP      | 6 000 000.00      |
| Laboratorios Alcon de Colombia S.A.*                  |           | Bogotá                | 76.5%         | COP      | 20 872 000.00     |
| Nestlé de Colombia S.A.                               |           | Bogotá                | 100%          | COP      | 1 291 305 400.00  |
| Nestlé Purina PetCare de Colombia S.A.                |           | Bogotá                | 100%          | COP      | 17 030 000 000.00 |

| Companies  |           | City               | % capital shareholdings | Currency | Capital          |
|--|-----------|--------------------|-------------------------|----------|------------------|
| Costa Rica   |           |                    |                         |          |                  |
| Compañía Nestlé Costa Rica S.A.                        |           | Barreal de Heredia | 100%                    | CRC      | 1 694 000 000.00 |
| Cuba   |           | _                  |                         |          |                  |
| Coralac S.A.   |           | La Habana          | 60%                     | USD      | 6 350 000.00     |
| Los Portales S.A.                                      |           | La Habana          | 50%                     | USD      | 24 110 000.00    |
| Dominican Republic                                     |           |                    |                         |          |                  |
| Nestlé Dominicana S.A.                                 |           | Santo Domingo      | 97.6%                   | DOP      | 48 500 000.00    |
| Ecuador  |           |                    |                         |          |                  |
| Dairy Partners Americas Del Ecuador S.A.               | 1)        | Quito              | 50%                     | USD      | 90 000.00        |
| Ecuajugos S.A.   | 1)        | Quito              | 50%                     | USD      | 122 000.00       |
| Industrial Surindu S.A.                                |           | Quito              | 100%                    | USD      | 3 900 994.00     |
| Latinova S.A.  | 1)        | Quito              | 50%                     | USD      | 10 000.00        |
| Neslandina S.A.  | <b>\Q</b> | Quito              | 100%                    | USD      | 17 043 150.00    |
| Nestlé Ecuador S.A.                                    |           | Quito              | 100%                    | USD      | 188 497.00       |
| Guatemala  |           |                    |                         |          |                  |
| Nestlé Guatemala S.A.                                  |           | Mixco              | 100%                    | GTQ      | 23 460 600.00    |
| Honduras   |           |                    |                         |          |                  |
| Nestlé Hondureña S.A.                                  |           | Tegucigalpa        | 100%                    | USD      | 200 000.00       |
| Jamaica  |           |                    |                         |          |                  |
| Nestlé Jamaica Ltd                                     |           | Kingston           | 100%                    | JMD      | 49 200 000.00    |
| Mexico   |           |                    |                         |          |                  |
| Alcon Laboratorios S.A. de C.V.*                       |           | México, D.F.       | 76.5%                   | MXN      | 5 915 300.00     |
| Cereal Partners México, S.A. de C.V.                   | 1)        | México, D.F.       | 50%                     | MXN      | 500 000.00       |
| CPW México S. de R.L. de C.V.                          | 1)        | México, D.F.       | 50%                     | MXN      | 49 328 000.00    |
| Galderma México S.A. de C.V.°                          | 1)        | México, D.F.       | 50%                     | MXN      | 2 385 000.00     |
| Manantiales La Asunción, S.A. de C.V.                  |           | México, D.F.       | 100%                    | MXN      | 115 646 364.00   |
| Marcas Nestlé, S.A. de C.V.                            |           | México, D.F.       | 100%                    | MXN      | 450 050 000.00   |
| Nescalín, S.A. de C.V.                                 | \\_\      | México, D.F.       | 100%                    | MXN      | 445 826 740.00   |
| Nestlé Distribución, S.A. de C.V.                      |           | México, D.F.       | 100%                    | MXN      | 130 050 000.00   |
| Nestlé México S.A. de C.V.                             |           | México, D.F.       | 100%                    | MXN      | 606 532 730.00   |
| Nestlé Servicios, S.A. de C.V.                         |           | México, D.F.       | 100%                    | MXN      | 40 050 000.00    |
| Ralston Purina Holdings México, S.A. de C.V.           | \<br>\    | México, D.F.       | 100%                    | MXN      | 254 414 750.00   |
| Ralston Purina México S.A. de C.V.                     |           | México, D.F.       | 100%                    | MXN      | 9 257 111.80     |
| Nicaragua  |           | _                  |                         |          |                  |
| Compãnia Centroamericana de Productos<br>Lácteos, S.A. |           | Matagalpa          | 92%                     | USD      | 600 525.00       |
| Productos Nestlé (Nicaragua) S.A.                      |           | Managua            | 100%                    | USD      | 150 000.00       |

|   |                    |                        | % capital     |          |                |
|---|--------------------|------------------------|---------------|----------|----------------|
| Companies                                   |                    | City                   | shareholdings | Currency | Capital        |
| Panama                                      |                    |                        |               |          |                |
| Alcon Capital and Investment Panama, S.A.*  | <b>\( \)</b>       | Panamá City            | 76.5%         | USD      | 1 000.00       |
| Food Products (Holdings) S.A.               |                    | Panamá City            | 100%          | PAB      | 286 000.00     |
| Lacteos de Centroamérica, S.A.              |                    | Panamá City            | 100%          | USD      | 1 500 000.00   |
| Nestlé Panamá S.A.                          |                    | Panamá City            | 100%          | USD      | 17 500 000.00  |
| Unilac, Inc.                                | <b>◊</b>           | Panamá City            | 100%          | USD      | 750 000.00     |
| Paraguay                                    |                    |                        |               |          |                |
| Nestlé Paraguay S.A.                        |                    | Asunción               | 100%          | PYG      | 100 000 000.00 |
| Peru  |                    | _                      |               |          |                |
| Alcon Pharmaceutical del Perú, S. A.*       |                    | Lima                   | 76.5%         | PEN      | 3 261 565.00   |
| Nestlé Perú S.A.                            |                    | Lima                   | 97.9%         | PEN      | 88 535 000.00  |
| Puerto Rico                                 |                    |                        |               |          |                |
| Nestlé Puerto Rico, Inc.                    |                    | Catano                 | 100%          | USD      | 4 600 000.00   |
| Payco Foods Corporation                     |                    | Bayamon                | 100%          | USD      | 9 260 000.00   |
| Salvador                                    |                    |                        |               |          |                |
| Lacteos Finos de Centroamérica, S.A.        |                    | San Salvador           | 100%          | SVC      | 22 573 000.00  |
| Nestlé El Salvador S.A. de C.V.             |                    | San Salvador           | 100%          | SVC      | 39 000 000.00  |
| Trinidad and Tobago                         |                    |                        |               |          |                |
| Nestlé Caribbean, Inc.                      |                    | Valsayn                | 100%          | USD      | 100 000.00     |
| Nestlé Trinidad and Tobago Ltd              |                    | Valsayn                | 100%          | TTD      | 35 540 000.00  |
| United States                               |                    |                        |               |          |                |
| Alcon (Puerto Rico), Inc.*                  |                    | San Juan (Puerto Rico) | 76.5%         | USD      | 100.00         |
| Alcon Capital Corporation*                  |                    | Fort Worth (Texas)     | 76.5%         | USD      | 1 000.00       |
| Alcon Holdings, Inc.*                       | <b>\rightarrow</b> | Fort Worth (Texas)     | 76.5%         | USD      | 10.00          |
| Alcon Laboratories, Inc.*                   |                    | Fort Worth (Texas)     | 76.5%         | USD      | 1 000.00       |
| Alcon Manufacturing, Ltd.*                  | <b>\lambda</b>     | Fort Worth (Texas)     | 76.5%         | USD      | 0.00           |
| Alcon Pharmaceuticals, Inc.*                | <b>\Q</b>          | Wilmington (Delaware)  | 76.5%         | USD      | 0.00           |
| Alcon Refractive Horizons, Inc.*            | <b>\Q</b>          | Fort Worth (Texas)     | 76.5%         | USD      | 10.00          |
| Beverage Partners Worldwide (North America) | 1)                 | Wilmington (Delaware)  | 50%           | USD      | 0.00           |
| Checkerboard Holding Company, Inc.          | <b>\Q</b>          | Wilmington (Delaware)  | 100%          | USD      | 1 001.00       |
| Dreyer's Grand Ice Cream Holdings, Inc.     |                    | Oakland (California)   | 100%          | USD      | 10.00          |
| Dreyer's Grand Ice Cream, Inc.              |                    | Oakland (California)   | 100%          | USD      | 1.00           |
| Edy's Grand Ice Cream                       |                    | Oakland (California)   | 100%          | USD      | 0.00           |
| Falcon Pharmaceuticals, Ltd.*               |                    | Fort Worth (Texas)     | 76.5%         | USD      | 0.00           |
| Galderma Laboratories, Inc.°                | _ 1)               | Fort Worth (Texas)     | 50%           | USD      | 981.00         |
| Jenny Craig Holdings, Inc.                  | <b>\Q</b>          | Carlsbad (California)  | 100%          | USD      | 3 000.00       |
| Jenny Craig, Inc.                           | $\Diamond$         | Carlsbad (California)  | 100%          | USD      | 3 000.00       |
| Jenny Craig Operations, Inc.                |                    | Carlsbad (California)  | 100%          | USD      | 0.00           |
| Jenny Craig Weight Loss Centres, Inc.       | <b>\rightarrow</b> | Carlsbad (California)  | 100%          | USD      | 100.00         |

