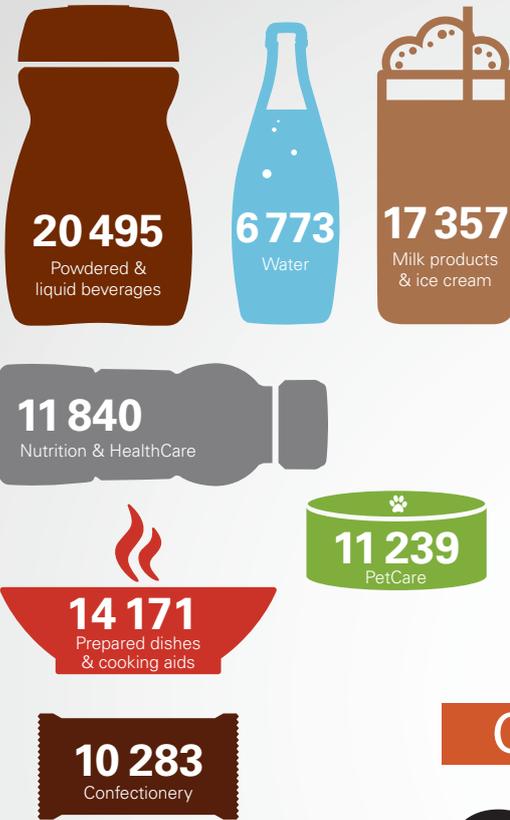


## Sales by product category

(in millions of CHF)



## Sales by operating segment

(in millions of CHF)



\* Mainly Nestlé Nespresso, Nestlé Professional and Nestlé Health Science

## Group sales

# 92 158

CHF millions

## Facts and figures



Nestlé has sold its products in

# 196

countries

About

# 333 000

employees

# 28.0%

in Europe

# 32.5%

in Americas

# 39.5%

in AOA



# 447

factories in

# 86

countries



## Key figures

# 14 047

CHF millions  
Trading operating profit

# 15.2%

of sales

# 4.6%

Organic Growth

# 2.15 (+4.9%)

CHF millions  
Proposed dividend per share