|   |              |                         | % capital     |          |                  |
|---|--------------|-------------------------|---------------|----------|------------------|
| Companies   |              | City                    | shareholdings | Currency | Capital          |
| Linited Ctates (continued)                                |              |                         |               |          |                  |
| United States (continued)  Nespresso USA, Inc.            |              | Wilmington (Delaware)   | 100%          | USD      | 1 000.00         |
| Nestlé Capital Corporation                                | <b>○</b>     | Glendale (California)   | 100%          | USD      | 1 000 000.00     |
| Nestlé Holdings, Inc.                                     |              | Norwalk (Connecticut)   | 100%          | USD      | 100 000.00       |
| Nestlé NPR, Inc.  |              | Solon (Ohio)            | 100%          | USD      | 50 000.00        |
| Nestlé Prepared Foods Company                             | V            | Solon (Ohio)            | 100%          | USD      | 476 760.00       |
| Nestlé Purina PetCare Company                             |              | St. Louis (Missouri)    | 100%          | USD      | 1 000.00         |
| Nestlé Transportation Company                             | <b>\( \)</b> | Glendale (California)   | 100%          | USD      | 100.00           |
| Nestlé USA, Inc.  | V            | Glendale (California)   | 100%          | USD      | 1 000.00         |
| Nestlé Waters North America Holdings, Inc.                | <b>○</b>     | Greenwich (Connecticut) | 100%          | USD      | 0.00             |
| Nestlé Waters North America, Inc.                         | V            | Wilmington (Delaware)   | 100%          | USD      | 0.00             |
|   | <b>○</b>     | Norwalk (Connecticut)   | 100%          | USD      | 10.00            |
| NICC Holdings, Inc.  The Haagen-Dazs Shoppe Company, Inc. |              | Minneapolis (Minnesota) | 100%          | USD      |                  |
| The Stouffer Corporation                                  |              |                         | 100%          |          | 0.00             |
|   |              | Solon (Ohio)            | _             | USD      | 0.00             |
| TSC Holdings, Inc.  |              | Glendale (California)   | 100%          | USD      | 100 000.00       |
| Uruguay   |              |                         |               |          |                  |
| Nestlé del Uruguay S.A.                                   |              | Montevideo              | 100%          | UYP      | 200 000.00       |
|   |              |                         |               |          |                  |
| Venezuela   |              |                         |               |          |                  |
| Alcon Pharmaceutical C.A.*                                |              | Caracas                 | 76.5%         | VEB      | 2 366 000.00     |
| Cadipro Milk Products, C.A.                               |              | Caracas                 | 100%          | VEB      | 9 505 123 000.00 |
| Corporacíon Inlaca, C.A.                                  | 1)           | Caracas                 | 50%           | VEB      | 6 584 590 000.00 |
| Nestlé Venezuela S.A.                                     |              | Caracas                 | 100%          | VEB      | 516 590 000.00   |
| Asia  |              |                         |               |          |                  |
| Bangladesh  |              |                         |               |          |                  |
| Nestlé Bangladesh Ltd                                     |              | Dhaka                   | 100%          | BDT      | 1 100 000 000.00 |
| Cambodia  |              |                         |               |          |                  |
| Nestlé Dairy (Cambodia) Ltd                               |              | Phnom Penh              | 80%           | USD      | 5 000 000.00     |
| Nestie Daily (Callibodia) Ltd                             |              | T IIIIOIII I EIIII      | 0070          | 03D      | 3 000 000.00     |
| Greater China Region                                      |              |                         |               |          |                  |
| Alcon Hong Kong Limited*                                  |              | Hong Kong               | 76.5%         | HKD      | 77 000.00        |
| Alcon Medical Device (Shanghai) Co. Limited*              |              | Shanghai                | 76.5%         | USD      | 200 000.00       |
| Alcon Pharmaceuticals Limited*                            | _            | Taipei                  | 76.5%         | CHF      | 100 000.00       |
| Beverage Partners Worldwide (Pacific)<br>Limited          | 1)           | Hong Kong               | 50%           | HKD      | 1 000 000.00     |
| Guangzhou Refrigerated Foods Limited                      |              | Guangzhou               | 96.4%         | CNY      | 122 000 000.00   |
| Nestlé (China) Limited                                    |              | Beijing                 | 100%          | CNY      | 250 000 000.00   |
| Nestlé Dairy Farm Guangzhou Limited                       |              | Guangzhou               | 95%           | CNY      | 268 000 000.00   |
| Nestlé Dongguan Limited                                   |              | Dongguan                | 100%          | CNY      | 472 000 000.00   |
| Nestlé Hong Kong Limited                                  |              | Hong Kong               | 100%          | HKD      | 250 000 000.00   |
| Nestlé Hulunbeir Limited                                  |              | Erguna                  | 100%          | CNY      | 55 000 000.00    |
| Nestlé Purina PetCare Shanghai Limited                    |              | Shanghai                | 100%          | CNY      | 2 000 000.00     |
| Nestlé Qingdao Limited                                    |              | Qingdao                 | 100%          | CNY      | 640 000 000.00   |
| Nestlé Shanghai Limited                                   |              | Shanghai                | 95%           | CNY      | 200 000 000.00   |
|   |              |                         |               | -        |                  |

Shuangcheng

CNY

97%

435 000 000.00

Nestlé Shuangcheng Limited

| 0 / |         |  |
|-----|---------|--|
| 0/2 | capital |  |
|     |         |  |

|  |                                 | 70 Capitai                   |             |                    |
|--|---------------------------------|------------------------------|-------------|--------------------|
| Companies  | City                            | shareholdings                | Currency    | Capital            |
| Greater China Region (continued)                 |                                 |                              |             |                    |
| Nestlé Sources Shanghai Limited                  | Shanghai                        | 100%                         | CNY         | 211 000 000.00     |
| Nestlé Sources Tianjin Limited                   | Tianjin                         | 93.6%                        | CNY         | 159 000 000.00     |
| Nestlé Taiwan Limited                            | Taipei                          | 100%                         | TWD         | 300 000 000.00     |
| Nestlé Tianjin Limited                           | Tianjin                         | 100%                         | CNY         | 785 000 000.00     |
| Shanghai Fuller Foods Co. Limited                | Shanghai                        | 100%                         | CNY         | 384 000 000.00     |
| Shanghai Nestlé Product Services Limited         | Shanghai                        | 97%                          | CNY         | 83 000 000.00      |
| Shanghai Totole Flavouring Food Co. Limited      | Shanghai                        | 80%                          | USD         | 7 800 000.00       |
| Sichuan Haoji Food Co. Limited                   | Chengdu                         | 60%                          | CNY         | 80 000 000.00      |
| India  |                                 |                              | _           |                    |
| Alcon Laboratories (India) Private Limited*      | Bangalore                       | 76.5%                        | INR         | 29 953 380.00      |
| Nestlé India Ltd                                 | Δ New Delhi                     | 61.9%                        | INR         | 964 157 160.00     |
| Listed on the Mumbai stock exchange, market o    | apitalisation INR 109.6 billio  | on, quotation code (ISIN) I  | NE239A01016 |                    |
| Indonesia  |                                 |                              | _           |                    |
| P.T. AdeS Waters Indonesia                       | ¹) ∆ Jakarta                    | 34%                          | IDR         | 149 720 000 000.00 |
| Listed on the Jakarta stock exchange, market ca  | pitalisation IDR 166.2 billion  | n, quotation code (ISIN) ID  | 1000067606  |                    |
| P.T. Cereal Partners Indonesia                   | <sup>1)</sup> Jakarta           | 50%                          | IDR         | 956 500 000.00     |
| P.T. Nestlé Indofood Citarasa Indonesia          | 1) Jakarta                      | 50%                          | IDR         | 50 000 000 000.00  |
| P.T. Nestlé Indonesia                            | Jakarta                         | 90.2%                        | IDR         | 60 000 000 000.00  |
| Iran   |                                 |                              |             |                    |
| Nestlé Iran Private Joint Stock Company          | Teheran                         | 87.3%                        | IRR         | 226 243 000 000.00 |
| Israel   |                                 |                              |             |                    |
| OSEM Investments Ltd                             | Δ Petach-Tikva                  | 53.8%                        | ILS         | 96 644 444.00      |
| Listed on the Tel-Aviv stock exchange, market ca | apitalisation ILS 3.796 billior | n, quotation code (ISIN) ILC | 0003040149  |                    |
| Japan  |                                 |                              |             |                    |
| Alcon Japan Ltd*                                 | Tokyo                           | 76.5%                        | JPY         | 500 000 000.00     |
| Nestlé Confectionery K.K.                        | Kobe                            | 100%                         | JPY         | 10 000 000.00      |
| Nestlé Japan Ltd                                 | Ibaragi                         | 100%                         | JPY         | 20 000 000 000.00  |
| Nestlé Japan Manufacturing Ltd                   | Kobe                            | 100%                         | JPY         | 10 000 000.00      |
| Nestlé Purina PetCare Ltd.                       | Kobe                            | 100%                         | JPY         | 20 000 000.00      |
| Jordan   |                                 |                              | _           |                    |
| Ghadeer Mineral Water Co. Ltd                    | Amman                           | 75%                          | JOD         | 1 785 000.00       |
| Nestlé Jordan Trading Co. Ltd                    | Amman                           | 87%                          | JOD         | 410 000.00         |
| Kingdom of Bahrain                               |                                 |                              |             |                    |
| Nestlé Bahrain Trading WLL                       | Manama                          | 49%                          | BHD         | 200 000.00         |
| Kuwait   |                                 |                              |             |                    |
| Nestlé Kuwait General Trading Co. W.L.L.         | Safat                           | 49%                          | KWD         | 300 000.00         |

| ca |  |
|----|--|

|   |  | ·   |   |   |
|---|--|---|---|---|
| Companies   | City   | shareholdings   | Currency                                | Capital   |
| Lebanon   |  |   |   |   |
| Société des Eaux Minérales Libanaises S.A.L.  | Hazmieh  | 100%  | LBP                                     | 1 610 000 000.00  |
| Société pour l'Exportation des Produits<br>Nestlé S.A.  | Beyrouth   | 100%  | CHF                                     | 1 750 000.00  |
| SOHAT Distribution S.A.L.   | Hazmieh  | 100%  | LBP                                     | 160 000 000.00  |
|   | 11021111011  | 10070   |   |   |
| Malaysia  |  |   | _                                       |   |
| Alcon Laboratories (Malaysia) Sdn. Bhd.*  | Petaling Jaya  | 76.5%   | MYR                                     | 190 000.00  |
| Beverage Partners Worldwide (Malaysia)<br>Sdn.Bhd.  | 1) Petaling Jaya   | 50%   | MYR                                     | 500 000.00  |
| Cereal Partners (Malaysia) Sdn. Bhd.  | 1) Petaling Jaya   | 50%   | MYR                                     | 1 025 000.00  |
| Nestlé (Malaysia) Bhd.  | Δ Petaling Jaya  | 72.6%   | MYR                                     | 234 500 000.00  |
| Listed on the Kuala Lumpur stock exchange, m  | arket capitalisation M\  | R 5.8 billion, quotation code (ISI                        | IN) MYL47070C                           | 0005  |
| Nestlé Asean (Malaysia) Sdn. Bhd.   | Petaling Jaya  | 72.6%   | MYR                                     | 42 000 000.00   |
| Nestlé Manufacturing (Malaysia) Sdn. Bhd.   | Petaling Jaya  | 72.6%   | MYR                                     | 32 500 000.00   |
| Nestlé Products Sdn. Bhd.   | Petaling Jaya  | 72.6%   | MYR                                     | 25 000 000.00   |
| Premier Milk (Malaysia) Sdn. Bhd.   | <sup>2)</sup> Kuala Lumpui   | 25%   | MYR                                     | 24 000 000.00   |
| Purina PetCare (Malaysia) Sdn. Bhd.   | Petaling Jaya  | 100%  | MYR                                     | 1 100 000.00  |
| Oman  |  |   |   |   |
| Nestlé Oman Trading LLC   | Muscat   | 49%   | OMR                                     | 300 000.00  |
|   |  |   |   |   |
| Pakistan  |  |   |   |   |
| Pakistan  Nestlé Pakistan Ltd   | Δ Lahore   | 59%   | PKR                                     | 452 731 000.00  |
|   |  |   |   |   |
| Nestlé Pakistan Ltd<br>Listed on the Karachi and Lahore stock exchan  |  |   |   |   |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines   | ge, market capitalisatio   | on PKR 45.4 billion, quotation co                         | de (ISIN) PK002                         | 5101012   |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  |  |   |   |   |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide   | ge, market capitalisatio   | on PKR 45.4 billion, quotation co                         | de (ISIN) PK002                         | 16 526 000.00   |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide  (Philippines) Inc.   | ge, market capitalisatio   | on PKR 45.4 billion, quotation co                         | de (ISIN) PK002<br>PHP                  | 5101012   |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide  (Philippines) Inc.  CPW Philippines, Inc.  | ge, market capitalisatio  Manila  1) Makati City   | on PKR 45.4 billion, quotation co<br>76.5%                | de (ISIN) PK002<br>PHP<br>PHP           | 16 526 000.00<br>10 224 600.00  |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide  (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  | Manila  1) Makati City 1) Makati City  | 76.5%<br>50%  | de (ISIN) PK002<br>PHP<br>PHP<br>PHP    | 16 526 000.00<br>10 224 600.00<br>7 500 000.00  |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide  (Philippines) Inc.  CPW Philippines, Inc.  | Manila  1) Makati City  1) Makati City Marikina City   | 76.5%<br>50%<br>50%<br>99.8%                              | de (ISIN) PK002 PHP PHP PHP PHP         | 16 526 000.00<br>10 224 600.00<br>7 500 000.00<br>358 234 812.00  |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide  (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  | Manila  1) Makati City  1) Makati City  Marikina City  Makati City   | 76.5%<br>50%<br>50%<br>99.8%                              | PHP PHP PHP PHP PHP                     | 16 526 000.00<br>10 224 600.00<br>7 500 000.00<br>358 234 812.00<br>2 300 927 200.00  |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  Nestlé Waters Philippines, Inc.  Penpro, Inc.  | Manila  Makati City  Marikina City  Makati City  Marikina City  Makati City  | 76.5% 50% 50% 99.8% 100%                                  | PHP PHP PHP PHP PHP PHP                 | 16 526 000.00<br>10 224 600.00<br>7 500 000.00<br>358 234 812.00<br>2 300 927 200.00<br>420 000 000.00                                    |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  Nestlé Waters Philippines, Inc.  | Manila  Makati City  Marikina City  Makati City  Marikina City  Makati City  | 76.5% 50% 50% 99.8% 100%                                  | PHP PHP PHP PHP PHP PHP                 | 16 526 000.00<br>10 224 600.00<br>7 500 000.00<br>358 234 812.00<br>2 300 927 200.00<br>420 000 000.00                                    |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  Nestlé Waters Philippines, Inc.  Penpro, Inc.  Oatar  Nestlé Qatar Trading LLC   | Manila  1) Makati City 1) Makati City Marikina City Makati City Makati City Makati City Makati City Makati City          | 76.5% 50% 50% 99.8% 100% 40%                              | PHP PHP PHP PHP PHP PHP PHP             | 16 526 000.00<br>10 224 600.00<br>7 500 000.00<br>358 234 812.00<br>2 300 927 200.00<br>420 000 000.00<br>630 000 000.00                  |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  Nestlé Waters Philippines, Inc.  Penpro, Inc.  Oatar  Nestlé Qatar Trading LLC  Republic of Korea  | Manila  1) Makati City 1) Makati City Marikina City Makati City Makati City Makati City Makati City Doha                 | 76.5%  50% 50% 99.8% 100% 40%                             | PHP PHP PHP PHP PHP PHP OAR             | 16 526 000.00 10 224 600.00 7 500 000.00 358 234 812.00 2 300 927 200.00 420 000 000.00 630 000 000.00                                    |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  Nestlé Waters Philippines, Inc.  Penpro, Inc.  Oatar  Nestlé Qatar Trading LLC  Republic of Korea  Alcon Korea Ltd*  | Manila  1) Makati City 1) Makati City Marikina City Makati City Makati City Makati City Makati City Doha                 | 76.5%  76.5%  50%  50%  99.8%  100%  40%  49%             | PHP PHP PHP PHP PHP PHP CAR             | 16 526 000.00 10 224 600.00 7 500 000.00 358 234 812.00 2 300 927 200.00 420 000 000.00 630 000 000.00 1 680 000.00                       |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  Nestlé Waters Philippines, Inc.  Penpro, Inc.  Oatar  Nestlé Qatar Trading LLC  Republic of Korea  Alcon Korea Ltd*  Beverage Partners Worldwide Korea Ltd | Manila  1) Makati City 1) Makati City Marikina City Makati City Makati City Makati City Makati City Doha  Seoul 1) Seoul | 76.5%  76.5%  50%  50%  99.8%  100%  40%  49%  76.5%  50% | PHP PHP PHP PHP PHP PHP RHP RHP RHP RHP | 16 526 000.00  10 224 600.00  7 500 000.00  358 234 812.00  2 300 927 200.00  420 000 000.00  1 680 000.00  200 000 000.00  50 000 000.00 |
| Nestlé Pakistan Ltd  Listed on the Karachi and Lahore stock exchange  Philippines  Alcon Laboratories (Philippines), Inc.*  Beverage Partners Worldwide (Philippines) Inc.  CPW Philippines, Inc.  Goya, Inc.  Nestlé Philippines, Inc.  Nestlé Waters Philippines, Inc.  Penpro, Inc.  Oatar  Nestlé Qatar Trading LLC  Republic of Korea  Alcon Korea Ltd*  | Manila  1) Makati City 1) Makati City Marikina City Makati City Makati City Makati City Makati City Doha                 | 76.5%  76.5%  50%  50%  99.8%  100%  40%  49%             | PHP PHP PHP PHP PHP PHP CAR             | 16 526 000.00 10 224 600.00 7 500 000.00 358 234 812.00 2 300 927 200.00 420 000 000.00 630 000 000.00 1 680 000.00                       |

| % | capital |
|---|---------|
|---|---------|

|  |          |                                | 70 Capitai          |             |                |
|--|----------|--------------------------------|---------------------|-------------|----------------|
| Companies  |          | City                           | shareholdings       | Currency    | Capital        |
| Saudi Arabia                                       |          |                                |                     |             |                |
| Al Anhar Water Factory Co. Ltd                     |          | Jeddah                         | 51%                 | SAR         | 5 000 000.00   |
| Al Manhal Water Factory Co. Ltd                    |          | Riyadh                         | 64%                 | SAR         | 7 000 000.00   |
| Saudi Food Industries Co. Ltd                      |          | Jeddah                         | 51%                 | SAR         | 51 000 000.00  |
| SHAS Company for Water Services Ltd                | 2)       | Riyadh                         | 43.5%               | SAR         | 13 500 000.00  |
| Springs Water Factory Co. Ltd                      |          | Dammam                         | 75%                 | SAR         | 5 000 000.00   |
| Singapore  |          |                                |                     |             |                |
| Alcon Pte Ltd*                                     |          | Singapore                      | 76.5%               | SGD         | 164 000.00     |
| Nestlé Singapore (Pte) Ltd                         |          | Singapore                      | 100%                | SGD         | 1 000 000.00   |
| Sri Lanka  | _        | _                              |                     |             |                |
| Nestlé Lanka Ltd                                   | Δ        | Colombo                        | 90.8%               | LKR         | 537 254 630.00 |
| Listed on the Colombo stock exchange, market       | capitali | isation LKR 14.7 billion, quot | ation code (ISIN) L | K0128N00005 |                |
|  |          | _                              |                     | _           |                |
| Syria  |          |                                |                     |             |                |
| Nestlé Syria Ltd                                   |          | Damas                          | 100%                | SYP         | 800 000 000.00 |
| Société pour l'exportation des produits Nestlé S.A |          | Damas                          | 100%                | CHF         | 1 750 000.00   |
| <br>Thailand                                       |          |                                |                     |             |                |
| Alcon Laboratories (Thailand) Ltd*                 |          | Bangkok                        | 78.8%               | THB         | 2 100 000.00   |
| Beverage Partners Worldwide (Thailand) Ltd         | 1)       | Bangkok                        | 49%                 | THB         | 20 000 000.00  |
| Nestlé (Thai) Ltd                                  |          | Bangkok                        | 100%                | THB         | 880 000 000.00 |
| Nestlé Dairy (Thailand) Ltd                        |          | Bangkok                        | 100%                | THB         | 46 000 000.00  |
| Perrier Vittel (Thailand) Ltd                      |          | Bangkok                        | 100%                | THB         | 235 000 000.00 |
| Quality Coffee Products Ltd                        |          | Bangkok                        | 50%                 | THB         | 400 000 000.00 |
| United Arab Emirates                               |          |                                |                     |             |                |
| CP Middle East FZCO                                | 1)       | Jebel Ali Free Zone Dubai      | 50%                 | AED         | 600 000.00     |
| Nestlé Dubai LLC                                   |          | Dubai                          | 49%                 | AED         | 2 000 000.00   |
| Nestlé Middle East FZE                             |          | Dubai                          | 100%                | AED         | 3 000 000.00   |
| Nestlé Treasury Centre-Middle East &<br>Africa Ltd |          | Dubai                          | 100%                | USD         | 500 000.00     |
| Nestlé Waters Middle East Investments FZCO         | •        | Dubai                          | 100%                | AED         | 600 000.00     |
| Vietnam  |          |                                |                     |             |                |
| La Vie Joint Venture Company                       |          | Long An                        | 65%                 | USD         | 2 663 400.00   |
| Nestlé Vietnam Ltd                                 |          | Bien Hoa                       | 100%                | USD         | 38 598 000.00  |
|  |          | _                              |                     |             |                |

#### % capital

| Companies                               |           | City           | shareholdings | Currency | Capital        |
|---|-----------|----------------|---------------|----------|----------------|
|   |           |                |               |          |                |
| Oceania                                 |           |                |               |          |                |
| Australia                               |           |                |               |          |                |
| Alcon Laboratories (Australia) Pty Ltd* |           | Frenchs Forest | 76.5%         | AUD      | 2 550 000.00   |
| Cereal Partners Australia Pty Limited   | 1)        | Rhodes         | 50%           | AUD      | 107 800 000.00 |
| CPW Australia                           | 1)        | Rhodes         | 50%           | AUD      | 0.00           |
| Galderma Australia Pty Ltd °            | 1)        | Frenchs Forest | 50%           | AUD      | 2 700 100.00   |
| Nestlé Australia Ltd                    |           | Sydney         | 100%          | AUD      | 274 000 000.00 |
| The Uncle Tobys Company Pty Limited     | <b>\Q</b> | Rhodes         | 100%          | AUD      | 56 896 062.00  |
| Uncle Tobys Foods Pty Limited           |           | Rhodes         | 100%          | AUD      | 287 230 000.00 |
| <br>Fiji                                |           |                |               |          |                |
| Nestlé (Fiji) Ltd                       |           | Ba             | 100%          | FJD      | 3 000 000.00   |
| French Polynesia                        |           |                |               |          |                |
| Nestlé Polynésie S.A.                   |           | Papeete        | 100%          | XPF      | 5 000 000.00   |
| New Caledonia                           |           |                |               |          |                |
| Nestlé Nouvelle-Calédonie S.A.          |           | Noumea         | 100%          | XPF      | 250 000 000.00 |
| New Zealand                             |           |                |               |          |                |
| Nestlé New Zealand Limited              |           | Auckland       | 100%          | NZD      | 300 000.00     |
| Papua-New Guinea                        |           |                |               |          |                |
| Nestlé (PNG) Pty Ltd                    |           | Lae            | 100%          | PGK      | 11 850 000.00  |
|   |           |                |               |          |                |

Companies City

| Technical assistance                              |          |                                  |                            | TA                            |
|---|----------|----------------------------------|----------------------------|-------------------------------|
| Research centres                                  |          |                                  |                            | RC                            |
| Product Technology Centres and Research & De      | evelopme | nt centres                       |                            | PTC                           |
| Switzerland                                       |          |                                  |                            |                               |
| Nestec S.A.                                       | TA       | Vevey                            |                            |                               |
| Technical, scientific, commercial and business    |          |                                  | cialised in all areas of t | the husiness supply permane   |
| know-how and assistance to operating compar       |          |                                  |                            |                               |
| responsible for all scientific research and techn |          |                                  |                            |                               |
| companies. The companies and units involved       | _        | ovoroprinorny virinom ie amaorie |                            | orrito borian by no ouboraian |
| rance   |          |                                  |                            |                               |
| Nestlé Research Centre Plant Science              | RC       | Tours                            |                            |                               |
| Galderma R&D S.n.c.°                              | PTC      | Biot                             |                            | _                             |
| Nestlé Product Technology Centre                  | PTC      | Beauvais                         |                            | _                             |
| Nestlé Product Technology Centre                  | PTC      | Lisieux                          |                            |                               |
| Nestlé Purina PetCare R&D Centre Amiens           | PTC      | Aubigny                          |                            |                               |
| Nestlé Waters PTC, Vittel                         | PTC      | Vittel                           |                            |                               |
|   |          |                                  |                            |                               |
| Germany   |          |                                  |                            |                               |
| Nestlé Product Technology Centre                  |          |                                  |                            |                               |
| Lebensmittelforschung GmbH                        | PTC      | Singen                           |                            |                               |
| Greater China Region                              |          |                                  |                            |                               |
| Nestlé R&D Center Shanghai Limited                | PTC      | Shanghai                         |                            |                               |
| srael   |          |                                  |                            | <u>_</u>                      |
| Nestlé R&D Centre Sderot, Ltd.                    | PTC      | Sderot                           |                            |                               |
|   |          | _                                |                            | _                             |
| ingapore  | _        | _                                |                            |                               |
| Nestlé R&D Center (Pte) Ltd                       | PTC      | Singapore                        |                            |                               |
|   |          |                                  |                            |                               |
| witzerland  |          |                                  |                            |                               |
| Nestlé Research Center                            | RC       | Lausanne                         |                            |                               |
| Nestlé Product Technology Centre                  | PTC      | Konolfingen                      |                            |                               |
| Nestlé Product Technology Centre                  | PTC      | Orbe                             |                            |                               |
| Inited Kingdom                                    |          |                                  |                            |                               |
| Nestlé Product Technology Centre                  | PTC      | York                             |                            |                               |
| nited States                                      |          |                                  |                            | _                             |
| Alcon Research Ltd*                               | PTC      | Fort Worth (Texas)               |                            |                               |
| Galderma R&D Inc.°                                | PTC      | Cranbury (New Jersey)            |                            |                               |
| Nestlé Purina Product Technology Center           | PTC      | St. Louis (Missouri)             |                            |                               |
| Nestlé R&D Center, Inc.                           | PTC      | Marysville (Ohio)                |                            |                               |
| •   |          | * * *                            |                            |                               |

# 140th Annual Report of Nestlé S.A.

| Income statement for the year              |    |
|--|----|
| ended 31 December 2006                     | 94 |
| Balance sheet as at 31 December 2006       | 95 |
| Annex to the annual accounts of Nestlé S.A | 96 |
| Accounting policies                        | 96 |
| Notes to the annual accounts               | 98 |
| 1. Income from Group companies             | 98 |
| 2. Financial income                        | 98 |
| 3. Profit on disposal of fixed assets      | 98 |
| 4. Investment write downs                  | 98 |
| 5. Administration and other expenses       | 98 |
| 6. Financial expense                       | 99 |
| 7. Taxes                                   | 99 |
| 8. Liquid assets                           | 99 |
| O Danaissahlan                             |    |

| 10. Financial assets                  | 100 |
|---------------------------------------|-----|
| 11. Participations in Group companies | 100 |
| 12. Loans to Group companies          | 100 |
| 13. Own shares                        | 101 |
| 14. Intangible assets                 | 101 |
| 15. Tangible fixed assets             | 101 |
| 16. Short term payables               | 102 |
| 17. Long term payables                | 102 |
| 18. Provisions                        | 102 |
| 19. Share capital                     | 103 |
| 20. Changes in equity                 | 103 |
| 21. Reserve for own shares            | 104 |
| 22. Contingencies                     | 104 |
| Proposed appropriation of profit      | 105 |
| Report of the statutory auditors      |     |

# Income statement for the year ended 31 December 2006

| In millions of CHF                 | Notes | 2006  | 2005  |
|------------------------------------|-------|-------|-------|
|                                    |       |       |       |
| Income                             |       |       |       |
| Income from Group companies        | 1     | 7 887 | 4 500 |
| Financial income                   | 2     | 820   | 743   |
| Profit on disposal of fixed assets | 3     | 27    | 22    |
| Other income                       |       | 27    | 24    |
| Total income                       |       | 8 761 | 5 289 |
| Expenses                           |       |       |       |
| Investment write downs             | 4     | 1 140 | 187   |
| Administration and other expenses  | 5     | 159   | 126   |
| Financial expense                  | 6     | 218   | 112   |
| Total expenses before taxes        |       | 1 517 | 425   |
| Profit before taxes                |       | 7 244 | 4 864 |
|                                    |       |       |       |
| Taxes                              | 7     | 346   | 426   |
| Profit for the year                | 20    | 6 898 | 4 438 |

# Balance sheet as at 31 December 2006 before appropriations

| In millions of CHF   | Notes                   | 2006   | 2005  |
|--|-------------------------|--|---|
|  |                         | _  |   |
| Assets   |                         |  |   |
| Current assets   |                         |  |   |
| Liquid assets  | 8                       | 2 462  | 3 448   |
| Receivables  | 9                       | 968  | 1 097   |
| Prepayments and accrued income   | _                       | 68   | 123   |
| Total current assets   |                         | 3 498  | 4 668   |
| Fixed assets   |                         |  |   |
| Financial assets   | 10                      | 34 745   | 28 538  |
| Intangible assets  | 14                      | _  | _   |
| Tangible fixed assets  | 15                      | _  | _   |
| Total fixed assets   |                         | 34 745   | 28 538  |
|  |                         | 38 243   | 33 206  |
|  |                         | _  |   |
| Liabilities and equity   |                         |  |   |
| Liabilities  |                         |  |   |
| Short term payables  | 16                      | 7 471  | 5 381   |
| Accruals and deferred income   |                         | 333  | 256   |
| Long term payables   | 17                      | 252  |   |
| zong term payasies   | 1/                      | 252  | 239   |
| Provisions   | 18                      | 942  |   |
|  |                         |  | 1 509   |
| Provisions Total liabilities Equity  | 18                      | 942<br>8 998   | 1 509<br><b>7</b> 385   |
| Provisions Total liabilities  Equity Share capital   | 19/20                   | 942<br>8 998<br>401                                    | 1 509<br>7 385<br>404   |
| Provisions Total liabilities  Equity Share capital Legal reserves  | 19/20<br>20             | 942<br>8 998<br>401<br>6 392                           | 1 509<br>7 385<br>404<br>6 392  |
| Provisions Total liabilities  Equity Share capital Legal reserves Special reserve  | 19/20<br>20<br>20       | 942<br>8 998<br>401<br>6 392<br>14 678                 | 1 509<br>7 385<br>404<br>6 392  |
| Provisions  Total liabilities  Equity  Share capital Legal reserves Special reserve Profit brought forward                     | 19/20<br>20<br>20<br>20 | 942<br>8 998<br>401<br>6 392<br>14 678<br>876          | 1 509<br>7 385<br>404<br>6 392<br>14 587                                |
| Provisions  Total liabilities  Equity  Share capital Legal reserves Special reserve Profit brought forward Profit for the year | 19/20<br>20<br>20       | 942<br>8 998<br>401<br>6 392<br>14 678<br>876<br>6 898 | 1 509<br>7 385<br>404<br>6 392<br>14 587<br>-<br>4 438                  |
| Provisions  Total liabilities  Equity  Share capital Legal reserves Special reserve Profit brought forward                     | 19/20<br>20<br>20<br>20 | 942<br>8 998<br>401<br>6 392<br>14 678<br>876          | 239<br>1 509<br>7 385<br>404<br>6 392<br>14 587<br>-<br>4 438<br>25 821 |

## Annex to the annual accounts of Nestlé S.A.

#### **Accounting policies**

#### General

Nestlé S.A. (the Company) is the ultimate holding company of the Nestlé Group which comprises subsidiaries, associated companies and joint ventures throughout the world. The accounts are prepared in accordance with accounting principles required by Swiss law. They are prepared under the historical cost convention and on the accruals basis.

#### Foreign currency translation

Transactions in foreign currencies are recorded at the rate of exchange at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward contract. Non-monetary assets and liabilities are carried at historical rates. Monetary assets and liabilities in foreign currencies are translated at year end rates. Any resulting exchange differences are included in the respective income statement captions depending upon the nature of the underlying transactions. The aggregate unrealised exchange difference is calculated by reference to original transaction date exchange rates and includes hedging transactions. Where this gives rise to a net loss, it is charged to the income statement whilst a net gain is deferred.

#### Hedging

The Company uses forward foreign exchange contracts, options, financial futures and currency swaps to hedge foreign currency flows and positions. Unrealised foreign exchange differences on hedging instruments are matched and accounted for with those on the underlying asset or liability. Long term loans, in foreign currencies, used to finance investments in participations are generally not hedged.

The Company also uses interest rate swaps to manage interest rate risk. The swaps are accounted for at fair value at each balance sheet date and changes in the market value are recorded in the income statement.

#### Income statement

Not currently transferable income is recognised only upon receipt. Dividends paid out of pre-acquisition profits are not included under income from Group companies; instead they are credited against the carrying value of the participation.

In accordance with Swiss law and the Company's articles of association, dividends are treated as an appropriation of profit in the year in which they are ratified at the Annual General Meeting rather than as an appropriation of profit in the year to which they relate.

#### Taxes

This caption includes taxes on profit, capital and withholding taxes on transfers from Group companies.

#### Financial assets

The carrying value of participations and loans comprises the cost of investment, excluding the incidental costs of acquisition, less any write downs.

Participations located in countries where the political, economic or monetary situation might be considered to carry a greater than normal level of risk are carried at a nominal value of one franc.

Participations and loans are written down on a conservative basis, taking into account the profitability of the company concerned.

Marketable securities are valued at the lower of cost and market value.

Own shares held to cover option rights in favour of members of the Group's Management are carried at exercise price if lower than cost. Own shares held for trading purposes are carried at cost as are own shares earmarked to cover warrants attached to a bond issue of an affiliated company. Own shares repurchased for the buy-back programmes are carried at cost. All gains and losses on own shares are recorded in the

income statement.

#### Intangible assets

Trademarks and other industrial property rights are written off on acquisition or exceptionally over a longer period. In the consolidated accounts of the Group this item has a different treatment.

#### Tangible fixed assets

The Company owns land and buildings which have been depreciated in the past to one franc. Office furniture and equipment is fully depreciated on acquisition.

#### **Provisions**

Provisions recognise contingencies which may arise and which have been prudently provided. A provision for uninsured risks is constituted to cover general risks not insured with third parties, such as consequential loss. Provision for Swiss taxes is made on the basis of the Company's taxable capital, reserves and profit for the year. A general provision is maintained to cover possible foreign taxes liabilities.

#### **Employee benefits**

Employees are eligible for retirement benefits under a defined contribution plan with a retirement pension objectives expressed as a percentage of the base salary. Those benefits are mainly provided through separate pension funds.

#### Prepayments and accrued income

Prepayments and accrued income comprise payments made in advance relating to the following year, and income relating to the current year which will not be received until after the balance sheet date (such as interest receivable on loans or deposits). Revaluation gains on open forward exchange contracts at year end rates, as well as the result of the valuation of interest rate swaps, are also included in this caption.

#### Accruals and deferred income

Accruals and deferred income comprise expenses relating to the current year which will not be paid until after the balance sheet date and income received in advance, relating to the following year. Net revaluation losses on open forward exchange contracts at year end rates, as well as the result of the valuation of interest rate swaps, are also included in this caption.

## Notes to the annual accounts

#### 1. Income from Group companies

This represents dividends of the current and prior years and other net income from Group companies.

#### 2. Financial income

| In millions of CHF                     | 2006 | 2005 |
|--|------|------|
| Net result on loans to Group companies | 719  | 595  |
| Other                                  | 101  | 148  |
|  | 820  | 743  |

#### 3. Profit on disposal of fixed assets

This represents mainly the net gains realised on the sale of trademarks and other industrial property rights previously written down.

#### 4. Investment write downs

| In millions of CHF                              | 2006  | 2005 |
|---|-------|------|
|   |       |      |
| Participations and loans                        | 83    | 148  |
| Trademarks and other industrial property rights | 1 057 | 39   |
|   | 1 140 | 187  |

The amortised trademarks are mainly those acquired from Group Companies, among them: Uncle Tobys and Dreyer's.

#### 5. Administration and other expenses

| In millions of CHF            | 2006 | 2005 |
|-------------------------------|------|------|
|                               |      |      |
| Salaries and welfare expenses | 79   | 64   |
| Other expenses                | 80   | 62   |
|                               | 159  | 126  |

#### 6. Financial expense

| In millions of CHF                     | 2006 | 2005 |
|--|------|------|
|  |      |      |
| Interest on loans from Group companies | 160  | 93   |
| Other                                  | 58   | 19   |
|  | 218  | 112  |

#### 7. Taxes

This includes withholding taxes on income from foreign sources, as well as Swiss taxes for which adequate provisions have been established.

## 8. Liquid assets

| In millions of CHF        | 2006  | 2005  |
|---------------------------|-------|-------|
|                           |       |       |
| Cash and cash equivalents | 446   | 396   |
| Marketable securities     | 2 016 | 3 052 |
|                           | 2 462 | 3 448 |

#### 9. Receivables

| In millions of CHF                                 | 2006 | 2005  |
|--|------|-------|
|  |      |       |
| Amounts owed by Group companies (current accounts) | 938  | 797   |
| Other receivables                                  | 30   | 300   |
|  | 968  | 1 097 |

#### 10. Financial assets

| In millions of CHF                | Notes | 2006   | 2005   |
|-----------------------------------|-------|--------|--------|
|                                   |       |        |        |
| Participations in Group companies | 11    | 14 857 | 14 734 |
| Loans to Group companies          | 12    | 16 272 | 12 376 |
| Own shares                        | 13    | 3 601  | 1 414  |
| Other investments                 |       | 15     | 14     |
|                                   |       | 34 745 | 28 538 |

#### 11. Participations in Group companies

| In millions of CHF | 2006   | 2005    |
|--------------------|--------|---------|
| At 1 January       | 14 734 | 16 107  |
| Net increase       | 148    | 1 082   |
| Write downs        | (25)   | (2 455) |
| At 31 December     | 14 857 | 14 734  |

The carrying value of participations continues to represent a conservative valuation having regard to both the income received by the Company and the net assets of the Group companies concerned.

A list of the most important companies held, either directly by Nestlé S.A. or indirectly through other Group companies, with the percentage of the capital controlled, is given in the section "Consolidated Financial Statements of the Nestlé Group."

#### 12. Loans to Group companies

| In millions of CHF              | 2006    | 2005   |
|---------------------------------|---------|--------|
| At 1 January                    | 12 376  | 10 477 |
| ·                               |         |        |
| New loans                       | 6 750   | 1 776  |
| Repayments and write downs      | (2 567) | (859)  |
| Realised exchange differences   | 14      | (17)   |
| Unrealised exchange differences | (301)   | 999    |
| At 31 December                  | 16 272  | 12 376 |

Loans granted to Group companies are usually long term to finance investments in participations.

#### 13. Own shares

| In millions of CHF        |            | 2006   |           | 2005   |
|---------------------------|------------|--------|-----------|--------|
|                           | Number     | Amount | Number    | Amount |
| Share Buy-Back Programmes | 7 663 200  | 3 000  | 3 659 300 | 1 345  |
| Reserve shares (a)        | 4 766 300  | 5      | _         | _      |
| Management options rights | 1 753 578  | 596    | 244 770   | 69     |
| At 31 December            | 14 183 078 | 3 601  | 3 904 070 | 1 414  |

<sup>(</sup>a) Transferred from a Group company in 2006, the "Reserve Shares" were issued by resolution of the Annual General Meeting in 1989 to cover conversion or option rights resulting from future bond issues, or to be used for other purposes in the interest of the Company as decided by the Board of Directors. The "Reserve Shares" were paid up at their nominal value but were never alloted at market price. The shares are presently earmarked for Nestlé Group remuneration plans in Nestlé S.A. shares and stock options thereon.

At 31 December 2006, the Company held 7 663 200 shares purchased as part of the buy-back programme at an acquisition cost of CHF 3000 million. During the year, 6 788 200 shares were purchased at an acquisition price of CHF 2655 million and 2 784 300 shares were transferred out at the acquisition price of CHF 1000 million to cover management option rights.

The Company held 4 766 300 reserve shares at their nominal value of CHF 5 million, of which 7 550 600 were transferred in from a Group company at their nominal value of CHF 8 million during the year and 2 784 300 were cancelled at their nominal value of CHF 3 million.

The Company also held 1 753 578 shares to cover management option rights, which are held at exercise price as this is lower than the acquisition cost. As previously stated, 2 784 300 shares were transferred in during the year from the shares purchased as part of the buy-back programme. These shares were transferred in at the exercise price of the plans to which they were allocated, totaling CHF 937 million. Additionally, 1 275 492 options were exercised during the year for CHF 410 million.

#### 14. Intangible assets

All intangible assets have been fully written down.

#### 15. Tangible fixed assets

These are principally the land and buildings at Cham and at La Tour-de-Peilz. Nestlé Suisse S.A., the principal operating company in the Swiss market, is the tenant of the building at La Tour-de-Peilz. The "En Bergère" head office building in Vevey is held by a property company, which is wholly owned by Nestlé S.A.

The fire insurance value of buildings, furniture and office equipment at 31 December 2006 amounted to CHF 25 million (2005: CHF 25 million).

#### 16. Short term payables

| In millions of CHF              | 2006  | 2005  |
|---------------------------------|-------|-------|
| Amounts owed to Group companies | 7 436 | 5 230 |
| Other payables                  | 35    | 151   |
|                                 | 7 471 | 5 381 |

#### 17. Long term payables

Amounts owed to Group companies represent a long-term loan issued in 1989. The carrying value increased by CHF 13 million to CHF 252 million as a result of an unrealised exchange difference at the end of 2006.

#### 18. Provisions

| In millions of CHF            |                    |                   |                       |       | 2006  | 2005    |
|-------------------------------|--------------------|-------------------|-----------------------|-------|-------|---------|
|                               | Uninsured<br>risks | Exchange<br>risks | Swiss & foreign taxes | Other | Total | Total   |
| At 1 January                  | 475                | 864               | 133                   | 37    | 1 509 | 3 021   |
| Provisions made in the period | _                  | 237               | 117                   | 38    | 392   | 1 026   |
| Amounts used                  | _                  | (864)             | (50)                  | (20)  | (934) | (2 528) |
| Unused amounts reversed       | -                  | _                 | (25)                  | _     | (25)  | (10)    |
| At 31 December                | 475                | 237               | 175                   | 55    | 942   | 1 509   |

The provision for exchange risks includes the unrealised net exchange gains on the revaluation of foreign exchange positions and any associated forward cover at year-end.

#### 19. Share capital

|   | 2006        | 2005        |
|---|-------------|-------------|
|   |             |             |
| Number of registered shares of nominal value CHF 1 each | 400 735 700 | 403 520 000 |
| In millions of CHF                                      | 401         | 404         |

According to article 6 of the Company's Articles of Association, no natural person or legal entity may be registered as a shareholder with the right to vote for shares which it holds, directly or indirectly, in excess of 3% of the share capital. In addition, article 14 provides that, on exercising the voting rights, no shareholder, through shares owned or represented, may aggregate, directly or indirectly, more than 3% of the total share capital.

At 31 December 2006, the Share Register showed 111 256 registered shareholders. If unprocessed applications for registration and the indirect holders of shares under American Depositary Receipts are also taken into account, the total number of shareholders probably exceeds 250 000. The Company was not aware of any shareholder holding, directly or indirectly, 3% or more of the share capital.

#### Conditional increase in share capital

According to the Articles of Association, the share capital may be increased, through the exercise of conversion or option rights, by a maximum of CHF 10 000 000 by the issue of a maximum of 10 000 000 registered shares with a nominal value of CHF 1 each. Thus the Board of Directors has at its disposal a flexible instrument enabling it, if necessary, to finance the activities of the Company through convertible debentures or the issue of bonds with warrants.

Concerning the share capital in general, refer also to the Corporate Governance Report.

#### 20. Changes in equity

In millions of CHF

|  |                  |                        | Reserve                  |                 | _                 |         |
|--|------------------|------------------------|--------------------------|-----------------|-------------------|---------|
|  | Share<br>capital | General<br>reserve (a) | for own<br>shares (a)(b) | Special reserve | Retained earnings | Total   |
| At 1 January 2006  | 404              | 3 776                  | 2 616                    | 14 587          | 4 438             | 25 821  |
| Cancellation of 2 784 300 shares                                 |                  |                        |                          |                 |                   |         |
| (ex buy-back programme)  | (3)              |                        |                          |                 |                   | (3)     |
| Profit for the year  |                  |                        |                          | _               | 6 898             | 6 898   |
| Dividend for 2005  |                  |                        |                          |                 | (3 471)           | (3 471) |
| Movement of own shares   |                  | (1 934)                | 1 934                    |                 |                   | _       |
| Dividend on own shares held on the payment date of 2005 dividend |                  |                        |                          | 91              | (91)              | _       |
| At 31 December 2006  | 401              | 1 842                  | 4 550                    | 14 678          | 7 774             | 29 245  |

<sup>(</sup>a) The general reserve and the reserve for own shares constitute the legal reserves.

<sup>(</sup>b) See note 21

#### 21. Reserve for own shares

At 31 December 2005, the reserve for own shares amounting to 2616 million, represented the cost of 7 779 983 freely available shares (of which, 5 626 061 shares were reserved to cover option rights granted since 2001 in favour of members of the Group's Management), as well as 244 770 shares reserved to cover option rights granted up to the year 2000, 2 230 300 shares earmarked to cover warrants attached to a bond issue of an affiliated company, 3 659 300 repurchased as part of the buy-back programme and 1 372 101 shares held for trading purposes.

During the year, a total of 7 142 414 shares have been acquired at a cost of CHF 2788 million (of which, 6 788 200 shares repurchased at a cost of CHF 2656 million for the second buy-back programme completed in October) and 2 630 911 shares have been sold for a total amount of CHF 907 million (including 1 810 278 that represented shares for which options were exercised during the year). The reserve for own shares was reduced by the acquisition price of CHF 851 million. Moreover, 31 shares have been delivered upon exercise of a warrant on a bond issue of an affiliated company. In addition, the 2 784 300 shares repurchased in 2005 at a cost of CHF 1000 million have been cancelled and the share capital and reserve for own shares have been reduced by the nominal value (CHF 1 per share) of these shares accordingly.

Another group company holds 2 830 548 Nestlé S.A. shares. The total of own shares of 17 013 626 held by all group companies at 31 December 2006 represents 4.25% of the Nestlé S.A. share capital (15 286 454 own shares held at 31 December 2005, representing 3.8% of the Nestlé S.A. share capital).

#### 22. Contingencies

At 31 December 2006, the total of the guarantees is mainly for credit facilities granted to Group companies and Commercial Paper Programmes, together with the buy-back agreements relating to notes issued, amounted to CHF 15 243 million (2005: CHF 13 703 million).

# Proposed appropriation of profit

| In CHF   | 2006          | 2005          |
|--|---------------|---------------|
|  |               |               |
| Retained earnings                                  |               |               |
| Balance brought forward                            | 875 365 054   | 383 115       |
| Profit for the year                                | 6 898 667 700 | 4 437 571 693 |
|  | 7 774 032 754 | 4 437 954 808 |
| We propose the following appropriations:           |               |               |
| Transfer to the special reserve                    | 2 500 000 000 | _             |
| Dividend for 2006, CHF 10.40 per share             |               |               |
| on 383 722 074 shares                              |               |               |
| (2005: CHF 9 on 388 233 546 shares)                | 3 990 709 569 | 3 494 101 914 |
| Dividend for 2006, CHF 10.40 per share             |               |               |
| on 2 277 526 shares reserved for the option rights |               |               |
| which may be exercised in the year 2007,           |               |               |
| on 2 230 269 shares to cover warrants and          |               |               |
| on 600 279 shares held for trading purposes (a)    |               |               |
| (2005: CHF 9.– on 7 609 760 shares (b))            | 53 123 970    | 68 487 840    |
|  | 6 543 833 539 | 3 562 589 754 |
|  |               |               |
| Balance to be carried forward                      | 1 230 199 215 | 875 365 054   |

<sup>(</sup>a) The dividends on those shares for which the option rights will not have been exercised by the date of the dividend payment will be transferred to the special reserve. Dividends on shares held for trading purposes and to cover warrants issued, and which are still held at the date of the dividend payment will also be transferred to the special reserve.

If you accept this proposal, the gross dividend will amount to CHF 10.40 per share. After deduction of the federal withholding tax of 35%, a net amount of CHF 6.76 per share will be payable as from Wednesday, 25 April 2007, by bank transfer to the shareholders account or by cheque, in accordance with instructions received from the shareholders.

The Board of Directors

Cham and Vevey, 21 February 2007

<sup>(</sup>b) Of the total of CHF 68 487 840, CHF 3 378 231 were actually paid as dividends, whilst the balance of CHF 65 109 609 has been transferred to the special reserve.

# Report of the statutory auditors

to the General Meeting of Nestlé S.A.

As statutory auditors, we have audited the accounting records and the financial statements (balance sheet, income statement and annex) of Nestlé S.A. for the year ended 31 December 2006.

These financial statements are the responsibility of the Board of Directors. Our responsibility is to express an opinion on these financial statements based on our audit. We confirm that we meet the legal requirements concerning professional qualification and independence.

Our audit was conducted in accordance with Swiss Auditing Standards, which require that an audit be planned and performed to obtain reasonable assurance about whether the financial statements are free from material misstatement. We have examined on a test basis evidence supporting the amounts and disclosures in the financial statements. We have also assessed the accounting principles used, significant estimates made and the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the accounting records, financial statements and the proposed appropriation of retained earnings comply with Swiss law and the company's articles of incorporation.

We recommend that the financial statements submitted to you be approved.

KPMG Klynveld Peat Marwick Goerdeler SA

Mark Baillache Auditor in charge Stéphane Gard

London and Zurich, 21 February 2007